

Steve McKenna & The **Home Advantage Team**
HAT Real Estate Report

Arlington Real Estate 2012 vs. 2013 Year-to-date (January 1 - June 30)

SINGLE FAMILY HOMES

YEAR	# SALES	AVG. <u>Living Area</u>	AVG. <u>List Price</u>	AVG. <u>Price PSF</u>	AVG. <u>DOM</u>	AVG. <u>Sales Price</u>	AVG. <u>Price PSF</u>
2012	129	1,827	\$538,107	\$303	48	\$531,489	\$300
2013	109	1,835	\$565,813	\$324	35	\$578,264	\$331

So far in 2013 the lowest price single family sold for \$300,000 and the highest price sold for \$1,298,000.

As of this report, there are 15 homes for sale and 57 homes under agreement. There have been fewer homes for sale which has resulted in an increase of sales price by 8%.

CONDOMINIUMS

YEAR	# SALES	AVG. <u>Living Area</u>	AVG. <u>List Price</u>	AVG. <u>Price PSF</u>	AVG. <u>DOM</u>	AVG. <u>Sales Price</u>	AVG. <u>Price PSF</u>
2012	111	1,397	\$398,452	\$291	73.22	\$393,442	\$287
2013	128	1,239	\$364,276	\$307	37.86	\$369,195	\$310

So far in 2013 the lowest price condominium sold for \$122,000 and the highest price sold for \$671,500.

As of this report, there are 34 condominiums for sale and 57 condominiums under agreement, and the sales have increased by 13%.

MULTI-FAMILY HOMES

YEAR	# SALES	AVG. <u>Living Area</u>	AVG. <u>List Price</u>	AVG. <u>Price PSF</u>	AVG. <u>DOM</u>	AVG. <u>Sales Price</u>	AVG. <u>Price PSF</u>
2012	21	2,663	\$630,695	\$224	68.95	\$610,643	\$219
2013	20	2,584	\$580,640	\$227	31.30	\$596,120	\$234

So far in 2013 the lowest price multi-family home sold for \$434,000 and the highest price sold for \$760,000.

As of this report, there are 4 multi-family homes for sale and 12 multi-families under agreement. Based upon the data regarding multi-family homes under agreement, prices should increase and days on market will decrease over the next quarter.