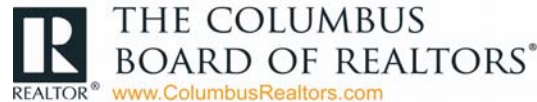


Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Columbus City School District

Franklin County

March

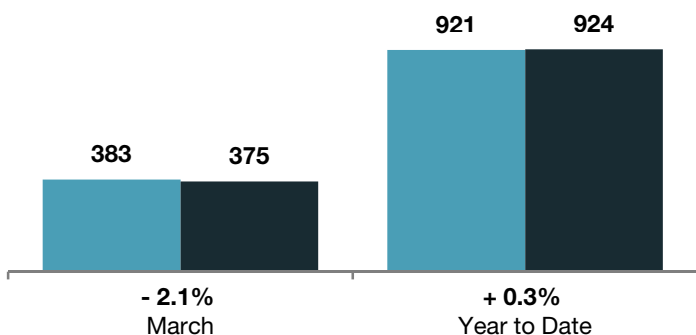
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	383	375	- 2.1%	921	924	+ 0.3%
In Contracts	449	605	+ 34.7%	1,111	1,381	+ 24.3%
Average Sales Price*	\$86,854	\$102,198	+ 17.7%	\$83,701	\$94,716	+ 13.2%
Median Sales Price*	\$61,375	\$84,000	+ 36.9%	\$55,150	\$70,000	+ 26.9%
Average Price per Square Foot*	\$57.45	\$67.78	+ 18.0%	\$56.79	\$61.94	+ 9.1%
Percent of Original List Price Received*	87.4%	89.2%	+ 2.1%	87.2%	87.5%	+ 0.3%
Percent of Last List Price Received*	93.3%	94.2%	+ 0.9%	94.0%	93.2%	- 0.8%
Days on Market Until Sale	93	103	+ 11.7%	92	105	+ 13.5%
New Listings	900	737	- 18.1%	2,255	2,003	- 11.2%
Median List Price of New Listings	\$95,000	\$106,000	+ 11.6%	\$89,999	\$99,900	+ 11.0%
Median List Price at Time of Sale	\$65,400	\$89,850	+ 37.4%	\$60,900	\$72,900	+ 19.7%
Inventory of Homes for Sale	4,183	2,819	- 32.6%	--	--	--
Months Supply of Inventory	10.6	7.0	- 33.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

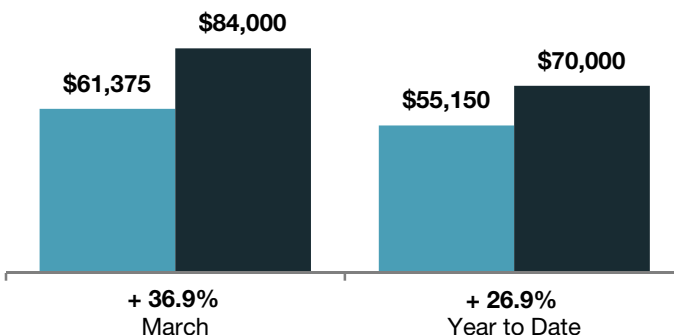
Closed Sales

■ 2011 ■ 2012

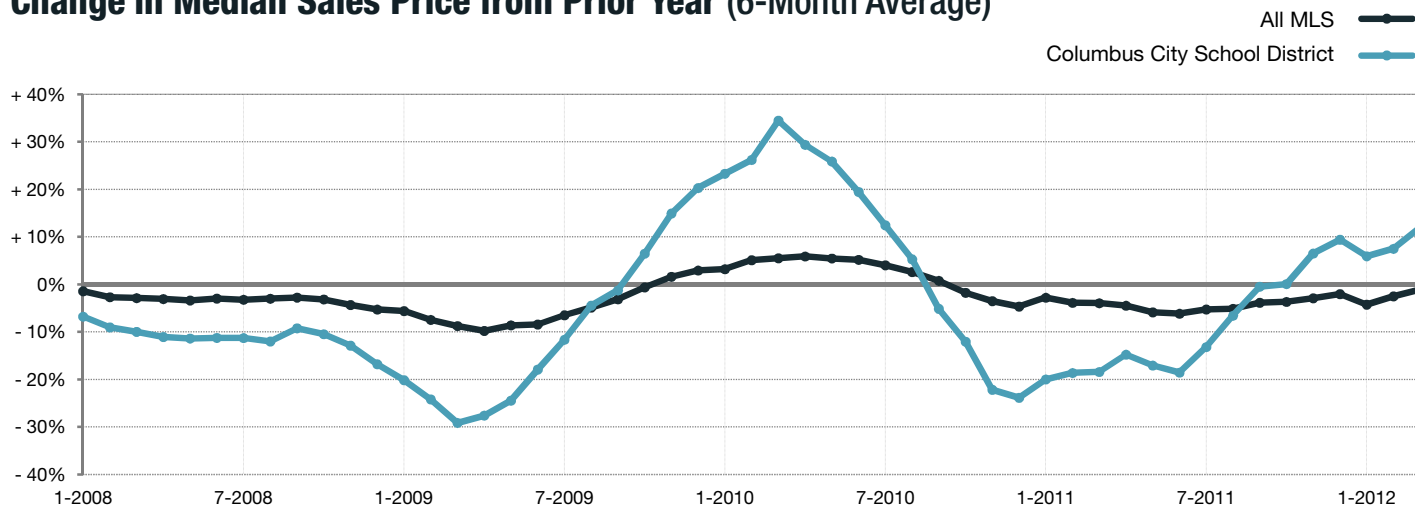


Median Sales Price

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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