

		MLS Sales Statistics								
		Number of Sales								
		154	194	40	25.97%	154	194	40	25.97%	
		Jan-Mar		#	%	YEAR		#	%	
Kauai	1st Quarter			Increase /	Increase /	TO DATE			Increase /	Increase /
Island	2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>		
ENTIRE	Residential	76	91	15	19.74%	76	91	15	19.74%	
	Vacant Land	22	32	10	45.45%	22	32	10	45.45%	
	Commercial	1	5	4	400.00%	1	5	4	400.00%	
	Condominium	55	65	10	18.18%	55	65	10	18.18%	
	Business	0	1	1	0.00%	0	1	1	0.00%	
WAIMEA	Residential	3	6	3	100.00%	3	6	3	100.00%	
	Vacant Land	1	1	0	0.00%	1	1	0	0.00%	
	Commercial	0	0	0		0	0	0		
	Condominium	0	0	0		0	0	0		
	Business	0	0	0		0	0	0		
KOLOA	Residential	22	26	4	18.18%	22	26	4	18.18%	
	Vacant Land	10	12	2	20.00%	10	12	2	20.00%	
	Commercial	0	3	3	0.00%	0	3	3	0.00%	
	Condominium	10	11	1	10.00%	10	11	1	10.00%	
	Business	0	0	0		0	0	0		
LIHUE	Residential	12	9	<3>	<25.00%>	12	9	<3>	<25.00%>	
	Vacant Land	3	4	1	33.33%	3	4	1	33.33%	
	Commercial	1	1	0	0.00%	1	1	0	0.00%	
	Condominium	19	28	9	47.37%	19	28	9	47.37%	
	Business	0	0	0		0	0	0		
KAWAIHAU	Residential	20	23	3	15.00%	20	23	3	15.00%	
	Vacant Land	5	7	2	40.00%	5	7	2	40.00%	
	Commercial	0	0	0		0	0	0		
	Condominium	7	12	5	71.43%	7	12	5	71.43%	
	Business	0	0	0		0	0	0		
HANAIEI	Residential	19	27	8	42.11%	19	27	8	42.11%	
	Vacant Land	3	8	5	166.67%	3	8	5	166.67%	
	Commercial	0	1	1	0.00%	0	1	1	0.00%	
	Condominium	19	14	<5>	<26.32%>	19	14	<5>	<26.32%>	
	Business	0	1	1	0.00%	0	1	1	0.00%	

MLS Sales Statistics										
Sales Volume										
		70,646,565	120,999,800	50,353,235	71.27%	70,646,565	120,999,800	50,353,235	71.27%	
		Jan-Mar		#	%	YEAR		#	%	
Kauai	1st Quarter			Increase /	Increase /	TO DATE			Increase /	Increase /
Island	2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>		
ENTIRE	Residential	43,645,665	79,743,590	36,097,925	82.71%	43,645,665	79,743,590	36,097,925	82.71%	
	Vacant Land	6,632,500	21,582,500	14,950,000	225.41%	6,632,500	21,582,500	14,950,000	225.41%	
	Commercial	1,050,000	2,514,000	1,464,000	139.43%	1,050,000	2,514,000	1,464,000	139.43%	
	Condominium	19,318,400	17,097,710	<2,220,690>	<11.50%>	19,318,400	17,097,710	<2,220,690>	<11.50%>	
	Business	0	62,000	62,000	0.00%	0	62,000	62,000	0.00%	
WAIMEA	Residential	1,171,000	1,775,900	604,900	51.66%	1,171,000	1,775,900	604,900	51.66%	
	Vacant Land	240,000	145,000	<95,000>	<39.58%>	240,000	145,000	<95,000>	<39.58%>	
	Commercial	0	0	0		0	0	0		
	Condominium	0	0	0		0	0	0		
	Business	0	0	0		0	0	0		
KOLOA	Residential	11,377,765	17,749,600	6,371,835	56.00%	11,377,765	17,749,600	6,371,835	56.00%	
	Vacant Land	2,556,500	9,946,000	7,389,500	289.05%	2,556,500	9,946,000	7,389,500	289.05%	
	Commercial	0	1,214,000	1,214,000	0.00%	0	1,214,000	1,214,000	0.00%	
	Condominium	5,187,400	6,132,400	945,000	18.22%	5,187,400	6,132,400	945,000	18.22%	
	Business	0	0	0		0	0	0		
LIHUE	Residential	5,090,400	2,939,000	<2,151,400>	<42.26%>	5,090,400	2,939,000	<2,151,400>	<42.26%>	
	Vacant Land	661,000	814,500	153,500	23.22%	661,000	814,500	153,500	23.22%	
	Commercial	1,050,000	600,000	<450,000>	<42.86%>	1,050,000	600,000	<450,000>	<42.86%>	
	Condominium	3,362,700	3,220,410	<142,290>	<4.23%>	3,362,700	3,220,410	<142,290>	<4.23%>	
	Business	0	0	0		0	0	0		
KAWAIHAU	Residential	9,102,000	8,964,900	<137,100>	<1.51%>	9,102,000	8,964,900	<137,100>	<1.51%>	
	Vacant Land	1,695,000	3,335,000	1,640,000	96.76%	1,695,000	3,335,000	1,640,000	96.76%	
	Commercial	0	0	0		0	0	0		
	Condominium	954,500	1,787,400	832,900	87.26%	954,500	1,787,400	832,900	87.26%	
	Business	0	0	0		0	0	0		
HANAIEI	Residential	16,904,500	48,314,190	31,409,690	185.81%	16,904,500	48,314,190	31,409,690	185.81%	
	Vacant Land	1,480,000	7,342,000	5,862,000	396.08%	1,480,000	7,342,000	5,862,000	396.08%	
	Commercial	0	700,000	700,000	0.00%	0	700,000	700,000	0.00%	
	Condominium	9,813,800	5,957,500	<3,856,300>	<39.29%>	9,813,800	5,957,500	<3,856,300>	<39.29%>	
	Business	0	62,000	62,000	0.00%	0	62,000	62,000	0.00%	

		MLS Sales Statistics				MLS Sales Statistics			
		Median Sales Price				Median Sales Price			
		2,090,750	1,792,000	<298,750>	<14.29%>	2,090,750	1,792,000	<298,750>	<14.29%>
		Jan-Mar		#	%	YEAR		#	%
Kauai	1st Quarter	Increase /	Increase /	TO DATE		Increase /	Increase /		
Island	2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>	
ENTIRE	Residential	443,000	455,000	12,000	2.71%	443,000	455,000	12,000	2.71%
	Vacant Land	252,500	405,000	152,500	60.40%	252,500	405,000	152,500	60.40%
	Commercial	1,050,000	600,000	<450,000>	<42.86%>	1,050,000	600,000	<450,000>	<42.86%>
	Condominium	345,250	270,000	<75,250>	<21.80%>	345,250	270,000	<75,250>	<21.80%>
	Business	0	62,000	62,000	0.00%	0	62,000	62,000	0.00%
WAIMEA	Residential	453,000	277,500	<175,500>	<38.74%>	453,000	277,500	<175,500>	<38.74%>
	Vacant Land	240,000	145,000	<95,000>	<39.58%>	240,000	145,000	<95,000>	<39.58%>
	Commercial	0	0	0		0	0	0	
	Condominium	265,000	0	<265,000>	<100.00%>	265,000	0	<265,000>	<100.00%>
	Business	0	0	0		0	0	0	
KOLOA	Residential	475,000	632,500	157,500	33.16%	475,000	632,500	157,500	33.16%
	Vacant Land	250,000	370,000	120,000	48.00%	250,000	370,000	120,000	48.00%
	Commercial	0	250,000	250,000	0.00%	0	250,000	250,000	0.00%
	Condominium	436,000	500,000	64,000	14.68%	436,000	500,000	64,000	14.68%
	Business	0	0	0		0	0	0	
LIHUE	Residential	421,750	320,000	<101,750>	<24.13%>	421,750	320,000	<101,750>	<24.13%>
	Vacant Land	215,000	200,000	<15,000>	<6.98%>	215,000	200,000	<15,000>	<6.98%>
	Commercial	1,050,000	600,000	<450,000>	<42.86%>	1,050,000	600,000	<450,000>	<42.86%>
	Condominium	145,000	111,750	<33,250>	<22.93%>	145,000	111,750	<33,250>	<22.93%>
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	390,000	363,000	<27,000>	<6.92%>	390,000	363,000	<27,000>	<6.92%>
	Vacant Land	335,000	400,000	65,000	19.40%	335,000	400,000	65,000	19.40%
	Commercial	0	0	0		0	0	0	
	Condominium	205,400	132,750	<72,650>	<35.37%>	205,400	132,750	<72,650>	<35.37%>
	Business	0	0	0		0	0	0	
HANALEI	Residential	520,000	700,000	180,000	34.62%	520,000	700,000	180,000	34.62%
	Vacant Land	505,000	719,000	214,000	42.38%	505,000	719,000	214,000	42.38%
	Commercial	0	700,000	700,000	0.00%	0	700,000	700,000	0.00%
	Condominium	528,500	395,000	<133,500>	<25.26%>	528,500	395,000	<133,500>	<25.26%>
	Business	0	62,000	62,000	0.00%	0	62,000	62,000	0.00%