

		MLS Sales Statistics							
		Number of Sales							
		158	203	45	28.48%	504	721	217	43.06%
		Oct-Dec		#	%	YEAR		#	%
Kauai	4th Quarter	Increase /		Increase /		TO DATE		Increase /	
Island	2009	2010	<Decrease>	<Decrease>	2009	2010	<Decrease>	<Decrease>	
ENTIRE	Residential	93	112	19	20.43%	262	362	100	38.17%
	Vacant Land	13	29	16	123.08%	71	111	40	56.34%
	Commercial	4	1	<3>	<75.00%>	9	9	0	0.00%
	Condominium	48	61	13	27.08%	161	239	78	48.45%
	Business	0	0	0		1	0	<1>	<100.00%>
WAIMEA	Residential	5	4	<1>	<20.00%>	24	18	<6>	<25.00%>
	Vacant Land	0	0	0		1	4	3	300.00%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	26	25	<1>	<3.85%>	67	88	21	31.34%
	Vacant Land	5	8	3	60.00%	21	37	16	76.19%
	Commercial	2	0	<2>	<100.00%>	2	2	0	0.00%
	Condominium	15	12	<3>	<20.00%>	34	40	6	17.65%
	Business	0	0	0		0	0	0	
LIHUE	Residential	7	12	5	71.43%	23	43	20	86.96%
	Vacant Land	1	2	1	100.00%	11	13	2	18.18%
	Commercial	0	0	0		3	1	<2>	<66.67%>
	Condominium	14	21	7	50.00%	54	79	25	46.30%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	38	37	<1>	<2.63%>	87	118	31	35.63%
	Vacant Land	5	11	6	120.00%	21	30	9	42.86%
	Commercial	2	1	<1>	<50.00%>	4	5	1	25.00%
	Condominium	4	12	8	200.00%	18	52	34	188.89%
	Business	0	0	0		0	0	0	
HANAIEI	Residential	17	34	17	100.00%	61	95	34	55.74%
	Vacant Land	2	8	6	300.00%	17	27	10	58.82%
	Commercial	0	0	0		0	1	1	0.00%
	Condominium	15	16	1	6.67%	55	68	13	23.64%
	Business	0	0	0		1	0	<1>	<100.00%>

MLS Sales Statistics									
Sales Volume									
		129,835,100	132,197,831	2,362,731	1.82%	340,659,401	410,542,490	69,883,089	20.51%
		Oct-Dec		#	%	YEAR		#	%
Kauai Island		4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2009	2010	<Decrease>	<Decrease>	2009	2010	<Decrease>	<Decrease>
ENTIRE	Residential	105,733,450	78,896,580	<26,836,870>	<25.38%>	241,720,610	244,087,354	2,366,744	0.98%
	Vacant Land	3,606,400	37,799,000	34,192,600	948.11%	27,854,604	83,111,750	55,257,146	198.38%
	Commercial	1,444,150	299,000	<1,145,150>	<79.30%>	6,945,150	9,571,000	2,625,850	37.81%
	Condominium	19,051,100	15,203,251	<3,847,849>	<20.20%>	64,104,037	73,772,386	9,668,349	15.08%
	Business	0	0	0	0	35,000	0	<35,000>	<100.00%>
WAIIMEA	Residential	3,105,000	1,741,000	<1,364,000>	<43.93%>	10,628,000	8,087,000	<2,541,000>	<23.91%>
	Vacant Land	0	0	0	0	152,500	410,000	257,500	168.85%
	Commercial	0	0	0	0	0	0	0	0
	Condominium	0	0	0	0	0	0	0	0
	Business	0	0	0	0	0	0	0	0
KOLOA	Residential	16,377,500	16,832,990	455,490	2.78%	43,847,500	56,096,213	12,248,713	27.93%
	Vacant Land	1,328,000	1,975,000	647,000	48.72%	7,299,700	10,427,750	3,128,050	42.85%
	Commercial	919,150	0	<919,150>	<100.00%>	919,150	1,635,000	715,850	77.88%
	Condominium	7,585,900	3,772,950	<3,812,950>	<50.26%>	18,167,400	16,349,350	<1,818,050>	<10.01%>
	Business	0	0	0	0	0	0	0	0
LIHUE	Residential	3,547,000	5,584,000	2,037,000	57.43%	11,867,000	20,259,150	8,392,150	70.72%
	Vacant Land	324,900	522,000	197,100	60.66%	2,929,400	3,410,000	480,600	16.41%
	Commercial	0	0	0	0	4,201,000	1,050,000	<3,151,000>	<75.01%>
	Condominium	3,106,650	3,554,800	448,150	14.43%	11,571,787	13,803,540	2,231,753	19.29%
	Business	0	0	0	0	0	0	0	0
KAWAIHAU	Residential	46,773,500	22,410,240	<24,363,260>	<52.09%>	72,600,610	73,294,741	694,131	0.96%
	Vacant Land	913,500	23,299,000	22,385,500	2450.52%	5,519,004	30,208,000	24,688,996	447.35%
	Commercial	525,000	299,000	<226,000>	<43.05%>	1,825,000	3,386,000	1,561,000	85.53%
	Condominium	955,000	2,941,501	1,986,501	208.01%	4,096,500	14,970,166	10,873,666	265.44%
	Business	0	0	0	0	0	0	0	0
HANAIEI	Residential	35,930,450	32,328,350	<3,602,100>	<10.03%>	102,777,500	86,350,250	<16,427,250>	<15.98%>
	Vacant Land	1,040,000	12,003,000	10,963,000	1054.13%	11,954,000	38,656,000	26,702,000	223.37%
	Commercial	0	0	0	0	0	3,500,000	3,500,000	0.00%
	Condominium	7,403,550	4,934,000	<2,469,550>	<33.36%>	30,268,350	28,649,330	<1,619,020>	<5.35%>
	Business	0	0	0	0	35,000	0	<35,000>	<100.00%>

		MLS Sales Statistics				Median Sales Price			
		1,474,250	1,369,000	<105,250>	<7.14%>	1,835,650	1,944,500	108,850	5.93%
		Oct-Dec		#	%	YEAR		#	%
Kauai	4th Quarter	Increase /	Increase /	TO DATE		Increase /	Increase /		
Island	2009	2010	<Decrease>	<Decrease>	2009	2010	<Decrease>	<Decrease>	
ENTIRE	Residential	530,000	495,000	<35,000>	<6.60%>	461,500	475,000	13,500	2.93%
	Vacant Land	243,000	275,000	32,000	13.17%	275,000	275,000	0	0.00%
	Commercial	322,500	299,000	<23,500>	<7.29%>	674,150	850,000	175,850	26.08%
	Condominium	378,750	300,000	<78,750>	<20.79%>	390,000	344,500	<45,500>	<11.67%>
	Business	0	0	0		35,000	0	<35,000>	<100.00%>
WAIMEA	Residential	421,250	450,000	28,750	6.82%	385,750	400,000	14,250	3.69%
	Vacant Land	0	0	0		152,500	63,750	<88,750>	<58.20%>
	Commercial	0	0	0		0	0	0	
	Condominium	387,500	390,000	2,500	0.65%	364,250	390,000	25,750	7.07%
	Business	0	0	0		0	0	0	
KOLOA	Residential	530,000	488,500	<41,500>	<7.83%>	500,000	477,500	<22,500>	<4.50%>
	Vacant Land	243,000	229,500	<13,500>	<5.56%>	243,000	250,000	7,000	2.88%
	Commercial	459,575	0	<459,575>	<100.00%>	459,575	817,500	357,925	77.88%
	Condominium	506,950	312,500	<194,450>	<38.36%>	524,450	390,000	<134,450>	<25.64%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	550,000	470,000	<80,000>	<14.55%>	470,000	437,500	<32,500>	<6.91%>
	Vacant Land	324,900	261,000	<63,900>	<19.67%>	263,500	247,000	<16,500>	<6.26%>
	Commercial	0	0	0		1,415,000	1,050,000	<365,000>	<25.80%>
	Condominium	198,000	141,450	<56,550>	<28.56%>	205,000	148,000	<57,000>	<27.80%>
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	370,800	370,500	<300>	<0.08%>	395,000	393,030	<1,970>	<0.50%>
	Vacant Land	155,000	215,000	60,000	38.71%	214,000	244,500	30,500	14.25%
	Commercial	262,500	299,000	36,500	13.90%	375,000	415,000	40,000	10.67%
	Condominium	384,500	385,000	500	0.13%	361,500	371,000	9,500	2.63%
	Business	0	0	0		0	0	0	
HANAIEI	Residential	849,000	584,500	<264,500>	<31.15%>	690,000	610,000	<80,000>	<11.59%>
	Vacant Land	520,000	1,100,000	580,000	111.54%	550,000	625,000	75,000	13.64%
	Commercial	0	0	0		0	3,500,000	3,500,000	0.00%
	Condominium	367,500	416,000	48,500	13.20%	585,000	441,950	<143,050>	<24.45%>
	Business	0	0	0		35,000	0	<35,000>	<100.00%>