

		MLS Sales Statistics							
		Number of Sales							
		60	75	15	25.00%	154	194	40	25.97%
		MONTH OF		#	%	YEAR		#	%
Kauai	March	Increase /		Increase /		TO DATE		Increase /	
Island	2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>	
ENTIRE	Residential	24	35	11	45.83%	76	91	15	19.74%
	Vacant Land	7	15	8	114.29%	22	32	10	45.45%
	Commercial	0	0	0		1	5	4	400.00%
	Condominium	29	24	<5>	<17.24%>	55	65	10	18.18%
	Business	0	1	1	0.00%	0	1	1	0.00%
WAIMEA	Residential	2	1	<1>	<50.00%>	3	6	3	100.00%
	Vacant Land	0	1	1	0.00%	1	1	0	0.00%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	8	11	3	37.50%	22	26	4	18.18%
	Vacant Land	3	7	4	133.33%	10	12	2	20.00%
	Commercial	0	0	0		0	3	3	0.00%
	Condominium	5	5	0	0.00%	10	11	1	10.00%
	Business	0	0	0		0	0	0	
LIHUE	Residential	1	3	2	200.00%	12	9	<3>	<25.00%>
	Vacant Land	1	1	0	0.00%	3	4	1	33.33%
	Commercial	0	0	0		1	1	0	0.00%
	Condominium	9	9	0	0.00%	19	28	9	47.37%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	7	7	0	0.00%	20	23	3	15.00%
	Vacant Land	1	4	3	300.00%	5	7	2	40.00%
	Commercial	0	0	0		0	0	0	
	Condominium	4	4	0	0.00%	7	12	5	71.43%
	Business	0	0	0		0	0	0	
HANAIEI	Residential	6	13	7	116.67%	19	27	8	42.11%
	Vacant Land	2	2	0	0.00%	3	8	5	166.67%
	Commercial	0	0	0		0	1	1	0.00%
	Condominium	11	6	<5>	<45.45%>	19	14	<5>	<26.32%>
	Business	0	1	1	0.00%	0	1	1	0.00%

MLS Sales Statistics									
Sales Volume									
		28,688,000	41,354,590	12,666,590	44.15%	70,646,565	120,999,800	50,353,235	71.27%
		MONTH OF				YEAR			
		March				TO DATE			
Kauai	Island	2010	2011	Increase / <Decrease>	Increase / <Decrease>	2010	2011	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	14,892,000	22,152,690	7,260,690	48.76%	43,645,665	79,743,590	36,097,925	82.71%
	Vacant Land	2,524,000	11,779,500	9,255,500	366.70%	6,632,500	21,582,500	14,950,000	225.41%
	Commercial	0	0	0		1,050,000	2,514,000	1,464,000	139.43%
	Condominium	11,272,000	7,360,400	<3,911,600>	<34.70%>	19,318,400	17,097,710	<2,220,690>	<11.50%>
	Business	0	62,000	62,000	0.00%	0	62,000	62,000	0.00%
WAIMEA	Residential	800,000	368,000	<432,000>	<54.00%>	1,171,000	1,775,900	604,900	51.66%
	Vacant Land	0	145,000	145,000	0.00%	240,000	145,000	<95,000>	<39.58%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	4,001,000	6,286,000	2,285,000	57.11%	11,377,765	17,749,600	6,371,835	56.00%
	Vacant Land	859,000	8,406,000	7,547,000	878.58%	2,556,500	9,946,000	7,389,500	289.05%
	Commercial	0	0	0		0	1,214,000	1,214,000	0.00%
	Condominium	3,564,900	2,666,900	<898,000>	<25.19%>	5,187,400	6,132,400	945,000	18.22%
	Business	0	0	0		0	0	0	
LIHUE	Residential	495,000	1,042,500	547,500	110.61%	5,090,400	2,939,000	<2,151,400>	<42.26%>
	Vacant Land	210,000	167,500	<42,500>	<20.24%>	661,000	814,500	153,500	23.22%
	Commercial	0	0	0		1,050,000	600,000	<450,000>	<42.86%>
	Condominium	1,642,700	723,500	<919,200>	<55.96%>	3,362,700	3,220,410	<142,290>	<4.23%>
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	3,424,000	2,525,000	<899,000>	<26.26%>	9,102,000	8,964,900	<137,100>	<1.51%>
	Vacant Land	350,000	2,101,000	1,751,000	500.29%	1,695,000	3,335,000	1,640,000	96.76%
	Commercial	0	0	0		0	0	0	
	Condominium	583,000	663,500	80,500	13.81%	954,500	1,787,400	832,900	87.26%
	Business	0	0	0		0	0	0	
HANAIEI	Residential	6,172,000	11,931,190	5,759,190	93.31%	16,904,500	48,314,190	31,409,690	185.81%
	Vacant Land	1,105,000	960,000	<145,000>	<13.12%>	1,480,000	7,342,000	5,862,000	396.08%
	Commercial	0	0	0		0	700,000	700,000	0.00%
	Condominium	5,481,400	3,306,500	<2,174,900>	<39.68%>	9,813,800	5,957,500	<3,856,300>	<39.29%>
	Business	0	62,000	62,000	0.00%	0	62,000	62,000	0.00%

		MLS Sales Statistics							
		Median Sales Price							
		1,210,000	1,262,000	52,000	4.30%	2,090,750	1,792,000	<298,750>	<14.29%>
		MONTH OF		#	%	YEAR		#	%
Kauai	Island	March		Increase /	Increase /	TO DATE		Increase /	Increase /
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
ENTIRE	Residential	515,000	500,000	<15,000>	<2.91%>	443,000	455,000	12,000	2.71%
	Vacant Land	350,000	435,000	85,000	24.29%	252,500	405,000	152,500	60.40%
	Commercial	0	0	0		1,050,000	600,000	<450,000>	<42.86%>
	Condominium	345,000	265,000	<80,000>	<23.19%>	345,250	270,000	<75,250>	<21.80%>
	Business	0	62,000	62,000	0.00%	0	62,000	62,000	0.00%
WAIMEA	Residential	535,000	368,000	<167,000>	<31.21%>	453,000	277,500	<175,500>	<38.74%>
	Vacant Land	0	145,000	145,000	0.00%	240,000	145,000	<95,000>	<39.58%>
	Commercial	0	0	0		0	0	0	
	Condominium	265,000	0	<265,000>	<100.00%>	265,000	0	<265,000>	<100.00%>
	Business	0	0	0		0	0	0	
KOLOA	Residential	475,000	422,000	<53,000>	<11.16%>	475,000	632,500	157,500	33.16%
	Vacant Land	275,000	550,000	275,000	100.00%	250,000	370,000	120,000	48.00%
	Commercial	0	0	0		0	250,000	250,000	0.00%
	Condominium	461,000	500,000	39,000	8.46%	436,000	500,000	64,000	14.68%
	Business	0	0	0		0	0	0	
LIHUE	Residential	495,000	300,000	<195,000>	<39.39%>	421,750	320,000	<101,750>	<24.13%>
	Vacant Land	210,000	167,500	<42,500>	<20.24%>	215,000	200,000	<15,000>	<6.98%>
	Commercial	0	0	0		1,050,000	600,000	<450,000>	<42.86%>
	Condominium	155,800	65,000	<90,800>	<58.28%>	145,000	111,750	<33,250>	<22.93%>
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	482,500	342,000	<140,500>	<29.12%>	390,000	363,000	<27,000>	<6.92%>
	Vacant Land	350,000	547,000	197,000	56.29%	335,000	400,000	65,000	19.40%
	Commercial	0	0	0		0	0	0	
	Condominium	191,000	201,500	10,500	5.50%	205,400	132,750	<72,650>	<35.37%>
	Business	0	0	0		0	0	0	
HANAIEI	Residential	585,000	666,666	81,666	13.96%	520,000	700,000	180,000	34.62%
	Vacant Land	552,500	480,000	<72,500>	<13.12%>	505,000	719,000	214,000	42.38%
	Commercial	0	0	0		0	700,000	700,000	0.00%
	Condominium	528,250	415,000	<113,250>	<21.44%>	528,500	395,000	<133,500>	<25.26%>
	Business	0	62,000	62,000	0.00%	0	62,000	62,000	0.00%