

Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

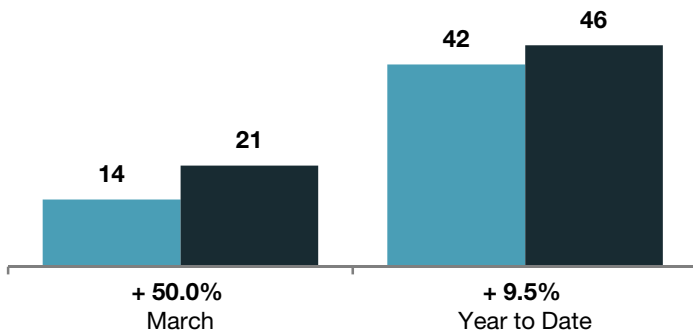
Worthington (Corp.)

Franklin County

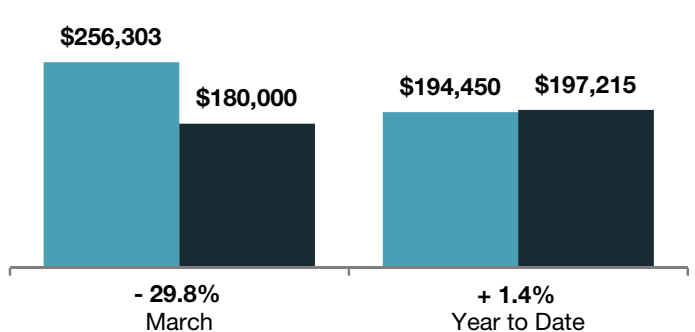
	March			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	14	21	+ 50.0%	42	46	+ 9.5%
In Contracts	18	34	+ 88.9%	48	67	+ 39.6%
Average Sales Price*	\$275,472	\$214,705	- 22.1%	\$232,521	\$222,434	- 4.3%
Median Sales Price*	\$256,303	\$180,000	- 29.8%	\$194,450	\$197,215	+ 1.4%
Average Price per Square Foot*	\$138.72	\$123.86	- 10.7%	\$128.45	\$124.93	- 2.7%
Percent of Original List Price Received*	90.8%	92.6%	+ 1.9%	89.2%	93.4%	+ 4.7%
Percent of Last List Price Received*	94.5%	96.3%	+ 1.9%	94.9%	95.8%	+ 0.9%
Days on Market Until Sale	102	87	- 14.8%	116	82	- 29.4%
New Listings	45	34	- 24.4%	80	77	- 3.8%
Median List Price of New Listings	\$264,000	\$259,450	- 1.7%	\$252,000	\$224,900	- 10.8%
Median List Price at Time of Sale	\$264,700	\$184,900	- 30.1%	\$212,400	\$204,750	- 3.6%
Inventory of Homes for Sale	117	56	- 52.1%	--	--	--
Months Supply of Inventory	7.1	2.9	- 58.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

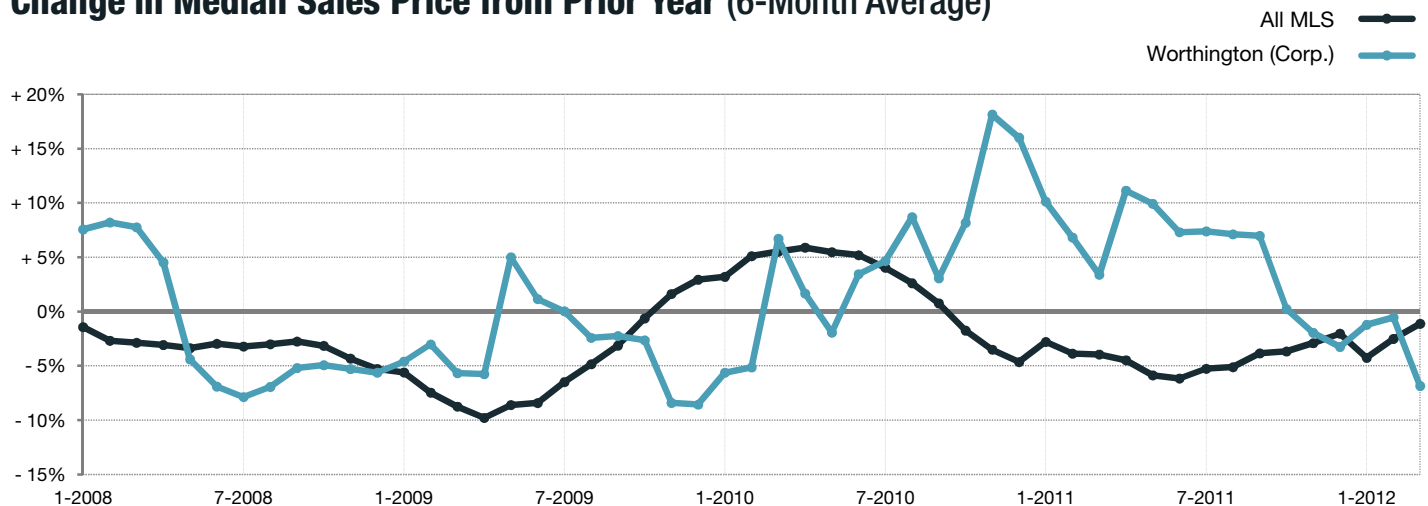
Closed Sales



Median Sales Price



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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