

		MLS Sales Statistics							
		Number of Sales							
		144	133	<11>	<7.64%>	473	346	<127>	<26.85%>
		Jul-Sep		#	%	YEAR		#	%
Kauai	3rd Quarter	Increase /		Increase /		TO DATE		Increase /	
Island	2008	2009	<Decrease>	<Decrease>	2008	2009	<Decrease>	<Decrease>	
ENTIRE	Residential	79	66	<13>	<16.46%>	227	169	<58>	<25.55%>
	Vacant Land	33	22	<11>	<33.33%>	94	58	<36>	<38.30%>
	Commercial	2	2	0	0.00%	7	5	<2>	<28.57%>
	Condominium	30	43	13	43.33%	144	113	<31>	<21.53%>
	Business	0	0	0		1	1	0	0.00%
WAIMEA	Residential	5	8	3	60.00%	10	19	9	90.00%
	Vacant Land	0	0	0		1	1	0	0.00%
	Commercial	0	0	0		2	0	<2>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	15	12	<3>	<20.00%>	44	41	<3>	<6.82%>
	Vacant Land	13	3	<10>	<76.92%>	41	16	<25>	<60.98%>
	Commercial	0	0	0		1	0	<1>	<100.00%>
	Condominium	6	10	4	66.67%	31	19	<12>	<38.71%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	11	5	<6>	<54.55%>	31	16	<15>	<48.39%>
	Vacant Land	7	5	<2>	<28.57%>	11	10	<1>	<9.09%>
	Commercial	1	1	0	0.00%	3	3	0	0.00%
	Condominium	6	12	6	100.00%	27	40	13	48.15%
	Business	0	0	0		1	0	<1>	<100.00%>
KAWAIHAU	Residential	32	24	<8>	<25.00%>	87	49	<38>	<43.68%>
	Vacant Land	7	4	<3>	<42.86%>	17	16	<1>	<5.88%>
	Commercial	1	1	0	0.00%	1	2	1	100.00%
	Condominium	8	6	<2>	<25.00%>	21	14	<7>	<33.33%>
	Business	0	0	0		0	0	0	
HANAIEI	Residential	16	17	1	6.25%	55	44	<11>	<20.00%>
	Vacant Land	6	10	4	66.67%	24	15	<9>	<37.50%>
	Commercial	0	0	0		0	0	0	
	Condominium	10	15	5	50.00%	65	40	<25>	<38.46%>
	Business	0	0	0		0	1	1	0.00%

MLS Sales Statistics

Sales Volume

111,384,578 68,222,245 <43,162,333> <38.75%> 393,387,994 210,824,301 <182,563,693> <46.41%>

Kauai Island		Jul-Sep		#	%	YEAR		#	%
		3rd Quarter				TO DATE			
		2008	2009	Increase / <Decrease>	Increase / <Decrease>	2008	2009	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	73,145,953	39,147,641	<33,998,312>	<46.48%>	206,488,139	135,987,160	<70,500,979>	<34.14%>
	Vacant Land	23,343,500	9,322,704	<14,020,796>	<60.06%>	84,163,325	24,248,204	<59,915,121>	<71.19%>
	Commercial	776,625	1,261,000	484,375	62.37%	6,690,625	5,501,000	<1,189,625>	<17.78%>
	Condominium	14,118,500	18,490,900	4,372,400	30.97%	95,700,905	45,052,937	<50,647,968>	<52.92%>
	Business	0	0	0		345,000	35,000	<310,000>	<89.86%>
WAI MEA	Residential	2,628,800	3,046,500	417,700	15.89%	4,636,300	7,523,000	2,886,700	62.26%
	Vacant Land	0	0	0		300,000	152,500	<147,500>	<49.17%>
	Commercial	0	0	0		1,114,000	0	<1,114,000>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	17,663,000	6,599,000	<11,064,000>	<62.64%>	52,793,400	27,470,000	<25,323,400>	<47.97%>
	Vacant Land	16,761,000	608,700	<16,152,300>	<96.37%>	42,775,125	5,971,700	<36,803,425>	<86.04%>
	Commercial	0	0	0		2,500,000	0	<2,500,000>	<100.00%>
	Condominium	3,290,000	5,936,500	2,646,500	80.44%	17,104,475	10,581,500	<6,522,975>	<38.14%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	5,608,000	3,046,000	<2,562,000>	<45.68%>	18,343,636	8,320,000	<10,023,636>	<54.64%>
	Vacant Land	1,954,500	1,162,500	<792,000>	<40.52%>	3,018,500	2,604,500	<414,000>	<13.72%>
	Commercial	476,625	911,000	434,375	91.14%	2,776,625	4,201,000	1,424,375	51.30%
	Condominium	1,914,000	2,930,600	1,016,600	53.11%	9,760,000	8,465,137	<1,294,863>	<13.27%>
	Business	0	0	0		345,000	0	<345,000>	<100.00%>
KAWAIHAU	Residential	18,886,399	12,807,641	<6,078,758>	<32.19%>	53,188,199	25,827,110	<27,361,089>	<51.44%>
	Vacant Land	1,385,000	1,147,504	<237,496>	<17.15%>	6,649,700	4,605,504	<2,044,196>	<30.74%>
	Commercial	300,000	350,000	50,000	16.67%	300,000	1,300,000	1,000,000	333.33%
	Condominium	2,287,000	1,839,900	<447,100>	<19.55%>	9,561,000	3,141,500	<6,419,500>	<67.14%>
	Business	0	0	0		0	0	0	
HANA LEI	Residential	28,359,754	13,648,500	<14,711,254>	<51.87%>	77,526,604	66,847,050	<10,679,554>	<13.78%>
	Vacant Land	3,243,000	6,404,000	3,161,000	97.47%	31,420,000	10,914,000	<20,506,000>	<65.26%>
	Commercial	0	0	0		0	0	0	
	Condominium	6,627,500	7,783,900	1,156,400	17.45%	59,275,430	22,864,800	<36,410,630>	<61.43%>
	Business	0	0	0		0	35,000	35,000	0.00%

		MLS Sales Statistics							
		Median Sales Price							
		1,759,313	1,732,252	<27,061>	<1.54%>	2,715,000	2,063,500	<651,500>	<24.00%>
		Jul-Sep		#	%	YEAR		#	%
Kauai	3rd Quarter	Increase /	Increase /	TO DATE		Increase /	Increase /		
Island	2008	2009	<Decrease>	<Decrease>	2008	2009	<Decrease>	<Decrease>	
ENTIRE	Residential	560,000	470,500	<89,500>	<15.98%>	630,000	471,000	<159,000>	<25.24%>
	Vacant Land	372,500	291,252	<81,248>	<21.81%>	581,000	277,500	<303,500>	<52.24%>
	Commercial	388,313	630,500	242,187	62.37%	599,000	950,000	351,000	58.60%
	Condominium	438,500	340,000	<98,500>	<22.46%>	560,000	330,000	<230,000>	<41.07%>
	Business	0	0	0		345,000	35,000	<310,000>	<89.86%>
WAIMEA	Residential	473,800	345,000	<128,800>	<27.18%>	432,000	350,000	<82,000>	<18.98%>
	Vacant Land	0	0	0		300,000	152,500	<147,500>	<49.17%>
	Commercial	0	0	0		557,000	0	<557,000>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	675,000	474,500	<200,500>	<29.70%>	867,500	500,000	<367,500>	<42.36%>
	Vacant Land	685,000	208,500	<476,500>	<69.56%>	786,050	237,500	<548,550>	<69.79%>
	Commercial	0	0	0		2,500,000	0	<2,500,000>	<100.00%>
	Condominium	582,500	537,500	<45,000>	<7.73%>	515,000	525,000	10,000	1.94%
	Business	0	0	0		0	0	0	
LIHUE	Residential	500,000	485,000	<15,000>	<3.00%>	485,000	467,500	<17,500>	<3.61%>
	Vacant Land	280,000	245,000	<35,000>	<12.50%>	280,000	254,250	<25,750>	<9.20%>
	Commercial	476,625	911,000	434,375	91.14%	620,000	1,415,000	795,000	128.23%
	Condominium	267,000	238,750	<28,250>	<10.58%>	299,000	195,000	<104,000>	<34.78%>
	Business	0	0	0		345,000	0	<345,000>	<100.00%>
KAWAIHAU	Residential	482,500	406,500	<76,000>	<15.75%>	525,000	399,000	<126,000>	<24.00%>
	Vacant Land	175,000	233,752	58,752	33.57%	285,000	237,500	<47,500>	<16.67%>
	Commercial	300,000	350,000	50,000	16.67%	300,000	650,000	350,000	116.67%
	Condominium	240,000	262,500	22,500	9.38%	300,000	166,800	<133,200>	<44.40%>
	Business	0	0	0		0	0	0	
HANAIEI	Residential	1,169,377	589,000	<580,377>	<49.63%>	975,000	712,500	<262,500>	<26.92%>
	Vacant Land	560,000	524,500	<35,500>	<6.34%>	785,000	550,000	<235,000>	<29.94%>
	Commercial	0	0	0		0	0	0	
	Condominium	590,000	520,000	<70,000>	<11.86%>	825,000	570,950	<254,050>	<30.79%>
	Business	0	0	0		0	35,000	35,000	0.00%