

		MLS Sales Statistics							
		Number of Sales							
		297	164	<133>	<44.78%>	1554	909	<645>	<41.51%>
		Oct-Dec		#	%	YEAR		#	%
Kauai	4th Quarter	Increase /	Increase /			TO DATE	Increase /	Increase /	
Island	2006	2007	<Decrease>	<Decrease>		2006	2007	<Decrease>	<Decrease>
ENTIRE	Residential	121	73	<48>	<39.67%>	476	408	<68>	<14.29%>
	Vacant Land	50	34	<16>	<32.00%>	360	191	<169>	<46.94%>
	Commercial	2	2	0	0.00%	15	10	<5>	<33.33%>
	Condominium	123	54	<69>	<56.10%>	698	295	<403>	<57.74%>
	Business	1	1	0	0.00%	5	5	0	0.00%
WAIMEA	Residential	9	5	<4>	<44.44%>	41	34	<7>	<17.07%>
	Vacant Land	0	1	1	0.00%	8	4	<4>	<50.00%>
	Commercial	0	0	0		3	1	<2>	<66.67%>
	Condominium	0	0	0		0	1	1	0.00%
	Business	0	1	1	0.00%	1	1	0	0.00%
KOLOA	Residential	39	20	<19>	<48.72%>	127	104	<23>	<18.11%>
	Vacant Land	26	14	<12>	<46.15%>	141	83	<58>	<41.13%>
	Commercial	2	0	<2>	<100.00%>	3	0	<3>	<100.00%>
	Condominium	16	12	<4>	<25.00%>	82	73	<9>	<10.98%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	14	10	<4>	<28.57%>	54	54	0	0.00%
	Vacant Land	2	6	4	200.00%	107	18	<89>	<83.18%>
	Commercial	0	1	1	0.00%	6	7	1	16.67%
	Condominium	50	9	<41>	<82.00%>	425	78	<347>	<81.65%>
	Business	0	0	0		2	2	0	0.00%
KAWAIHAU	Residential	30	18	<12>	<40.00%>	142	116	<26>	<18.31%>
	Vacant Land	17	9	<8>	<47.06%>	63	48	<15>	<23.81%>
	Commercial	0	1	1	0.00%	3	2	<1>	<33.33%>
	Condominium	29	3	<26>	<89.66%>	68	23	<45>	<66.18%>
	Business	1	0	<1>	<100.00%>	1	0	<1>	<100.00%>
HANAIEI	Residential	29	20	<9>	<31.03%>	112	100	<12>	<10.71%>
	Vacant Land	5	4	<1>	<20.00%>	41	38	<3>	<7.32%>
	Commercial	0	0	0		0	0	0	
	Condominium	28	30	2	7.14%	123	120	<3>	<2.44%>
	Business	0	0	0		1	2	1	100.00%

MLS Sales Statistics

Sales Volume

240,966,587 149,098,893 <91,867,694> <38.12%> 1,087,886,591 792,525,724 <295,360,867> <27.15%>

Kauai Island		Oct-Dec				YEAR			
		4th Quarter		#	%	TO DATE		#	%
		2006	2007			Increase / <Decrease>	Increase / <Decrease>		
ENTIRE	Residential	115,054,050	69,583,700	<45,470,350>	<39.52%>	440,346,645	395,134,709	<45,211,936>	<10.27%>
	Vacant Land	52,768,500	34,967,044	<17,801,456>	<33.74%>	286,774,128	178,080,833	<108,693,295>	<37.90%>
	Commercial	650,000	2,313,000	1,663,000	255.85%	6,970,800	10,539,583	3,568,783	51.20%
	Condominium	72,394,037	42,095,149	<30,298,888>	<41.85%>	353,099,756	208,080,599	<145,019,157>	<41.07%>
	Business	100,000	140,000	40,000	40.00%	695,262	690,000	<5,262>	<0.76%>
WAI MEA	Residential	4,305,000	2,292,000	<2,013,000>	<46.76%>	24,064,000	21,563,500	<2,500,500>	<10.39%>
	Vacant Land	0	65,000	65,000	0.00%	5,972,000	653,000	<5,319,000>	<89.07%>
	Commercial	0	0	0		1,710,000	420,000	<1,290,000>	<75.44%>
	Condominium	0	0	0		0	490,000	490,000	0.00%
	Business	0	140,000	140,000	0.00%	150,000	140,000	<10,000>	<6.67%>
KOLOA	Residential	39,966,500	14,453,900	<25,512,600>	<63.83%>	124,428,198	88,487,184	<35,941,014>	<28.88%>
	Vacant Land	34,697,500	20,356,044	<14,341,456>	<41.33%>	89,788,125	91,799,144	2,011,019	2.24%
	Commercial	650,000	0	<650,000>	<100.00%>	1,145,000	0	<1,145,000>	<100.00%>
	Condominium	10,373,000	7,277,500	<3,095,500>	<29.84%>	59,292,000	49,800,000	<9,492,000>	<16.01%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	8,237,900	5,255,000	<2,982,900>	<36.21%>	35,445,900	36,986,400	1,540,500	4.35%
	Vacant Land	1,515,000	2,516,000	1,001,000	66.07%	35,127,100	11,186,690	<23,940,410>	<68.15%>
	Commercial	0	1,478,000	1,478,000	0.00%	2,608,800	8,856,583	6,247,783	239.49%
	Condominium	17,072,036	3,029,000	<14,043,036>	<82.26%>	157,577,254	29,422,573	<128,154,681>	<81.33%>
	Business	0	0	0		320,262	90,000	<230,262>	<71.90%>
KAWAIHAU	Residential	19,300,450	10,623,800	<8,676,650>	<44.96%>	96,152,848	78,917,700	<17,235,148>	<17.92%>
	Vacant Land	11,136,000	4,895,000	<6,241,000>	<56.04%>	88,773,903	23,307,999	<65,465,904>	<73.74%>
	Commercial	0	835,000	835,000	0.00%	1,507,000	1,263,000	<244,000>	<16.19%>
	Condominium	22,885,500	1,315,000	<21,570,500>	<94.25%>	51,476,500	9,441,900	<42,034,600>	<81.66%>
	Business	100,000	0	<100,000>	<100.00%>	100,000	0	<100,000>	<100.00%>
HANALEI	Residential	43,244,200	36,959,000	<6,285,200>	<14.53%>	160,255,699	169,179,925	8,924,226	5.57%
	Vacant Land	5,420,000	7,135,000	1,715,000	31.64%	67,113,000	51,134,000	<15,979,000>	<23.81%>
	Commercial	0	0	0		0	0	0	
	Condominium	22,063,501	30,473,649	8,410,148	38.12%	84,754,002	118,926,126	34,172,124	40.32%
	Business	0	0	0		125,000	460,000	335,000	268.00%

		MLS Sales Statistics				Median Sales Price			
		2,304,000	2,970,500	666,500	28.93%	2,046,112	2,493,820	447,708	21.88%
		Oct-Dec		#	%	YEAR		#	%
Kauai	4th Quarter	Increase /		Increase /		TO DATE		Increase /	
Island	2006	2007	<Decrease>	<Decrease>	2006	2007	<Decrease>	<Decrease>	
ENTIRE	Residential	619,000	590,000	<29,000>	<4.68%>	675,000	650,000	<25,000>	<3.70%>
	Vacant Land	735,000	500,000	<235,000>	<31.97%>	377,150	605,000	227,850	60.41%
	Commercial	325,000	1,156,500	831,500	255.85%	458,700	533,820	75,120	16.38%
	Condominium	525,000	584,000	59,000	11.24%	405,000	565,000	160,000	39.51%
	Business	100,000	140,000	40,000	40.00%	130,262	140,000	9,738	7.48%
WAIMEA	Residential	425,000	390,000	<35,000>	<8.24%>	479,000	423,750	<55,250>	<11.53%>
	Vacant Land	0	65,000	65,000	0.00%	302,500	180,000	<122,500>	<40.50%>
	Commercial	0	0	0		600,000	420,000	<180,000>	<30.00%>
	Condominium	0	0	0		0	490,000	490,000	0.00%
	Business	0	140,000	140,000	0.00%	150,000	140,000	<10,000>	<6.67%>
KOLOA	Residential	690,000	572,500	<117,500>	<17.03%>	725,000	652,500	<72,500>	<10.00%>
	Vacant Land	1,350,000	955,000	<395,000>	<29.26%>	375,000	950,000	575,000	153.33%
	Commercial	325,000	0	<325,000>	<100.00%>	410,000	0	<410,000>	<100.00%>
	Condominium	628,750	435,500	<193,250>	<30.74%>	697,000	615,000	<82,000>	<11.76%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	555,000	507,500	<47,500>	<8.56%>	562,500	547,000	<15,500>	<2.76%>
	Vacant Land	757,500	474,500	<283,000>	<37.36%>	299,000	417,500	118,500	39.63%
	Commercial	0	1,478,000	1,478,000	0.00%	458,700	558,463	99,763	21.75%
	Condominium	291,225	280,000	<11,225>	<3.85%>	335,000	334,867	<133>	<0.04%>
	Business	0	0	0		160,131	45,000	<115,131>	<71.90%>
KAWAIHAU	Residential	582,500	520,150	<62,350>	<10.70%>	605,000	570,000	<35,000>	<5.79%>
	Vacant Land	619,000	500,000	<119,000>	<19.22%>	550,000	437,500	<112,500>	<20.45%>
	Commercial	0	835,000	835,000	0.00%	217,000	428,000	211,000	97.24%
	Condominium	695,000	365,000	<330,000>	<47.48%>	662,500	275,000	<387,500>	<58.49%>
	Business	100,000	0	<100,000>	<100.00%>	100,000	0	<100,000>	<100.00%>
HANAIEI	Residential	925,000	1,010,000	85,000	9.19%	1,039,000	1,112,000	73,000	7.03%
	Vacant Land	925,000	912,500	<12,500>	<1.35%>	1,030,000	722,000	<308,000>	<29.90%>
	Commercial	0	0	0		0	0	0	
	Condominium	740,000	755,500	15,500	2.09%	640,000	798,500	158,500	24.77%
	Business	0	0	0		125,000	230,000	105,000	84.00%