

# Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY

## Hilliard City School District

Franklin County

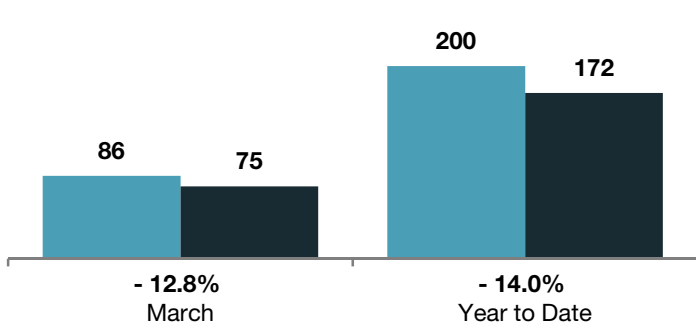
### March

### Year to Date

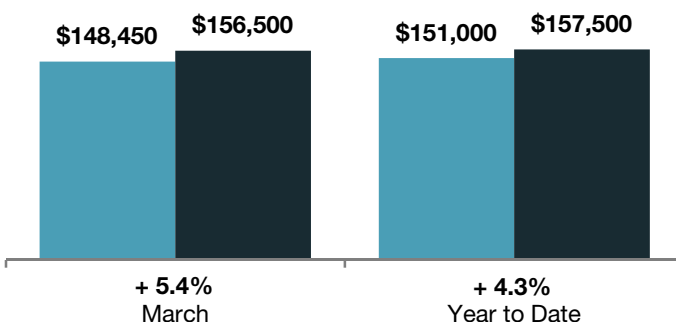
	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	86	75	- 12.8%	200	172	- 14.0%
In Contracts	102	127	+ 24.5%	237	271	+ 14.3%
Average Sales Price*	\$186,759	<b>\$160,763</b>	- 13.9%	\$181,930	<b>\$170,608</b>	- 6.2%
Median Sales Price*	\$148,450	<b>\$156,500</b>	+ 5.4%	\$151,000	<b>\$157,500</b>	+ 4.3%
Average Price per Square Foot*	\$99.23	<b>\$90.43</b>	- 8.9%	\$95.58	<b>\$90.04</b>	- 5.8%
Percent of Original List Price Received*	89.8%	<b>92.1%</b>	+ 2.6%	89.8%	<b>91.0%</b>	+ 1.3%
Percent of Last List Price Received*	95.5%	<b>96.3%</b>	+ 0.9%	95.6%	<b>95.8%</b>	+ 0.1%
Days on Market Until Sale	119	<b>100</b>	- 15.9%	113	<b>114</b>	+ 0.9%
New Listings	197	<b>222</b>	+ 12.7%	470	<b>537</b>	+ 14.3%
Median List Price of New Listings	\$174,900	<b>\$170,921</b>	- 2.3%	\$171,200	<b>\$169,900</b>	- 0.8%
Median List Price at Time of Sale	\$154,700	<b>\$159,999</b>	+ 3.4%	\$157,950	<b>\$164,900</b>	+ 4.4%
Inventory of Homes for Sale	712	<b>627</b>	- 11.9%	--	--	--
Months Supply of Inventory	7.8	<b>7.6</b>	- 3.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

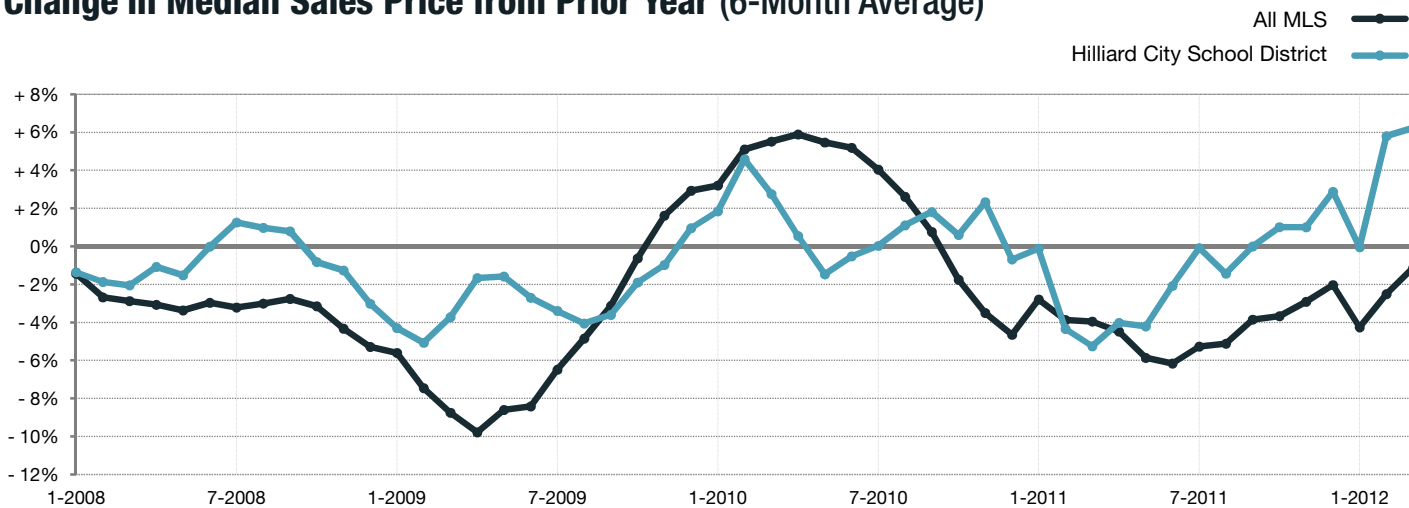
### Closed Sales



### Median Sales Price



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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