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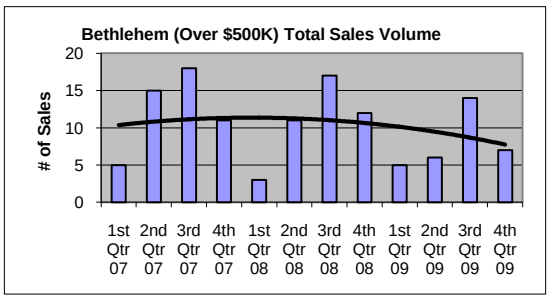
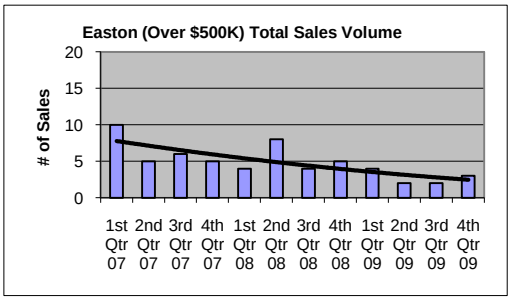
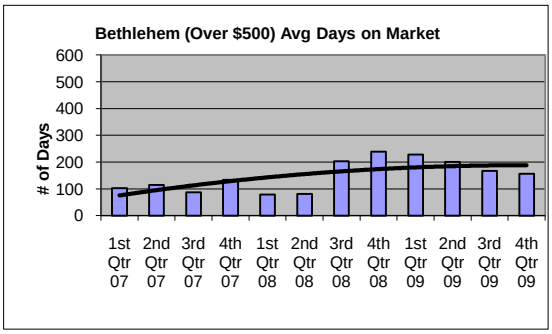
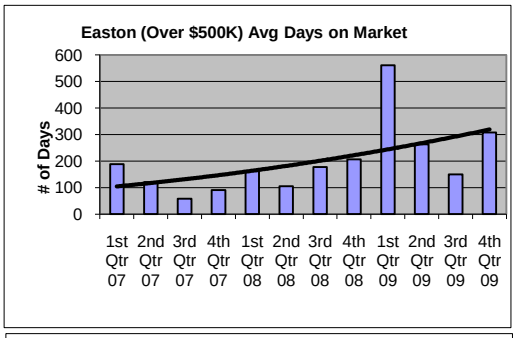
The Craig Liles Team
Market Analysis

Over $500K


Bethlehem (Over $500K) Total Sales Volume
# of Sales
0
5
10
15
20
1st Qtr 07
2nd Qtr 07
3rd Qtr 07
4th Qtr 07
1st Qtr 08
2nd Qtr 08
3rd Qtr 08
4th Qtr 08
1st Qtr 09
2nd Qtr 09
3rd Qtr 09
4th Qtr 09


Easton (Over $500K) Total Sales Volume
# of Sales
0
5
10
15
20
1st Qtr 07
2nd Qtr 07
3rd Qtr 07
4th Qtr 07
1st Qtr 08
2nd Qtr 08
3rd Qtr 08
4th Qtr 08
1st Qtr 09
2nd Qtr 09
3rd Qtr 09
4th Qtr 09


Bethlehem (Over $500) Avg Days on Market
# of Days
0
100
200
300
400
500
600
1st Qtr 07
2nd Qtr 07
3rd Qtr 07
4th Qtr 07
1st Qtr 08
2nd Qtr 08
3rd Qtr 08
4th Qtr 08
1st Qtr 09
2nd Qtr 09
3rd Qtr 09
4th Qtr 09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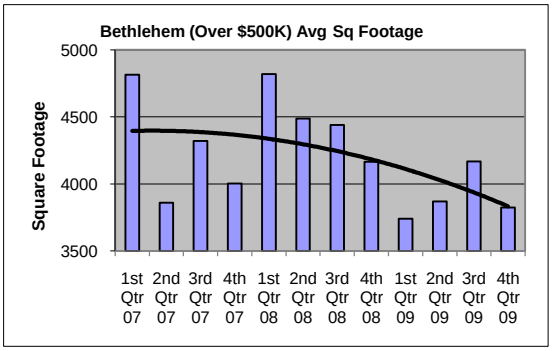
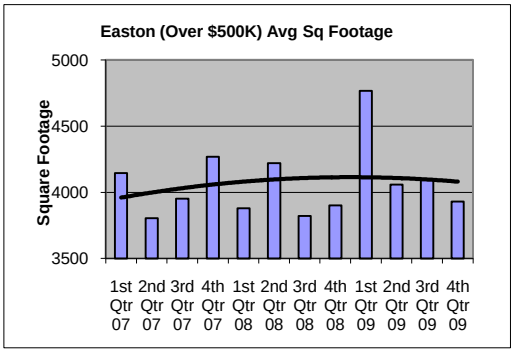
1st Qtr 08
2nd Qtr 08
3rd Qtr 08
4th Qtr 08
1st Qtr 09
2nd Qtr 09
3rd Qtr 09
4th Qtr 09


Bethlehem (Over $500K) Avg Sq Footage
Square Footage
3500
4000
4500
5000
1st Qtr 07
2nd Qtr 07
3rd Qtr 07
4th Qtr 07
1st Qtr 08
2nd Qtr 08
3rd Qtr 08
4th Qtr 08
1st Qtr 09
2nd Qtr 09
3rd Qtr 09
4th Qtr 09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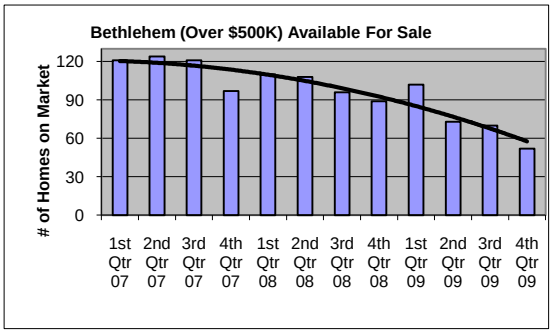
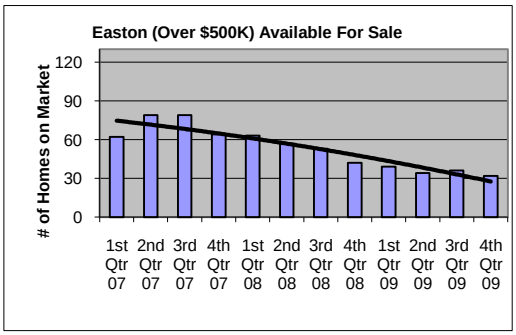
2nd Qtr 08
3rd Qtr 08
4th Qtr 08
1st Qtr 09
2nd Qtr 09
3rd Qtr 09
4th Qtr 09


Bethlehem (Over $500K) Available For Sale
# of Homes on Market
0
30
60
90
120
1st Qtr 07
2nd Qtr 07
3rd Qtr 07
4th Qtr 07
1st Qtr 08
2nd Qtr 08
3rd Qtr 08
4th Qtr 08
1st Qtr 09
2nd Qtr 09
3rd Qtr 09
4th Qtr 09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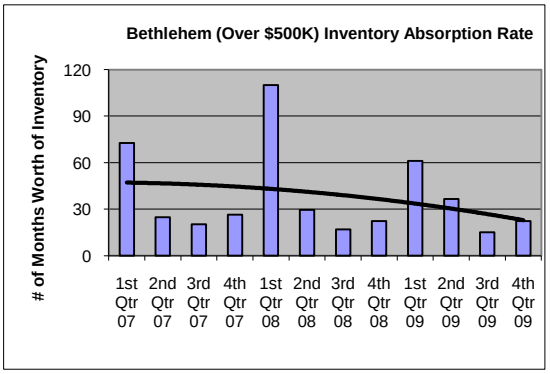
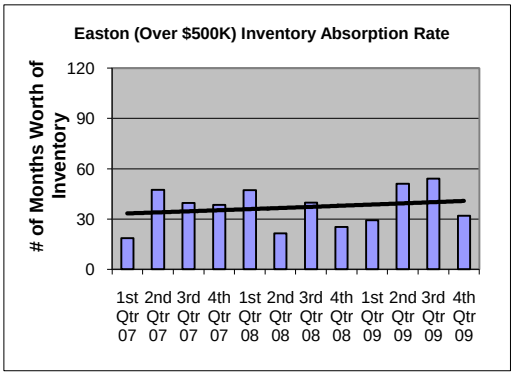
3rd Qtr 08
4th Qtr 08
1st Qtr 09
2nd Qtr 09
3rd Qtr 09
4th Qtr 09


Bethlehem (Over $500K) Inventory Absorption Rate
# of Months Worth of Inventory
0
30
60
90
120
1st Qtr 07
2nd Qtr 07
3rd Qtr 07
4th Qtr 07
1st Qtr 08
2nd Qtr 08
3rd Qtr 08
4th Qtr 08
1st Qtr 09
2nd Qtr 09
3rd Qtr 09
4th Qtr 09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1st Qtr 09
2nd Qtr 09
3rd Qtr 09
4th Qtr 09