

		MLS Sales Statistics							
		Number of Sales							
		115	157	42	36.52%	588	503	<85>	<14.46%>
		Oct-Dec		#	%	YEAR		#	%
Kauai	4th Quarter	Increase /	Increase /			TO DATE	Increase /	Increase /	
Island	2008	2009	<Decrease>	<Decrease>		2008	2009	<Decrease>	<Decrease>
ENTIRE	Residential	57	93	36	63.16%	284	262	<22>	<7.75%>
	Vacant Land	28	13	<15>	<53.57%>	122	71	<51>	<41.80%>
	Commercial	4	4	0	0.00%	11	9	<2>	<18.18%>
	Condominium	25	47	22	88.00%	169	160	<9>	<5.33%>
	Business	1	0	<1>	<100.00%>	2	1	<1>	<50.00%>
WAIMEA	Residential	9	5	<4>	<44.44%>	19	24	5	26.32%
	Vacant Land	0	0	0		1	1	0	0.00%
	Commercial	0	0	0		2	0	<2>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	11	26	15	136.36%	55	67	12	21.82%
	Vacant Land	5	5	0	0.00%	46	21	<25>	<54.35%>
	Commercial	0	2	2	0.00%	1	2	1	100.00%
	Condominium	9	15	6	66.67%	40	34	<6>	<15.00%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	6	7	1	16.67%	37	23	<14>	<37.84%>
	Vacant Land	11	1	<10>	<90.91%>	22	11	<11>	<50.00%>
	Commercial	3	0	<3>	<100.00%>	6	3	<3>	<50.00%>
	Condominium	6	14	8	133.33%	33	54	21	63.64%
	Business	0	0	0		1	0	<1>	<100.00%>
KAWAIHAU	Residential	19	38	19	100.00%	106	87	<19>	<17.92%>
	Vacant Land	5	5	0	0.00%	22	21	<1>	<4.55%>
	Commercial	1	2	1	100.00%	2	4	2	100.00%
	Condominium	2	4	2	100.00%	23	18	<5>	<21.74%>
	Business	0	0	0		0	0	0	
HANAIEI	Residential	12	17	5	41.67%	67	61	<6>	<8.96%>
	Vacant Land	7	2	<5>	<71.43%>	31	17	<14>	<45.16%>
	Commercial	0	0	0		0	0	0	
	Condominium	8	14	6	75.00%	73	54	<19>	<26.03%>
	Business	1	0	<1>	<100.00%>	1	1	0	0.00%

MLS Sales Statistics									
Sales Volume									
		72,772,325	129,535,100	56,762,775	78.00%	466,160,319	340,359,401	<125,800,918>	<26.99%>
		Oct-Dec		#	%	YEAR		#	%
Kauai Island		4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2008	2009	<Decrease>	<Decrease>	2008	2009	<Decrease>	<Decrease>
ENTIRE	Residential	45,152,425	105,733,450	60,581,025	134.17%	251,640,564	241,720,610	<9,919,954>	<3.94%>
	Vacant Land	12,888,900	3,606,400	<9,282,500>	<72.02%>	97,052,225	27,854,604	<69,197,621>	<71.30%>
	Commercial	2,100,000	1,444,150	<655,850>	<31.23%>	8,790,625	6,945,150	<1,845,475>	<20.99%>
	Condominium	12,581,000	18,751,100	6,170,100	49.04%	108,281,905	63,804,037	<44,477,868>	<41.08%>
	Business	50,000	0	<50,000>	<100.00%>	395,000	35,000	<360,000>	<91.14%>
WAIIMEA	Residential	3,891,400	3,105,000	<786,400>	<20.21%>	8,527,700	10,628,000	2,100,300	24.63%
	Vacant Land	0	0	0		300,000	152,500	<147,500>	<49.17%>
	Commercial	0	0	0		1,114,000	0	<1,114,000>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	6,663,625	16,377,500	9,713,875	145.77%	59,457,025	43,847,500	<15,609,525>	<26.25%>
	Vacant Land	1,858,900	1,328,000	<530,900>	<28.56%>	44,634,025	7,299,700	<37,334,325>	<83.65%>
	Commercial	0	919,150	919,150	0.00%	2,500,000	919,150	<1,580,850>	<63.23%>
	Condominium	5,359,000	7,585,900	2,226,900	41.55%	22,463,475	18,167,400	<4,296,075>	<19.12%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	3,200,000	3,547,000	347,000	10.84%	21,543,636	11,867,000	<9,676,636>	<44.92%>
	Vacant Land	2,841,000	324,900	<2,516,100>	<88.56%>	5,859,500	2,929,400	<2,930,100>	<50.01%>
	Commercial	1,725,000	0	<1,725,000>	<100.00%>	4,501,625	4,201,000	<300,625>	<6.68%>
	Condominium	1,326,000	3,106,650	1,780,650	134.29%	11,086,000	11,571,787	485,787	4.38%
	Business	0	0	0		345,000	0	<345,000>	<100.00%>
KAWAIHAU	Residential	9,029,900	46,773,500	37,743,600	417.98%	62,218,099	72,600,610	10,382,511	16.69%
	Vacant Land	1,713,000	913,500	<799,500>	<46.67%>	8,362,700	5,519,004	<2,843,696>	<34.00%>
	Commercial	375,000	525,000	150,000	40.00%	675,000	1,825,000	1,150,000	170.37%
	Condominium	790,000	955,000	165,000	20.89%	10,351,000	4,096,500	<6,254,500>	<60.42%>
	Business	0	0	0		0	0	0	
HANAIEI	Residential	22,367,500	35,930,450	13,562,950	60.64%	99,894,104	102,777,500	2,883,396	2.89%
	Vacant Land	6,476,000	1,040,000	<5,436,000>	<83.94%>	37,896,000	11,954,000	<25,942,000>	<68.46%>
	Commercial	0	0	0		0	0	0	
	Condominium	5,106,000	7,103,550	1,997,550	39.12%	64,381,430	29,968,350	<34,413,080>	<53.45%>
	Business	50,000	0	<50,000>	<100.00%>	50,000	35,000	<15,000>	<30.00%>

		MLS Sales Statistics				Median Sales Price			
		1,860,500	1,378,500	<482,000>	<25.91%>	2,345,000	1,786,650	<558,350>	<23.81%>
		Oct-Dec		#	%	YEAR		#	%
Kauai	4th Quarter	Increase /	Increase /	TO DATE		Increase /	Increase /		
Island	2008	2009	<Decrease>	<Decrease>	2008	2009	<Decrease>	<Decrease>	
ENTIRE	Residential	520,000	455,000	<65,000>	<12.50%>	615,000	470,000	<145,000>	<23.58%>
	Vacant Land	345,500	271,000	<74,500>	<21.56%>	472,500	277,500	<195,000>	<41.27%>
	Commercial	425,000	322,500	<102,500>	<24.12%>	515,000	674,150	159,150	30.90%
	Condominium	520,000	330,000	<190,000>	<36.54%>	545,000	330,000	<215,000>	<39.45%>
	Business	50,000	0	<50,000>	<100.00%>	197,500	35,000	<162,500>	<82.28%>
WAIIMEA	Residential	435,000	408,000	<27,000>	<6.21%>	435,000	383,250	<51,750>	<11.90%>
	Vacant Land	0	0	0		300,000	152,500	<147,500>	<49.17%>
	Commercial	0	0	0		557,000	0	<557,000>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	641,000	515,000	<126,000>	<19.66%>	775,000	500,000	<275,000>	<35.48%>
	Vacant Land	280,000	296,500	16,500	5.89%	692,000	246,500	<445,500>	<64.38%>
	Commercial	0	459,575	459,575	0.00%	2,500,000	459,575	<2,040,425>	<81.62%>
	Condominium	700,000	523,900	<176,100>	<25.16%>	518,500	524,450	5,950	1.15%
	Business	0	0	0		0	0	0	
LIHUE	Residential	467,500	545,000	77,500	16.58%	480,000	470,000	<10,000>	<2.08%>
	Vacant Land	279,000	324,900	45,900	16.45%	279,500	263,500	<16,000>	<5.72%>
	Commercial	475,000	0	<475,000>	<100.00%>	548,313	1,415,000	866,687	158.06%
	Condominium	180,000	177,000	<3,000>	<1.67%>	257,500	185,000	<72,500>	<28.16%>
	Business	0	0	0		345,000	0	<345,000>	<100.00%>
KAWAIHAU	Residential	490,000	395,950	<94,050>	<19.19%>	507,500	399,000	<108,500>	<21.38%>
	Vacant Land	315,000	155,000	<160,000>	<50.79%>	289,100	214,000	<75,100>	<25.98%>
	Commercial	375,000	262,500	<112,500>	<30.00%>	337,500	375,000	37,500	11.11%
	Condominium	395,000	222,500	<172,500>	<43.67%>	300,000	175,000	<125,000>	<41.67%>
	Business	0	0	0		0	0	0	
HANAIEI	Residential	897,500	830,000	<67,500>	<7.52%>	975,000	777,800	<197,200>	<20.23%>
	Vacant Land	650,000	520,000	<130,000>	<20.00%>	715,000	550,000	<165,000>	<23.08%>
	Commercial	0	0	0		0	0	0	
	Condominium	637,500	357,500	<280,000>	<43.92%>	799,000	505,000	<294,000>	<36.80%>
	Business	50,000	0	<50,000>	<100.00%>	50,000	35,000	<15,000>	<30.00%>