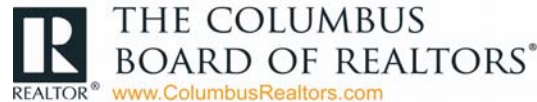


# Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



## Dublin City School District

Franklin, Delaware and Union Counties

### March

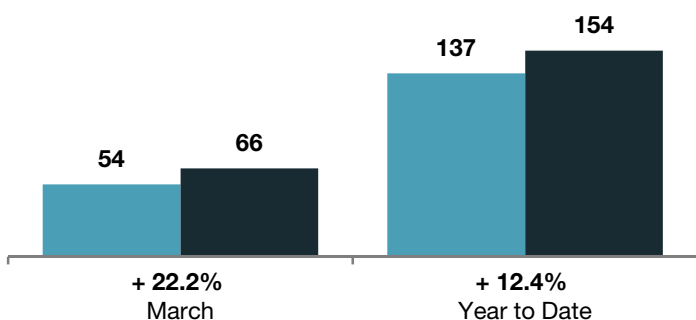
### Year to Date

	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	54	66	+ 22.2%	137	154	+ 12.4%
In Contracts	70	154	+ 120.0%	157	271	+ 72.6%
Average Sales Price*	\$274,997	\$309,074	+ 12.4%	\$270,568	\$285,678	+ 5.6%
Median Sales Price*	\$228,000	\$269,197	+ 18.1%	\$233,500	\$246,250	+ 5.5%
Average Price per Square Foot*	\$105.61	\$115.65	+ 9.5%	\$106.35	\$111.77	+ 5.1%
Percent of Original List Price Received*	90.4%	92.7%	+ 2.5%	90.4%	91.8%	+ 1.5%
Percent of Last List Price Received*	94.9%	95.6%	+ 0.7%	95.5%	95.6%	+ 0.1%
Days on Market Until Sale	122	91	- 25.6%	118	99	- 16.2%
New Listings	175	166	- 5.1%	384	409	+ 6.5%
Median List Price of New Listings	\$259,900	\$264,950	+ 1.9%	\$239,900	\$259,800	+ 8.3%
Median List Price at Time of Sale	\$239,450	\$277,450	+ 15.9%	\$243,900	\$252,450	+ 3.5%
Inventory of Homes for Sale	639	495	- 22.5%	--	--	--
Months Supply of Inventory	8.6	6.7	- 22.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

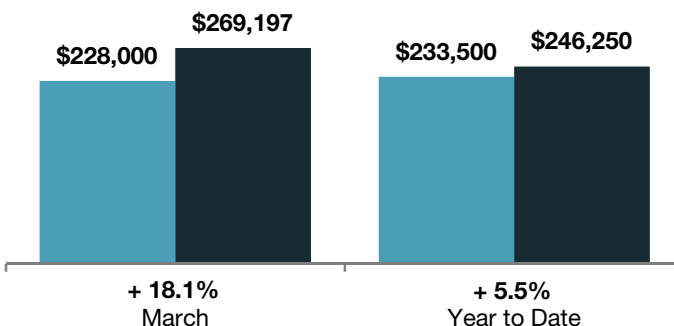
### Closed Sales

■ 2011 ■ 2012

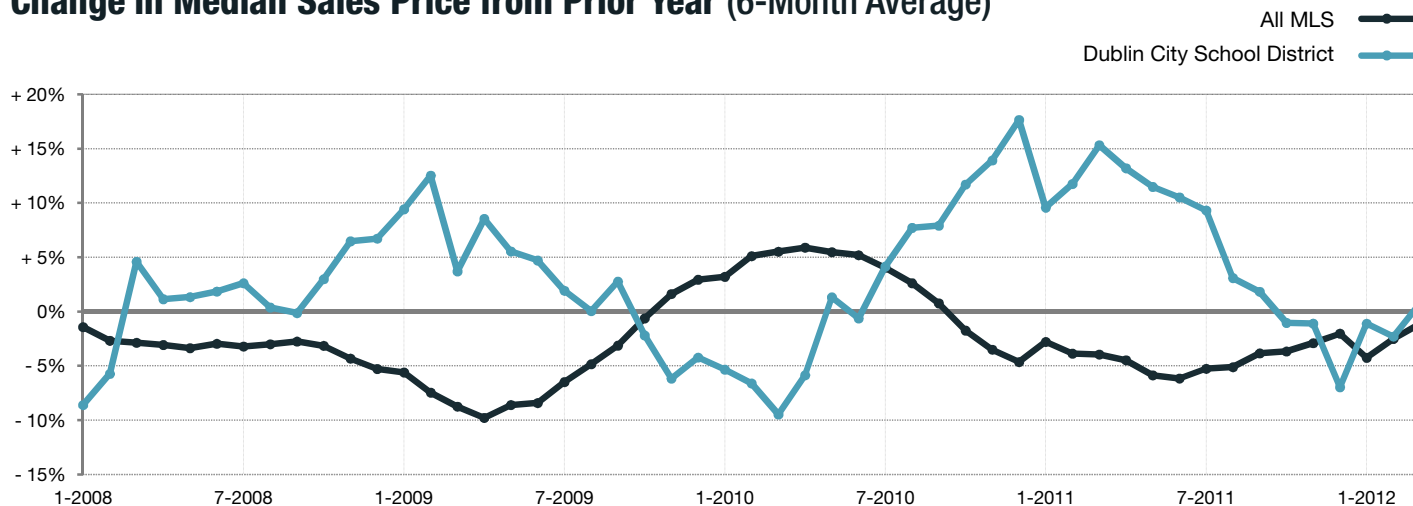


### Median Sales Price

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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