



MARK STEVENS

Just Call Mark! 604-306-5478

JANUARY 2012 NEWSLETTER



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MY NEW YEAR'S RESOLUTION

With the arrival of a new year, comes the new resolutions that we all make to ourselves.

For me, I make them for the various facets of my life, including business, financial, relationships, & health. Three of those are of a personal nature which I'll keep private but the "business" resolution is obviously one which I wish to share with my clients - past, present, and potential!

My new year's resolution for my business is *to increase, appreciably, the number of families that I help to make their next move!*

I look forward to throwing myself fully into this challenge.



PAST YEAR'S RESULTS



This past year my sales improved from those of the year before, however, a quiet fourth quarter meant that I just missed reaching my 300th sale plateau. **I'm currently at 296 career sales (as of December 21, 2011)!** And it's extremely doubtful that I'll have four deals firm up by year's end.

But even so, it looks like 2012 will be a busy year. Clients who have held off this past quarter, preparing their homes for sale and/or just waiting for the holiday/winter season to be over, will soon be ready for me to attend to their real estate needs.

At this time, I'd like to thank my clients, past and present, for their support. I definitely appreciate it; I couldn't be successful without you! As always, I encourage you to refer your family, friends, colleagues, and neighbours; they'll receive the same great service that I give all of my clients.

And Now For Something Completely Different....

March 31, 2012 is the deadline for homeowners to be eligible to receive grants of up to \$5,000 through the federal government's ecoENERGY Retrofit Homes program. This program provides financial assistance to encourage homeowners to make energy-efficient upgrades to their home. These improvements will result in reducing energy costs as well as significantly decrease greenhouse gas emissions. Homeowners who have already participated in this program have saved 20% on their energy bills!

To participate, homeowners must register directly with the program (www.ecoaction.gc.ca or 1-800-622-6232) *before* booking their energy evaluation. In addition, homeowners are required to provide receipts to their energy advisor at the time of the post-retrofit evaluation to confirm eligibility for the grant.

Additionally, there is the provincial LiveSmart BC Efficiency Incentive Program which offers over \$7,000 in rebates. Check out www.livesmartbc.ca for further information regarding eligibility and rebates.

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"Jamie & I were very impressed with all that you did for selling our home and buying our new home." Anita & Jamie Urbash

DOORS AS DECOR



I came across this really cool decorating idea while browsing the Rona magazine that I receive by email on a regular basis.

Decorators Colin & Justin made this bedroom exude chic modern style by transforming the closet doors to match the new grey leather wing back chair. When having the chair upholstered, they also took the existing closet doors and asked that each door be covered with foam and then deep buttoned in grey leather to match. By doing so, they turned a boring door into a real showstopper.

This would work so well in dens and offices, as well. Might just have to try this myself!

Source: ronamag.ca

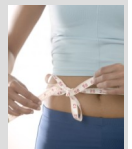


A WOMAN'S ODE TO JANUARY

'Twas the month after Christmas, & all thru the house
Nothing would fit me, not even a blouse.
The cookies I'd nibbled, the eggnog I'd taste
At the holiday parties, had gone to my waist.

By Alicia Moss

Source: www.guy-sports.com



According to Facebook® users, January is "Change Your Profile Picture To A Muppet®" Month. Are you going to do this? If so, who would you be?

S U D O K U

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5			6		3			7
	6	4				9	7	
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9			4		5			1
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	5	6				2	4	

Source: Kappa SUDOKU Puzzles

FROM OUR MORTGAGE SPECIALIST:

BARB McCAUGHERTY



Whether you're buying your first home or have a mortgage you'd like to "Switch In" to RBC Royal Bank, our special rate offers allow you to take advantage of low rates and provide security for the long term. We have great sale rates on 6 month, 4, 5, 7 and 10-year terms!

Ask about our "Low Down Payment" Mortgage, our Investor Mortgage Program, our Equity Mortgage Program, or our 90% Mortgage for Self-Employed & Commissioned Sales People.



For more information about these and other mortgage options, contact Barb at: 604-761-7565 barbara.mccaugherty@rbc.com

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