

| | | MLS Sales Statistics | | | | | | | |
|----------|-------------|----------------------|------------|------------|-----------|-----------------|------------|------------|------------|
| | | Number of Sales | | | | Number of Sales | | | |
| | | 167 | 87 | <80> | <47.90%> | 167 | 87 | <80> | <47.90%> |
| | | Jan-Mar | | # | % | YEAR | | # | % |
| Kauai | 1st Quarter | | Increase / | Increase / | | TO DATE | Increase / | Increase / | |
| Island | 2008 | 2009 | <Decrease> | <Decrease> | | 2008 | 2009 | <Decrease> | <Decrease> |
| ENTIRE | Residential | 78 | 44 | <34> | <43.59%> | 78 | 44 | <34> | <43.59%> |
| | Vacant Land | 30 | 11 | <19> | <63.33%> | 30 | 11 | <19> | <63.33%> |
| | Commercial | 3 | 2 | <1> | <33.33%> | 3 | 2 | <1> | <33.33%> |
| | Condominium | 56 | 29 | <27> | <48.21%> | 56 | 29 | <27> | <48.21%> |
| | Business | 0 | 1 | 1 | 0.00% | 0 | 1 | 1 | 0.00% |
| WAIMEA | Residential | 1 | 5 | 4 | 400.00% | 1 | 5 | 4 | 400.00% |
| | Vacant Land | 1 | 1 | 0 | 0.00% | 1 | 1 | 0 | 0.00% |
| | Commercial | 1 | 0 | <1> | <100.00%> | 1 | 0 | <1> | <100.00%> |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| KOLOA | Residential | 16 | 8 | <8> | <50.00%> | 16 | 8 | <8> | <50.00%> |
| | Vacant Land | 15 | 4 | <11> | <73.33%> | 15 | 4 | <11> | <73.33%> |
| | Commercial | 1 | 0 | <1> | <100.00%> | 1 | 0 | <1> | <100.00%> |
| | Condominium | 14 | 3 | <11> | <78.57%> | 14 | 3 | <11> | <78.57%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| LIHUE | Residential | 12 | 3 | <9> | <75.00%> | 12 | 3 | <9> | <75.00%> |
| | Vacant Land | 0 | 2 | 2 | 0.00% | 0 | 2 | 2 | 0.00% |
| | Commercial | 1 | 1 | 0 | 0.00% | 1 | 1 | 0 | 0.00% |
| | Condominium | 10 | 13 | 3 | 30.00% | 10 | 13 | 3 | 30.00% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| KAWAIHAU | Residential | 27 | 16 | <11> | <40.74%> | 27 | 16 | <11> | <40.74%> |
| | Vacant Land | 1 | 3 | 2 | 200.00% | 1 | 3 | 2 | 200.00% |
| | Commercial | 0 | 1 | 1 | 0.00% | 0 | 1 | 1 | 0.00% |
| | Condominium | 9 | 5 | <4> | <44.44%> | 9 | 5 | <4> | <44.44%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| HANAIEI | Residential | 22 | 12 | <10> | <45.45%> | 22 | 12 | <10> | <45.45%> |
| | Vacant Land | 13 | 1 | <12> | <92.31%> | 13 | 1 | <12> | <92.31%> |
| | Commercial | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Condominium | 23 | 8 | <15> | <65.22%> | 23 | 8 | <15> | <65.22%> |
| | Business | 0 | 1 | 1 | 0.00% | 0 | 1 | 1 | 0.00% |

MLS Sales Statistics

Sales Volume

153,821,400 58,444,624 <95,376,776> <62.00%> 153,821,400 58,444,624 <95,376,776> <62.00%>

| Kauai Island | | Jan-Mar | | | | YEAR | | | |
|-----------------|-------------|-------------|------------|--------------|------------|------------|------------|--------------|------------|
| | | 1st Quarter | | Increase / | Increase / | TO DATE | | Increase / | Increase / |
| | | 2008 | 2009 | <Decrease> | <Decrease> | 2008 | 2009 | <Decrease> | <Decrease> |
| | | | | # | % | | | # | % |
| ENTIRE | Residential | 69,527,300 | 42,364,469 | <27,162,831> | <39.07%> | 69,527,300 | 42,364,469 | <27,162,831> | <39.07%> |
| | Vacant Land | 37,084,650 | 2,678,000 | <34,406,650> | <92.78%> | 37,084,650 | 2,678,000 | <34,406,650> | <92.78%> |
| | Commercial | 3,719,000 | 2,365,000 | <1,354,000> | <36.41%> | 3,719,000 | 2,365,000 | <1,354,000> | <36.41%> |
| | Condominium | 43,490,450 | 11,002,155 | <32,488,295> | <74.70%> | 43,490,450 | 11,002,155 | <32,488,295> | <74.70%> |
| | Business | 0 | 35,000 | 35,000 | 0.00% | 0 | 35,000 | 35,000 | 0.00% |
| WAIMEA | Residential | 350,000 | 1,808,000 | 1,458,000 | 416.57% | 350,000 | 1,808,000 | 1,458,000 | 416.57% |
| | Vacant Land | 300,000 | 152,500 | <147,500> | <49.17%> | 300,000 | 152,500 | <147,500> | <49.17%> |
| | Commercial | 599,000 | 0 | <599,000> | <100.00%> | 599,000 | 0 | <599,000> | <100.00%> |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| KOLOA | Residential | 17,625,000 | 3,235,000 | <14,390,000> | <81.65%> | 17,625,000 | 3,235,000 | <14,390,000> | <81.65%> |
| | Vacant Land | 15,737,650 | 847,500 | <14,890,150> | <94.61%> | 15,737,650 | 847,500 | <14,890,150> | <94.61%> |
| | Commercial | 2,500,000 | 0 | <2,500,000> | <100.00%> | 2,500,000 | 0 | <2,500,000> | <100.00%> |
| | Condominium | 7,280,500 | 2,315,000 | <4,965,500> | <68.20%> | 7,280,500 | 2,315,000 | <4,965,500> | <68.20%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| LIHUE | Residential | 8,952,000 | 1,389,000 | <7,563,000> | <84.48%> | 8,952,000 | 1,389,000 | <7,563,000> | <84.48%> |
| | Vacant Land | 0 | 608,000 | 608,000 | 0.00% | 0 | 608,000 | 608,000 | 0.00% |
| | Commercial | 620,000 | 1,415,000 | 795,000 | 128.23% | 620,000 | 1,415,000 | 795,000 | 128.23% |
| | Condominium | 3,903,500 | 2,676,555 | <1,226,945> | <31.43%> | 3,903,500 | 2,676,555 | <1,226,945> | <31.43%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| KAWAIHAU | Residential | 17,019,800 | 7,336,469 | <9,683,331> | <56.89%> | 17,019,800 | 7,336,469 | <9,683,331> | <56.89%> |
| | Vacant Land | 295,000 | 560,000 | 265,000 | 89.83% | 295,000 | 560,000 | 265,000 | 89.83% |
| | Commercial | 0 | 950,000 | 950,000 | 0.00% | 0 | 950,000 | 950,000 | 0.00% |
| | Condominium | 5,864,000 | 1,006,600 | <4,857,400> | <82.83%> | 5,864,000 | 1,006,600 | <4,857,400> | <82.83%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| HANAIEI | Residential | 25,580,500 | 28,596,000 | 3,015,500 | 11.79% | 25,580,500 | 28,596,000 | 3,015,500 | 11.79% |
| | Vacant Land | 20,752,000 | 510,000 | <20,242,000> | <97.54%> | 20,752,000 | 510,000 | <20,242,000> | <97.54%> |
| | Commercial | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Condominium | 26,442,450 | 5,004,000 | <21,438,450> | <81.08%> | 26,442,450 | 5,004,000 | <21,438,450> | <81.08%> |
| | Business | 0 | 35,000 | 35,000 | 0.00% | 0 | 35,000 | 35,000 | 0.00% |

| | | MLS Sales Statistics | | | | | | | |
|----------|-------------|----------------------|-----------|-------------|------------|--------------------|-----------|-------------|------------|
| | | Median Sales Price | | | | Median Sales Price | | | |
| | | 2,709,025 | 2,109,000 | <600,025> | <22.15%> | 2,709,025 | 2,109,000 | <600,025> | <22.15%> |
| | | Jan-Mar | | # | % | YEAR | | # | % |
| Kauai | Island | 1st Quarter | | Increase / | Increase / | TO DATE | | Increase / | Increase / |
| | | 2008 | 2009 | <Decrease> | <Decrease> | 2008 | 2009 | <Decrease> | <Decrease> |
| ENTIRE | Residential | 668,750 | 427,500 | <241,250> | <36.07%> | 668,750 | 427,500 | <241,250> | <36.07%> |
| | Vacant Land | 807,775 | 210,000 | <597,775> | <74.00%> | 807,775 | 210,000 | <597,775> | <74.00%> |
| | Commercial | 620,000 | 1,182,500 | 562,500 | 90.73% | 620,000 | 1,182,500 | 562,500 | 90.73% |
| | Condominium | 612,500 | 254,000 | <358,500> | <58.53%> | 612,500 | 254,000 | <358,500> | <58.53%> |
| | Business | 0 | 35,000 | 35,000 | 0.00% | 0 | 35,000 | 35,000 | 0.00% |
| WAIMEA | Residential | 350,000 | 350,000 | 0 | 0.00% | 350,000 | 350,000 | 0 | 0.00% |
| | Vacant Land | 300,000 | 152,500 | <147,500> | <49.17%> | 300,000 | 152,500 | <147,500> | <49.17%> |
| | Commercial | 599,000 | 0 | <599,000> | <100.00%> | 599,000 | 0 | <599,000> | <100.00%> |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| KOLOA | Residential | 1,175,000 | 410,500 | <764,500> | <65.06%> | 1,175,000 | 410,500 | <764,500> | <65.06%> |
| | Vacant Land | 786,050 | 217,500 | <568,550> | <72.33%> | 786,050 | 217,500 | <568,550> | <72.33%> |
| | Commercial | 2,500,000 | 0 | <2,500,000> | <100.00%> | 2,500,000 | 0 | <2,500,000> | <100.00%> |
| | Condominium | 447,500 | 800,000 | 352,500 | 78.77% | 447,500 | 800,000 | 352,500 | 78.77% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| LIHUE | Residential | 525,000 | 470,000 | <55,000> | <10.48%> | 525,000 | 470,000 | <55,000> | <10.48%> |
| | Vacant Land | 0 | 304,000 | 304,000 | 0.00% | 0 | 304,000 | 304,000 | 0.00% |
| | Commercial | 620,000 | 1,415,000 | 795,000 | 128.23% | 620,000 | 1,415,000 | 795,000 | 128.23% |
| | Condominium | 350,000 | 210,000 | <140,000> | <40.00%> | 350,000 | 210,000 | <140,000> | <40.00%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| KAWAIHAU | Residential | 565,000 | 361,000 | <204,000> | <36.11%> | 565,000 | 361,000 | <204,000> | <36.11%> |
| | Vacant Land | 295,000 | 200,000 | <95,000> | <32.20%> | 295,000 | 200,000 | <95,000> | <32.20%> |
| | Commercial | 0 | 950,000 | 950,000 | 0.00% | 0 | 950,000 | 950,000 | 0.00% |
| | Condominium | 419,000 | 200,000 | <219,000> | <52.27%> | 419,000 | 200,000 | <219,000> | <52.27%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| HANAIEI | Residential | 1,100,000 | 1,250,000 | 150,000 | 13.64% | 1,100,000 | 1,250,000 | 150,000 | 13.64% |
| | Vacant Land | 898,000 | 510,000 | <388,000> | <43.21%> | 898,000 | 510,000 | <388,000> | <43.21%> |
| | Commercial | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Condominium | 896,720 | 582,500 | <314,220> | <35.04%> | 896,720 | 582,500 | <314,220> | <35.04%> |
| | Business | 0 | 35,000 | 35,000 | 0.00% | 0 | 35,000 | 35,000 | 0.00% |