

Houses		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Volume	2008	7,447,000	6,672,202	6,107,500	11,639,500	17,533,000	6,532,500	7,641,000	5,845,500	5,161,000	3,922,500	1,484,900	0
	2009	1,297,000	3,930,000	2,798,777	5,393,100	9,005,500	14,711,750	8,729,600	11,371,145	12,288,143	8,487,500	8,986,000	6,129,271
	2010	3,728,500	5,671,500	6,989,855	14,895,449	9,665,000	8,645,500	7,711,500	4,558,500	4,864,000	5,653,000	7,152,000	5,608,500
	2011	2,064,000	7,439,500	8,667,900	8,648,900	13,238,233	5,803,000	7,747,600	7,252,000	6,756,500	7,415,500	12,103,500	6,643,000
	2012	6,414,500	5,018,495	7,700,500	8,830,875	9,422,250	13,858,900	10,576,900	639,000	4,328,755	8,382,000	7,252,500	5,378,000
	2013	6,603,500	4,449,500	5,270,600	10,823,100	9,796,100	7,256,000	6,976,500	5,209,000	13,366,587	7,756,900	4,058,500	4,672,900
	2014	7,380,999	7,718,550	12,861,500	13,042,000	17,601,150	14,855,750	18,049,168	12,264,500	13,919,300	13,920,575	11,338,500	9,162,500
	2015	5,086,000	16,539,905	24,400,000	19,903,700	22,857,000	26,822,400	19,840,500	16,798,300	25,675,500	20,702,000	23,902,903	12,410,900
	2016	13,649,766	25,131,903	28,512,364	40,093,719	35,265,350	18,302,500	20,757,800	19,832,500	15,553,299	10,280,350	14,770,000	6,225,500
	2017	11,714,800	0	0	0	0	0	0	0	0	0	0	0
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
	2009	-82.58%	-41.10%	-54.17%	-53.67%	-48.64%	125.21%	14.25%	94.53%	138.10%	116.38%	505.16%	
	2010	187.47%	44.31%	149.75%	176.19%	7.32%	-41.23%	-11.66%	-59.91%	-60.42%	-33.40%	-20.41%	-8.50%
	2011	-44.64%	31.17%	24.01%	-41.94%	36.97%	-32.88%	0.47%	59.09%	38.91%	31.18%	69.23%	18.45%
	2012	210.78%	-32.54%	-11.16%	2.10%	-28.83%	138.82%	36.52%	-91.19%	-35.93%	13.03%	-40.08%	-19.04%
	2013	2.95%	-11.34%	-31.56%	22.56%	3.97%	-47.64%	-34.04%	715.18%	208.79%	-7.46%	-44.04%	-13.11%
	2014	11.77%	73.47%	144.02%	20.50%	79.68%	104.74%	158.71%	135.45%	4.14%	79.46%	179.38%	96.08%
	2015	-31.09%	114.29%	89.71%	52.61%	29.86%	80.55%	9.92%	36.97%	84.46%	48.72%	110.81%	35.45%
	2016	168.38%	51.95%	16.85%	101.44%	54.29%	-31.76%	4.62%	18.06%	-39.42%	-50.34%	-38.21%	-49.84%
	2017	-14.18%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
Average Sale Price	2008	\$438,058	\$513,246	\$436,250	\$529,068	\$547,906	\$502,500	\$545,785	\$584,550	\$469,181	\$435,833	\$473,725	\$0
	2009	\$324,250	\$491,250	\$399,825	\$490,281	\$500,305	\$544,879	\$581,973	\$541,483	\$534,267	\$499,264	\$499,222	\$383,079
	2010	\$414,277	\$567,150	\$635,441	\$531,980	\$402,708	\$480,305	\$541,100	\$455,850	\$486,400	\$513,909	\$476,800	\$509,863
	2011	\$412,800	\$495,966	\$412,757	\$480,494	\$575,575	\$527,545	\$455,741	\$557,846	\$397,441	\$463,468	\$605,175	\$553,583
	2012	\$493,423	\$386,038	\$513,366	\$551,929	\$554,250	\$494,960	\$503,661	\$579,000	\$423,875	\$598,714	\$557,884	\$537,800
	2013	\$600,318	\$556,187	\$479,145	\$491,959	\$489,805	\$483,733	\$498,321	\$473,545	\$514,099	\$456,288	\$507,312	\$584,112
	2014	\$527,214	\$482,409	\$535,895	\$543,416	\$651,894	\$479,217	\$601,638	\$557,477	\$556,772	\$535,406	\$629,916	\$654,464
	2015	\$565,111	\$612,589	\$642,105	\$663,456	\$672,264	\$638,628	\$661,350	\$699,929	\$778,045	\$766,740	\$682,940	\$730,052
	2016	\$802,927	\$930,811	\$838,598	\$853,057	\$881,633	\$915,125	\$902,513	\$862,282	\$818,594	\$934,577	1,055,000	\$889,357
	2017	\$732,175	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Sales	2008	17	13	14	22	32	13	14	10	11	9	4	0
	2009	4	8	7	11	18	27	15	21	23	17	18	16
	2010	9	10	11	28	24	18	15	10	10	11	15	11
	2011	5	15	21	18	23	11	17	13	17	16	20	12
	2012	13	13	15	16	17	28	21	11	10	14	13	10
	2013	11	8	11	22	20	15	14	11	26	17	8	8
	2014	14	16	24	24	27	31	30	22	25	26	18	14
	2015	9	27	38	30	34	42	30	24	33	27	35	17
	2016	17	27	34	47	40	20	23	23	19	11	14	7
	2017	16	0	0	0	0	0	0	0	0	0	0	0
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Townhomes	2008	3,313,800	5,143,400	7,341,900	10,733,000	6,336,500	4,815,175	2,204,000	3,020,600	3,278,700	1,120,000	686,000	1,094,500
	2009	713,500	1,523,000	1,947,500	1,742,500	3,155,000	5,030,500	2,453,500	3,194,000	5,142,000	5,044,500	2,666,000	3,925,500
	2010	2,387,900	1,355,000	3,010,400	5,398,500	4,217,500	4,435,500	3,731,800	5,373,500	2,870,250	3,730,550	1,982,000	613,000
	2011	565,500	2,086,500	3,185,547	6,684,407	3,417,754	3,390,500	695,000	3,944,000	2,510,500	2,050,499	2,179,209	2,382,919
	2012	511,000	2,279,500	3,495,179	3,808,180	5,523,000	1,598,000	5,048,375	3,056,127	2,871,590	1,548,627	4,431,576	1,636,858
	2013	1,618,300	2,867,302	3,961,034	6,553,769	6,835,071	3,024,632	2,794,432	1,685,000	2,649,890	4,825,612	7,396,152	3,616,559
	2014	2,355,959	1,918,930	5,035,457	3,799,000	4,863,055	7,258,000	6,995,000	6,714,700	7,590,450	9,021,581	7,002,033	6,785,700
	2015	3,513,500	7,622,000	9,705,400	8,934,300	13,250,300	11,823,300	8,047,200	8,032,300	7,006,801	13,293,459	11,671,700	6,998,800
	2016	1,955,500	10,365,300	14,981,600	8,738,800	18,847,200	12,546,200	9,549,677	7,264,900	4,980,500	8,350,000	8,649,405	7,177,300
	2017	6,765,500	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2009	-78.47%	-70.39%	-73.47%	-83.77%	-50.21%	4.47%	11.32%	5.74%	56.83%	350.40%	288.63%	258.66%	

2010	234.67%	-11.03%	54.58%	209.81%	33.68%	-11.83%	52.10%	68.24%	-44.18%	-26.05%	-25.66%	-84.38%
2011	-76.32%	53.99%	5.82%	23.82%	-18.96%	-23.56%	-81.38%	-26.60%	-12.53%	-45.03%	9.95%	288.73%
2012	-9.64%	9.25%	9.72%	-43.03%	61.60%	-52.87%	626.38%	-22.51%	14.38%	-24.48%	103.36%	-31.31%
2013	216.69%	25.79%	13.33%	72.10%	23.76%	89.28%	-44.65%	-44.86%	-7.72%	211.61%	66.90%	120.95%
2014	45.58%	-33.08%	27.12%	-42.03%	-28.85%	139.96%	150.32%	298.50%	186.44%	86.95%	-5.33%	87.63%
2015	49.13%	297.20%	92.74%	135.18%	172.47%	62.90%	15.04%	19.62%	-7.69%	47.35%	66.69%	3.14%
2016	-44.34%	35.99%	54.36%	-2.19%	42.24%	6.11%	18.67%	-9.55%	-28.92%	-37.19%	-25.89%	2.55%
2017	245.97%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%

Average Sale Price		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2008		\$414,225	\$428,616	\$458,868	\$447,208	\$422,433	\$437,743	\$367,333	\$431,514	\$327,870	\$373,333	\$343,000	\$547,250
2009		\$356,750	\$380,750	\$324,583	\$348,500	\$350,555	\$359,321	\$350,500	\$319,400	\$342,800	\$360,321	\$380,857	\$392,550
2010		\$397,983	\$451,666	\$376,300	\$385,607	\$421,750	\$341,192	\$414,644	\$358,233	\$410,035	\$381,172	\$396,400	\$306,500
2011		\$282,750	\$347,750	\$398,193	\$393,200	\$341,775	\$339,050	\$347,500	\$391,000	\$418,416	\$341,749	\$363,201	\$340,417
2012		\$255,500	\$325,642	\$436,897	\$346,198	\$368,200	\$399,500	\$388,336	\$382,015	\$358,948	\$387,156	\$369,298	\$327,371
2013		\$404,575	\$409,614	\$396,103	\$344,935	\$379,726	\$378,079	\$349,304	\$280,833	\$378,555	\$344,686	\$389,271	\$361,655
2014		\$336,565	\$383,786	\$359,675	\$379,900	\$347,361	\$362,900	\$368,157	\$419,668	\$361,450	\$392,242	\$389,001	\$399,158
2015		\$390,388	\$401,157	\$421,973	\$470,226	\$427,429	\$437,900	\$447,066	\$502,018	\$467,120	\$474,766	\$486,320	\$466,586
2016		\$488,875	\$518,265	\$554,874	\$546,175	\$571,127	\$570,281	\$561,745	\$558,838	\$498,050	\$596,428	576,627	\$598,108
2017		\$615,045	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Sales		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2008		8	12	16	24	15	11	6	7	10	3	2	2
2009		2	4	6	5	9	14	7	10	15	14	7	10
2010		6	3	8	14	10	13	9	15	7	9	5	2
2011		2	6	8	17	10	10	2	10	6	6	6	7
2012		2	7	8	11	15	4	13	8	8	4	12	5
2013		4	7	10	19	18	8	8	6	7	14	19	10
2014		7	5	14	10	14	20	19	16	21	23	18	17
2015		9	19	23	19	31	27	18	16	15	28	24	15
2016		4	20	27	16	33	22	17	13	10	14	15	12
2017		11	0	0	0	0	0	0	0	0	0	0	0

Apartments Volume		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2008		2,449,900	3,071,575	6,016,362	1,614,500	3,113,800	3,003,000	442,000	1,866,800	3,673,200	1,335,001	292,000	708,000
2009		839,500	222,000	457,500	771,500	2,831,500	2,021,000	1,918,000	1,161,000	2,366,400	4,919,152	1,685,412	186,000
2010		2,622,000	616,500	2,100,800	2,083,500	1,858,500	1,037,500	1,103,500	1,393,000	194,000	1,388,000	1,724,399	966,500
2011		462,000	905,500	776,000	1,450,000	1,143,000	1,219,000	0	820,000	306,000	234,000	702,000	1,608,180
2012		251,000	2,293,000	520,000	1,125,000	858,500	499,148	1,500,594	584,600	205,000	812,500	1,690,500	616,750
2013		215,000	578,500	1,000,500	1,327,000	638,000	1,252,000	1,460,000	669,000	928,500	912,000	812,000	689,500
2014		1,923,100	1,219,500	1,831,508	2,146,000	2,192,900	1,306,500	2,348,681	2,387,600	2,274,500	2,796,600	1,552,500	152,000
2015		2,661,000	2,784,000	3,569,777	4,148,000	3,806,000	4,809,500	4,160,500	2,558,200	5,277,350	5,510,900	2,432,000	2,594,300
2016		2,301,500	5,368,600	8,462,000	12,797,689	7,918,550	5,570,000	3,793,700	4,201,000	4,516,500	4,101,000	4,288,700	4,905,900
2017		2,706,500	0	0	0	0	0	0	0	0	0	0	0

2009	-65.73%	-92.77%	-92.40%	-52.21%	-9.07%	-32.70%	333.94%	-37.81%	-35.58%	268.48%	477.20%	-73.73%	
2010	212.33%	177.70%	359.19%	170.06%	-34.36%	-48.66%	-42.47%	19.98%	-91.80%	-71.78%	2.31%	419.62%	
2011	-82.38%	46.88%	-63.06%	-30.41%	-38.50%	17.49%	-100.00%	-41.13%	57.73%	-83.14%	-59.29%	66.39%	
2012	-45.67%	153.23%	-32.99%	-22.41%	-24.89%	-59.05%		-28.71%	-33.01%	247.22%	140.81%	-61.65%	
2013	-14.34%	-74.77%	92.40%	17.96%	-25.68%	150.83%	-2.71%	14.44%	352.93%	12.25%	-51.97%	11.80%	
2014	794.47%	110.80%	83.06%	61.72%	243.71%	4.35%	60.87%	256.89%	144.96%	206.64%	91.19%	-77.96%	
2015	38.37%	128.29%	94.91%	93.29%	73.56%	268.12%	77.14%	7.15%	132.02%	97.06%	56.65%	1606.78%	
2016	-13.51%	92.84%	137.05%	208.53%	108.05%	15.81%	-8.82%	64.22%	-14.42%	-25.58%	76.34%	89.10%	
2017	17.60%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%

Average Sale Price		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2008		\$272,211	\$255,964	\$316,650	\$269,083	\$283,072	\$273,000	\$221,000	\$311,133	\$367,320	\$337,750	\$292,000	\$236,000
2009		\$279,833	\$222,000	\$228,750	\$257,166	\$283,150	\$336,833	\$274,000	\$290,250	\$236,640	\$245,957	\$280,902	\$265,714
2010		\$262,200	\$205,500	\$262,600	\$260,427	\$309,750	\$259,375	\$220,700	\$232,166	\$194,000	\$347,000	\$402,162	\$241,625
2011		\$231,000	\$301,833	\$258,666	\$241,666	\$228,600	\$203,166	\$0	\$205,000	\$306,000	\$234,000	\$234,000	\$268,030

		2012	\$251,000	\$254,777	\$260,000	\$225,000	\$286,166	\$249,574	\$250,099	\$194,866	\$205,000	\$270,833	\$241,500	\$205,583
		2013	\$215,000	\$192,833	\$250,125	\$265,400	\$212,666	\$208,666	\$243,333	\$223,000	\$185,700	\$228,000	\$203,000	\$229,833
		2014	\$192,310	\$203,250	\$261,644	\$238,444	\$243,655	\$217,750	\$213,516	\$238,760	\$206,772	\$233,050	\$221,785	\$253,333
		2015	\$390,388	\$278,400	\$237,985	\$244,000	\$271,857	\$267,194	\$277,366	\$284,244	\$277,755	\$290,047	\$304,000	\$259,430
		2016	\$328,785	\$315,800	\$325,461	\$355,491	\$359,934	\$371,333	\$379,370	\$381,909	\$347,423	\$410,100	357,391	\$306,618
		2017	\$338,312	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Sales		2008	9	12	19	6	11	11	2	6	10	4	1	3
		2009	3	1	2	3	10	6	7	4	10	20	6	7
		2010	10	3	8	8	6	4	5	6	1	4	27	4
		2011	2	3	3	6	5	6	0	4	1	1	3	6
		2012	1	9	2	5	3	2	6	3	1	3	7	3
		2013	1	3	4	5	3	6	6	3	5	4	4	3
		2014	10	6	7	9	9	6	22	10	11	12	7	6
		2015	11	10	15	17	14	18	15	9	19	19	8	10
		2016	7	17	26	36	22	15	10	11	13	10	12	16
		2017	8	0	0	0	0	0	0	0	0	0	0	0
Vacant Land			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Volume		2008	420,000	923,000	1,150,900	1,000,000	0	1,417,500	130,000	0	240,000	306,500	0	315,000
		2009	252,380	0	0	8,066,100	507,000	345,000	615,000	610,000	0	1,235,000	268,000	0
		2010	510,000	225,000	835,000	2,869,000	1,635,000	1,979,000	295,000	0	0	1,131,500	505,000	1,139,500
		2011	397,500	898,000	1,802,000	299,000	986,000	542,000	3,091,500	1,613,000	213,500	0	433,000	678,000
		2012	475,000	494,000	1,217,500	805,000	0	920,500	1,573,000	841,000	710,000	485,000	515,000	310,000
		2013	0	999,000	1,175,000	1,007,000	4,252,310	876,000	0	1,236,000	1,256,000	635,000	442,000	900,000
		2014	464,000	1,069,000	794,000	775,000	642,500	689,900	4,556,900	1,733,000	962,000	920,000	450,000	4,509,000
		2015	235,000	853,000	1,768,000	1,943,000	1,325,000	2,810,250	1,538,500	1,633,000	1,966,400	4,261,200	7,456,900	5,742,000
		2016	1,189,900	1,195,000	7,519,103	805,000	3,404,900	1,395,000	428,000	1,324,000	800,000	4,275,000	3,129,000	260,000
		2017	0	0	0	0	0	0	0	0	0	0	0	0
			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
		2009	-39.91%	-100.00%	-100.00%	706.61%		-75.66%	373.08%		-100.00%	302.94%		-100.00%
		2010	102.08%			-64.43%	222.49%	473.62%	-52.03%	-100.00%		-8.38%	88.43%	
		2011	-22.06%	299.11%	115.81%	-89.58%	-39.69%	-72.61%	947.97%			-100.00%	-14.26%	-40.50%
		2012	19.50%	-44.99%	-32.44%	169.23%	-100.00%	69.83%	-49.12%	-47.86%	232.55%		18.94%	-54.28%
		2013	-100.00%	102.23%	-3.49%	25.09%		-4.83%	-100.00%	46.97%	76.90%	30.93%	-14.17%	190.32%
		2014		7.01%	-32.43%	-23.04%	-84.89%	-21.24%		40.21%	-23.41%	44.88%	1.81%	401.00%
		2015	-49.35%	-20.21%	122.67%	150.71%	106.23%	307.34%	-66.24%	-5.77%	104.41%	363.17%	1557.09%	27.35%
		2016	406.34%	40.09%	325.29%	-58.57%	156.97%	-50.36%	-72.18%	-18.92%	-59.32%	0.32%	-58.04%	-95.47%
		2017	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Average Sale Price		2008	\$210,000	\$307,666	\$383,633	\$333,333	\$0	\$354,375	\$130,000	\$0	\$240,000	\$153,250	\$0	\$315,000
		2009	\$252,380	\$0	\$0	\$403,305	\$507,000	\$345,000	\$307,500	\$305,000	\$0	\$617,500	\$268,000	\$0
		2010	\$255,000	\$225,000	\$417,500	\$573,800	\$327,000	\$282,714	\$295,000	\$0	\$0	\$282,875	\$252,500	\$227,900
		2011	\$331,291	\$299,333	\$257,428	\$299,000	\$246,500	\$271,000	\$343,500	\$268,833	\$213,500	\$0	\$216,500	\$226,000
		2012	\$237,500	\$247,000	\$304,375	\$268,333	\$0	\$230,125	\$524,333	\$280,333	\$355,000	\$242,500	\$257,500	\$310,000
		2013	\$0	\$249,750	\$587,000	\$167,833	\$425,231	\$292,000	\$0	\$41,200	\$418,666	\$317,500	\$221,000	\$450,000
		2014	\$232,000	\$267,250	\$264,666	\$258,333	\$321,250	\$344,950	\$911,380	\$346,600	\$320,666	\$460,000	\$225,000	\$1,127,250
		2015	\$235,000	\$426,500	\$294,666	\$323,833	\$331,250	\$312,250	\$307,700	\$326,600	\$327,733	\$355,100	\$414,272	\$382,800
		2016	\$594,950	\$597,500	\$442,300	\$805,000	\$680,980	\$465,000	\$428,000	\$441,333	\$800,000	\$712,500	782,250	\$260,000
		2017	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Sales		2008	2	3	3	3	0	4	1	0	1	2	0	1
		2009	1	0	0	20	1	1	2	2	0	2	1	0
		2010	2	1	2	5	5	7	1	0	0	4	2	5
		2011	12	3	7	1	4	2	9	6	1	0	2	3
		2012	2	2	4	3	0	4	3	3	2	2	2	1
		2013	0	4	2	6	10	3	0	3	3	2	2	2

Q2	152	106	142	99	108	135	157	252	260	0
Q3	78	116	86	86	89	129	178	196	144	0
Q4	31	118	79	82	76	93	149	228	122	0

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Volume	389	378	380	346	351	422	596	846	726	35
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Sales	162,973,215	154,712,630	154,019,653	142,386,441	148,553,379	178,015,067	262,519,046	421,432,445	455,731,475	21,186,800