

		MLS Sales Statistics Number of Sales							
		54	58	4	7.41%	54	58	4	7.41%
		MONTH OF		#	%	YEAR		#	%
Kauai	Island	2010	2011	Increase / <Decrease>	Increase / <Decrease>	2010	2011	Increase / <Decrease>	Increase / <Decrease>
		January				TO DATE			
ENTIRE	Residential	31	29	<2>	<6.45%>	31	29	<2>	<6.45%>
	Vacant Land	9	8	<1>	<11.11%>	9	8	<1>	<11.11%>
	Commercial	0	1	1	0.00%	0	1	1	0.00%
	Condominium	14	20	6	42.86%	14	20	6	42.86%
	Business	0	0	0		0	0	0	
WAIMEA	Residential	1	4	3	300.00%	1	4	3	300.00%
	Vacant Land	1	0	<1>	<100.00%>	1	0	<1>	<100.00%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	9	6	<3>	<33.33%>	9	6	<3>	<33.33%>
	Vacant Land	4	3	<1>	<25.00%>	4	3	<1>	<25.00%>
	Commercial	0	0	0		0	0	0	
	Condominium	3	3	0	0.00%	3	3	0	0.00%
	Business	0	0	0		0	0	0	
LIHUE	Residential	7	4	<3>	<42.86%>	7	4	<3>	<42.86%>
	Vacant Land	1	2	1	100.00%	1	2	1	100.00%
	Commercial	0	1	1	0.00%	0	1	1	0.00%
	Condominium	6	8	2	33.33%	6	8	2	33.33%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	8	8	0	0.00%	8	8	0	0.00%
	Vacant Land	2	2	0	0.00%	2	2	0	0.00%
	Commercial	0	0	0		0	0	0	
	Condominium	2	4	2	100.00%	2	4	2	100.00%
	Business	0	0	0		0	0	0	
HANAIEI	Residential	6	7	1	16.67%	6	7	1	16.67%
	Vacant Land	1	1	0	0.00%	1	1	0	0.00%
	Commercial	0	0	0		0	0	0	
	Condominium	3	5	2	66.67%	3	5	2	66.67%
	Business	0	0	0		0	0	0	

MLS Sales Statistics									
Sales Volume									
		22,120,465	38,402,310	16,281,845	73.61%	22,120,465	38,402,310	16,281,845	73.61%
		MONTH OF		#	%	YEAR		#	%
Kauai	Island	January		Increase /	Increase /	TO DATE		Increase /	Increase /
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
ENTIRE	Residential	15,513,465	30,558,900	15,045,435	96.98%	15,513,465	30,558,900	15,045,435	96.98%
	Vacant Land	2,361,000	2,394,000	33,000	1.40%	2,361,000	2,394,000	33,000	1.40%
	Commercial	0	600,000	600,000	0.00%	0	600,000	600,000	0.00%
	Condominium	4,246,000	4,849,410	603,410	14.21%	4,246,000	4,849,410	603,410	14.21%
	Business	0	0	0		0	0	0	
WAIMEA	Residential	371,000	1,157,900	786,900	212.10%	371,000	1,157,900	786,900	212.10%
	Vacant Land	240,000	0	<240,000>	<100.00%>	240,000	0	<240,000>	<100.00%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	4,574,765	4,617,100	42,335	0.93%	4,574,765	4,617,100	42,335	0.93%
	Vacant Land	1,015,000	835,000	<180,000>	<17.73%>	1,015,000	835,000	<180,000>	<17.73%>
	Commercial	0	0	0		0	0	0	
	Condominium	857,500	1,101,500	244,000	28.45%	857,500	1,101,500	244,000	28.45%
	Business	0	0	0		0	0	0	
LIHUE	Residential	3,113,900	1,311,500	<1,802,400>	<57.88%>	3,113,900	1,311,500	<1,802,400>	<57.88%>
	Vacant Land	236,000	400,000	164,000	69.49%	236,000	400,000	164,000	69.49%
	Commercial	0	600,000	600,000	0.00%	0	600,000	600,000	0.00%
	Condominium	1,032,000	1,488,510	456,510	44.24%	1,032,000	1,488,510	456,510	44.24%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	3,766,800	3,089,900	<676,900>	<17.97%>	3,766,800	3,089,900	<676,900>	<17.97%>
	Vacant Land	495,000	909,000	414,000	83.64%	495,000	909,000	414,000	83.64%
	Commercial	0	0	0		0	0	0	
	Condominium	256,500	684,400	427,900	166.82%	256,500	684,400	427,900	166.82%
	Business	0	0	0		0	0	0	
HANALEI	Residential	3,687,000	20,382,500	16,695,500	452.82%	3,687,000	20,382,500	16,695,500	452.82%
	Vacant Land	375,000	250,000	<125,000>	<33.33%>	375,000	250,000	<125,000>	<33.33%>
	Commercial	0	0	0		0	0	0	
	Condominium	2,100,000	1,575,000	<525,000>	<25.00%>	2,100,000	1,575,000	<525,000>	<25.00%>
	Business	0	0	0		0	0	0	

MLS Sales Statistics									
Median Sales Price									
		960,000	1,575,750	615,750	64.14%	960,000	1,575,750	615,750	64.14%
Kauai Island		MONTH OF				YEAR			
		January				TO DATE			
		2010	2011	Increase / <Decrease>	Increase / <Decrease>	2010	2011	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	375,000	420,000	45,000	12.00%	375,000	420,000	45,000	12.00%
	Vacant Land	250,000	255,000	5,000	2.00%	250,000	255,000	5,000	2.00%
	Commercial	0	600,000	600,000	0.00%	0	600,000	600,000	0.00%
	Condominium	335,000	300,750	<34,250>	<10.22%>	335,000	300,750	<34,250>	<10.22%>
	Business	0	0	0		0	0	0	
WAIMEA	Residential	371,000	263,950	<107,050>	<28.85%>	371,000	263,950	<107,050>	<28.85%>
	Vacant Land	240,000	0	<240,000>	<100.00%>	240,000	0	<240,000>	<100.00%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	375,000	568,100	193,100	51.49%	375,000	568,100	193,100	51.49%
	Vacant Land	252,500	260,000	7,500	2.97%	252,500	260,000	7,500	2.97%
	Commercial	0	0	0		0	0	0	
	Condominium	345,000	475,000	130,000	37.68%	345,000	475,000	130,000	37.68%
	Business	0	0	0		0	0	0	
LIHUE	Residential	375,000	414,500	39,500	10.53%	375,000	414,500	39,500	10.53%
	Vacant Land	236,000	200,000	<36,000>	<15.25%>	236,000	200,000	<36,000>	<15.25%>
	Commercial	0	600,000	600,000	0.00%	0	600,000	600,000	0.00%
	Condominium	150,000	197,505	47,505	31.67%	150,000	197,505	47,505	31.67%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	345,000	377,500	32,500	9.42%	345,000	377,500	32,500	9.42%
	Vacant Land	247,500	454,500	207,000	83.64%	247,500	454,500	207,000	83.64%
	Commercial	0	0	0		0	0	0	
	Condominium	263,400	232,500	<30,900>	<11.73%>	263,400	232,500	<30,900>	<11.73%>
	Business	0	0	0		0	0	0	
HANAIEI	Residential	447,500	1,306,250	858,750	191.90%	447,500	1,306,250	858,750	191.90%
	Vacant Land	375,000	250,000	<125,000>	<33.33%>	375,000	250,000	<125,000>	<33.33%>
	Commercial	0	0	0		0	0	0	
	Condominium	735,000	342,500	<392,500>	<53.40%>	735,000	342,500	<392,500>	<53.40%>
	Business	0	0	0		0	0	0	