

# Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY

## Delaware County

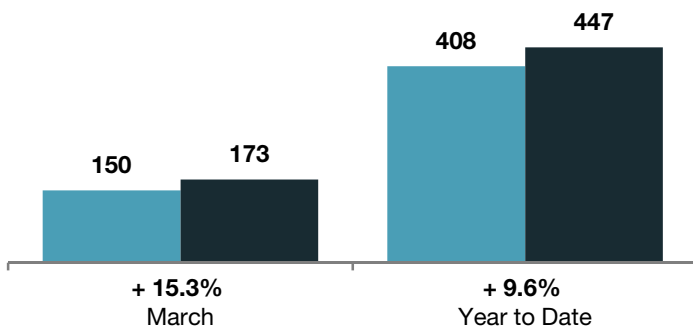
### March

### Year to Date

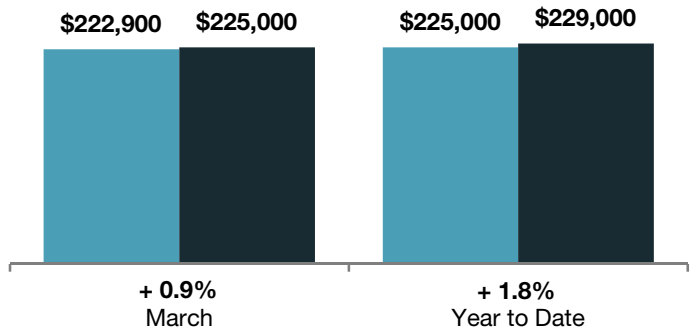
	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	150	173	+ 15.3%	408	447	+ 9.6%
In Contracts	191	351	+ 83.8%	498	745	+ 49.6%
Average Sales Price*	\$262,619	\$262,862	+ 0.1%	\$254,422	\$254,891	+ 0.2%
Median Sales Price*	\$222,900	\$225,000	+ 0.9%	\$225,000	\$229,000	+ 1.8%
Average Price per Square Foot*	\$102.11	\$104.88	+ 2.7%	\$102.82	\$102.56	- 0.3%
Percent of Original List Price Received*	92.3%	92.6%	+ 0.3%	92.1%	91.8%	- 0.3%
Percent of Last List Price Received*	95.2%	96.3%	+ 1.2%	95.6%	96.0%	+ 0.4%
Days on Market Until Sale	109	115	+ 5.6%	111	115	+ 3.0%
New Listings	425	425	0.0%	1,010	1,069	+ 5.8%
Median List Price of New Listings	\$249,900	\$249,900	0.0%	\$249,900	\$249,900	0.0%
Median List Price at Time of Sale	\$229,900	\$230,000	+ 0.0%	\$232,500	\$237,800	+ 2.3%
Inventory of Homes for Sale	1,730	1,259	- 27.2%	--	--	--
Months Supply of Inventory	9.2	6.2	- 32.2%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

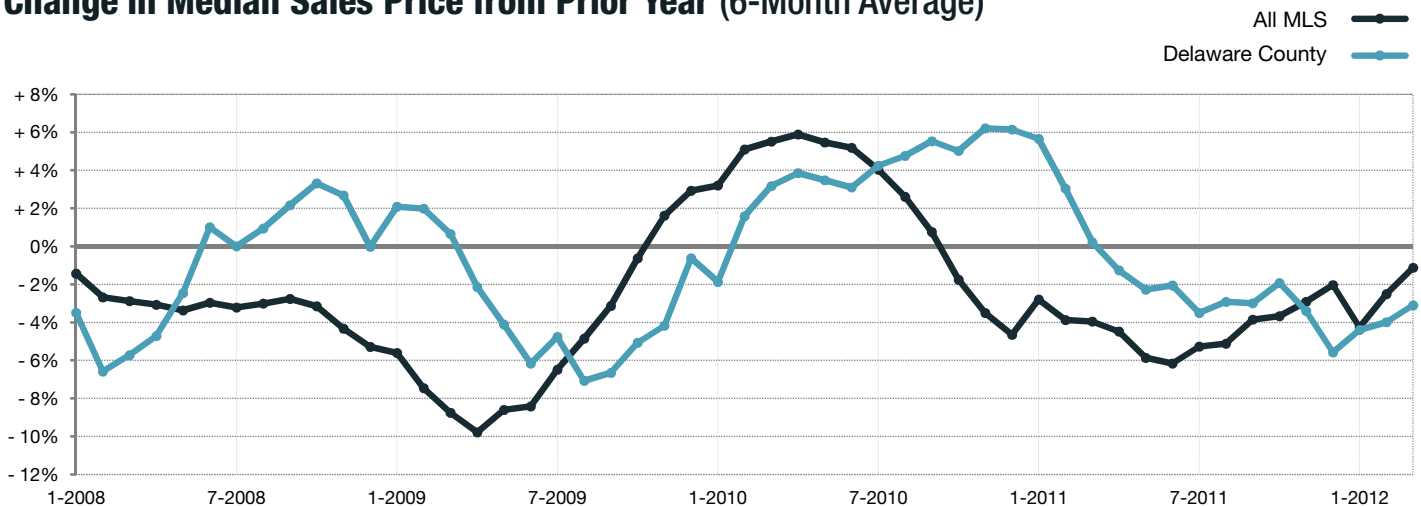
### Closed Sales



### Median Sales Price



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

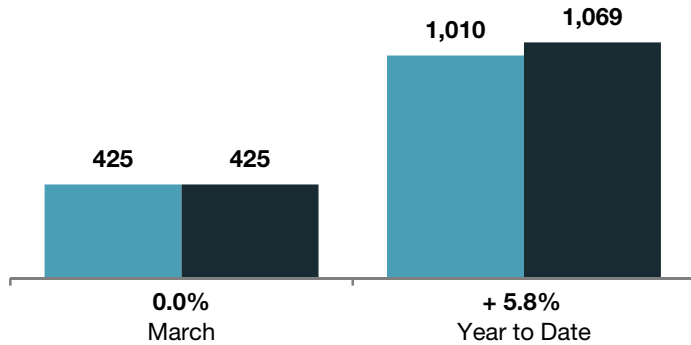
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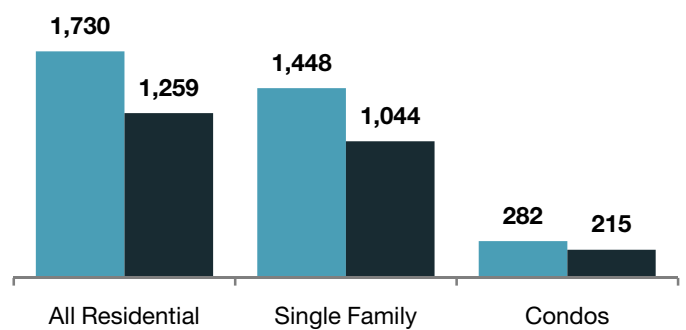
### New Listings

■ 2011 ■ 2012



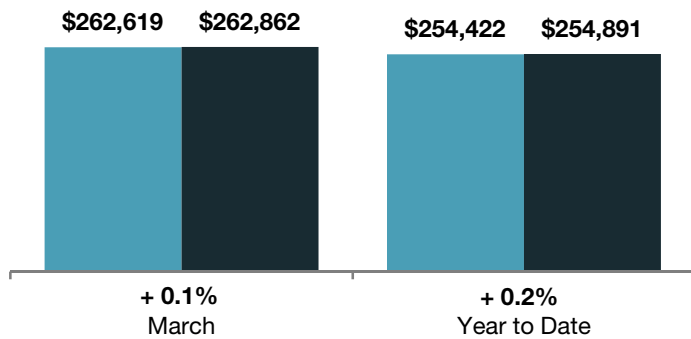
### Inventory of Homes for Sale

■ 2011 ■ 2012



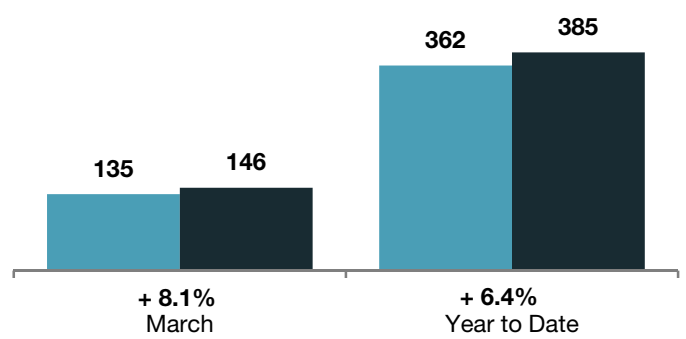
### Average Sales Price

■ 2011 ■ 2012



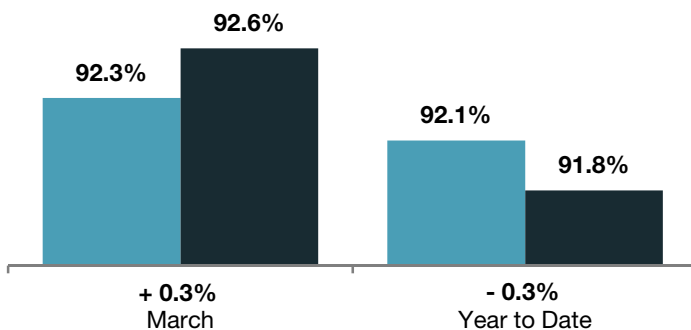
### Single Family Sales

■ 2011 ■ 2012



### Pct. of Orig. List Price Received

■ 2011 ■ 2012



### Condo Sales

■ 2011 ■ 2012

