

		MLS Sales Statistics							
		Number of Sales							
		415	297	<118>	<28.43%>	1796	1554	<242>	<13.47%>
		Oct-Dec		#	%	YEAR		#	%
Kauai	4th Quarter			Increase /	Increase /	TO DATE		Increase /	Increase /
Island	2005	2006	<Decrease>	<Decrease>	2005	2006	<Decrease>	<Decrease>	
ENTIRE	Residential	141	121	<20>	<14.18%>	671	476	<195>	<29.06%>
	Vacant Land	106	50	<56>	<52.83%>	436	360	<76>	<17.43%>
	Commercial	4	2	<2>	<50.00%>	13	15	2	15.38%
	Condominium	163	123	<40>	<24.54%>	673	698	25	3.71%
	Business	1	1	0	0.00%	3	5	2	66.67%
WAIMEA	Residential	5	9	4	80.00%	49	41	<8>	<16.33%>
	Vacant Land	2	0	<2>	<100.00%>	10	8	<2>	<20.00%>
	Commercial	0	0	0		1	3	2	200.00%
	Condominium	0	0	0		1	0	<1>	<100.00%>
	Business	0	0	0		0	1	1	0.00%
KOLOA	Residential	28	39	11	39.29%	121	127	6	4.96%
	Vacant Land	14	26	12	85.71%	70	141	71	101.43%
	Commercial	0	2	2	0.00%	1	3	2	200.00%
	Condominium	30	16	<14>	<46.67%>	149	82	<67>	<44.97%>
	Business	1	0	<1>	<100.00%>	1	0	<1>	<100.00%>
LIHUE	Residential	19	14	<5>	<26.32%>	83	54	<29>	<34.94%>
	Vacant Land	47	2	<45>	<95.74%>	127	107	<20>	<15.75%>
	Commercial	3	0	<3>	<100.00%>	9	6	<3>	<33.33%>
	Condominium	60	50	<10>	<16.67%>	157	425	268	170.70%
	Business	0	0	0		1	2	1	100.00%
KAWAIHAU	Residential	48	30	<18>	<37.50%>	257	142	<115>	<44.75%>
	Vacant Land	19	17	<2>	<10.53%>	123	63	<60>	<48.78%>
	Commercial	1	0	<1>	<100.00%>	2	3	1	50.00%
	Condominium	20	29	9	45.00%	136	68	<68>	<50.00%>
	Business	0	1	1	0.00%	1	1	0	0.00%
HANAIEI	Residential	41	29	<12>	<29.27%>	161	112	<49>	<30.43%>
	Vacant Land	24	5	<19>	<79.17%>	106	41	<65>	<61.32%>
	Commercial	0	0	0		0	0	0	
	Condominium	53	28	<25>	<47.17%>	230	123	<107>	<46.52%>
	Business	0	0	0		0	1	1	0.00%

MLS Sales Statistics

Sales Volume

268,349,416 240,966,587 <27,382,829> <10.20%> 1,202,838,996 1,087,886,591 <114,952,405> <9.56%>

Kauai Island		Oct-Dec				YEAR			
		4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2005	2006	<Decrease>	<Decrease>	2005	2006	<Decrease>	<Decrease>
ENTIRE	Residential	122,175,999	115,054,050	<7,121,949>	<5.83%>	562,791,835	440,346,645	<122,445,190>	<21.76%>
	Vacant Land	57,036,389	52,768,500	<4,267,889>	<7.48%>	299,467,681	286,774,128	<12,693,553>	<4.24%>
	Commercial	2,557,000	650,000	<1,907,000>	<74.58%>	7,493,500	6,970,800	<522,700>	<6.98%>
	Condominium	86,545,028	72,394,037	<14,150,991>	<16.35%>	332,955,980	353,099,756	20,143,776	6.05%
	Business	35,000	100,000	65,000	185.71%	130,000	695,262	565,262	434.82%
WAI MEA	Residential	2,509,000	4,305,000	1,796,000	71.58%	27,849,000	24,064,000	<3,785,000>	<13.59%>
	Vacant Land	630,000	0	<630,000>	<100.00%>	4,238,900	5,972,000	1,733,100	40.89%
	Commercial	0	0	0		344,000	1,710,000	1,366,000	397.09%
	Condominium	0	0	0		514,000	0	<514,000>	<100.00%>
	Business	0	0	0		0	150,000	150,000	0.00%
KOLOA	Residential	27,319,500	39,966,500	12,647,000	46.29%	112,632,510	124,428,198	11,795,688	10.47%
	Vacant Land	6,910,989	34,697,500	27,786,511	402.06%	46,396,489	89,788,125	43,391,636	93.52%
	Commercial	0	650,000	650,000	0.00%	517,500	1,145,000	627,500	121.26%
	Condominium	22,399,500	10,373,000	<12,026,500>	<53.69%>	91,104,029	59,292,000	<31,812,029>	<34.92%>
	Business	35,000	0	<35,000>	<100.00%>	35,000	0	<35,000>	<100.00%>
LIHUE	Residential	10,681,499	8,237,900	<2,443,599>	<22.88%>	44,421,078	35,445,900	<8,975,178>	<20.20%>
	Vacant Land	14,247,900	1,515,000	<12,732,900>	<89.37%>	40,325,594	35,127,100	<5,198,494>	<12.89%>
	Commercial	1,557,000	0	<1,557,000>	<100.00%>	4,932,000	2,608,800	<2,323,200>	<47.10%>
	Condominium	22,738,747	17,072,036	<5,666,711>	<24.92%>	53,460,622	157,577,254	104,116,632	194.75%
	Business	0	0	0		70,000	320,262	250,262	357.52%
KAWAI HAU	Residential	28,547,000	19,300,450	<9,246,550>	<32.39%>	173,048,247	96,152,848	<76,895,399>	<44.44%>
	Vacant Land	12,095,000	11,136,000	<959,000>	<7.93%>	64,273,998	88,773,903	24,499,905	38.12%
	Commercial	1,000,000	0	<1,000,000>	<100.00%>	1,700,000	1,507,000	<193,000>	<11.35%>
	Condominium	9,008,000	22,885,500	13,877,500	154.06%	47,922,100	51,476,500	3,554,400	7.42%
	Business	0	100,000	100,000	0.00%	25,000	100,000	75,000	300.00%
HANA LEI	Residential	53,119,000	43,244,200	<9,874,800>	<18.59%>	204,841,000	160,255,699	<44,585,301>	<21.77%>
	Vacant Land	23,152,500	5,420,000	<17,732,500>	<76.59%>	144,232,700	67,113,000	<77,119,700>	<53.47%>
	Commercial	0	0	0		0	0	0	
	Condominium	32,398,781	22,063,501	<10,335,280>	<31.90%>	139,955,229	84,754,002	<55,201,227>	<39.44%>
	Business	0	0	0		0	125,000	125,000	0.00%

MLS Sales Statistics									
Median Sales Price									
		2,142,000	2,304,000	162,000	7.56%	2,043,000	2,046,112	3,112	0.15%
		Oct-Dec		#	%	YEAR		#	%
Kauai	4th Quarter			Increase /	Increase /	TO DATE		Increase /	Increase /
Island	2005	2006	<Decrease>	<Decrease>	2005	2006	<Decrease>	<Decrease>	
ENTIRE	Residential	650,000	619,000	<31,000>	<4.77%>	639,000	675,000	36,000	5.63%
	Vacant Land	364,500	735,000	370,500	101.65%	392,000	377,150	<14,850>	<3.79%>
	Commercial	633,500	325,000	<308,500>	<48.70%>	542,000	458,700	<83,300>	<15.37%>
	Condominium	459,000	525,000	66,000	14.38%	435,000	405,000	<30,000>	<6.90%>
	Business	35,000	100,000	65,000	185.71%	35,000	130,262	95,262	272.18%
WAIMEA	Residential	465,000	425,000	<40,000>	<8.60%>	439,000	479,000	40,000	9.11%
	Vacant Land	315,000	0	<315,000>	<100.00%>	299,500	302,500	3,000	1.00%
	Commercial	0	0	0		344,000	600,000	256,000	74.42%
	Condominium	0	0	0		514,000	0	<514,000>	<100.00%>
	Business	0	0	0		0	150,000	150,000	0.00%
KOLOA	Residential	692,750	690,000	<2,750>	<0.40%>	696,000	725,000	29,000	4.17%
	Vacant Land	455,000	1,350,000	895,000	196.70%	367,000	375,000	8,000	2.18%
	Commercial	0	325,000	325,000	0.00%	517,500	410,000	<107,500>	<20.77%>
	Condominium	631,250	628,750	<2,500>	<0.40%>	575,000	697,000	122,000	21.22%
	Business	35,000	0	<35,000>	<100.00%>	35,000	0	<35,000>	<100.00%>
LIHUE	Residential	549,000	555,000	6,000	1.09%	480,000	562,500	82,500	17.19%
	Vacant Land	278,000	757,500	479,500	172.48%	250,000	299,000	49,000	19.60%
	Commercial	542,000	0	<542,000>	<100.00%>	542,000	458,700	<83,300>	<15.37%>
	Condominium	382,500	291,225	<91,275>	<23.86%>	325,000	335,000	10,000	3.08%
	Business	0	0	0		70,000	160,131	90,131	128.76%
KAWAIHAU	Residential	535,000	582,500	47,500	8.88%	550,000	605,000	55,000	10.00%
	Vacant Land	430,000	619,000	189,000	43.95%	430,000	550,000	120,000	27.91%
	Commercial	1,000,000	0	<1,000,000>	<100.00%>	850,000	217,000	<633,000>	<74.47%>
	Condominium	351,500	695,000	343,500	97.72%	325,000	662,500	337,500	103.85%
	Business	0	100,000	100,000	0.00%	25,000	100,000	75,000	300.00%
HANALEI	Residential	965,000	925,000	<40,000>	<4.15%>	900,000	1,039,000	139,000	15.44%
	Vacant Land	567,500	925,000	357,500	63.00%	842,500	1,030,000	187,500	22.26%
	Commercial	0	0	0		0	0	0	
	Condominium	585,000	740,000	155,000	26.50%	555,000	640,000	85,000	15.32%
	Business	0	0	0		0	125,000	125,000	0.00%