

MLS Sales Statistics

Number of Sales

Kauai Island		207	189	<18>	<8.70%>	719	761	42	5.84%
		Oct-Dec		#	%	YEAR		#	%
		4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
ENTIRE	Residential	112	93	<19>	<16.96%>	358	362	4	1.12%
	Vacant Land	29	27	<2>	<6.90%>	111	97	<14>	<12.61%>
	Commercial	1	4	3	300.00%	9	11	2	22.22%
	Condominium	65	65	0	0.00%	241	289	48	19.92%
	Business	0	0	0		0	2	2	0.00%
WAIMEA	Residential	4	8	4	100.00%	18	30	12	66.67%
	Vacant Land	0	0	0		4	2	<2>	<50.00%>
	Commercial	0	1	1	0.00%	0	1	1	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	25	23	<2>	<8.00%>	88	83	<5>	<5.68%>
	Vacant Land	8	8	0	0.00%	37	31	<6>	<16.22%>
	Commercial	0	1	1	0.00%	2	5	3	150.00%
	Condominium	18	20	2	11.11%	46	64	18	39.13%
	Business	0	0	0		0	1	1	0.00%
LIHUE	Residential	12	10	<2>	<16.67%>	43	36	<7>	<16.28%>
	Vacant Land	2	3	1	50.00%	13	10	<3>	<23.08%>
	Commercial	0	0	0		1	1	0	0.00%
	Condominium	21	20	<1>	<4.76%>	79	102	23	29.11%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	37	24	<13>	<35.14%>	118	117	<1>	<0.85%>
	Vacant Land	11	9	<2>	<18.18%>	30	30	0	0.00%
	Commercial	1	1	0	0.00%	5	2	<3>	<60.00%>
	Condominium	12	12	0	0.00%	52	54	2	3.85%
	Business	0	0	0		0	0	0	
HANALEI	Residential	34	28	<6>	<17.65%>	91	96	5	5.49%
	Vacant Land	8	7	<1>	<12.50%>	27	24	<3>	<11.11%>
	Commercial	0	1	1	0.00%	1	2	1	100.00%
	Condominium	14	13	<1>	<7.14%>	64	69	5	7.81%
	Business	0	0	0		0	1	1	0.00%

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Sales Volume

143,032,031 134,657,016 <8,375,015> <5.86%> 418,134,190 436,169,739 18,035,549 4.31%

Kauai Island		Oct-Dec 4th Quarter				YEAR TO DATE			
		2010		2011		2010		2011	
		#	%	Increase / <Decrease>	Increase / <Decrease>	#	%	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	78,896,580	95,447,300	16,550,720	20.98%	241,027,354	288,822,773	47,795,419	19.83%
	Vacant Land	37,799,000	16,224,381	<21,574,619>	<57.08%>	83,111,750	47,374,381	<35,737,369>	<43.00%>
	Commercial	299,000	3,162,000	2,863,000	957.53%	9,571,000	6,776,000	<2,795,000>	<29.20%>
	Condominium	26,037,451	19,823,335	<6,214,116>	<23.87%>	84,424,086	91,890,585	7,466,499	8.84%
	Business	0	0	0		0	1,306,000	1,306,000	0.00%
WAIMEA	Residential	1,741,000	2,180,500	439,500	25.24%	8,087,000	11,345,100	3,258,100	40.29%
	Vacant Land	0	0	0		410,000	308,000	<102,000>	<24.88%>
	Commercial	0	326,000	326,000	0.00%	0	326,000	326,000	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	16,832,990	16,845,950	12,960	0.08%	56,096,213	53,794,850	<2,301,363>	<4.10%>
	Vacant Land	1,975,000	3,007,000	1,032,000	52.25%	10,427,750	15,804,000	5,376,250	51.56%
	Commercial	0	1,348,000	1,348,000	0.00%	1,635,000	3,112,000	1,477,000	90.34%
	Condominium	14,873,150	8,178,550	<6,694,600>	<45.01%>	27,449,550	40,486,415	13,036,865	47.49%
	Business	0	0	0		0	1,244,000	1,244,000	0.00%
LIHUE	Residential	5,584,000	4,412,000	<1,172,000>	<20.99%>	20,259,150	13,411,875	<6,847,275>	<33.80%>
	Vacant Land	522,000	1,054,881	532,881	102.08%	3,410,000	2,592,381	<817,619>	<23.98%>
	Commercial	0	0	0		1,050,000	600,000	<450,000>	<42.86%>
	Condominium	3,554,800	2,950,100	<604,700>	<17.01%>	13,803,540	12,074,185	<1,729,355>	<12.53%>
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	22,410,240	11,584,850	<10,825,390>	<48.31%>	73,294,741	59,565,299	<13,729,442>	<18.73%>
	Vacant Land	23,299,000	4,262,500	<19,036,500>	<81.71%>	30,208,000	10,493,500	<19,714,500>	<65.26%>
	Commercial	299,000	550,000	251,000	83.95%	3,386,000	1,100,000	<2,286,000>	<67.51%>
	Condominium	2,941,501	2,586,685	<354,816>	<12.06%>	14,970,166	9,933,485	<5,036,681>	<33.64%>
	Business	0	0	0		0	0	0	
HANALEI	Residential	32,328,350	60,424,000	28,095,650	86.91%	83,290,250	150,705,649	67,415,399	80.94%
	Vacant Land	12,003,000	7,900,000	<4,103,000>	<34.18%>	38,656,000	18,176,500	<20,479,500>	<52.98%>
	Commercial	0	938,000	938,000	0.00%	3,500,000	1,638,000	<1,862,000>	<53.20%>
	Condominium	4,668,000	6,108,000	1,440,000	30.85%	28,200,830	29,396,500	1,195,670	4.24%
	Business	0	0	0		0	62,000	62,000	0.00%

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MLS Sales Statistics

Median Sales Price

Kauai Island		1,328,050	1,814,000	485,950	36.59%	1,897,500	2,176,000	278,500	14.68%
		Oct-Dec		#	%	YEAR		#	%
		4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
ENTIRE	Residential	506,550	475,000	<31,550>	<6.23%>	497,500	455,000	<42,500>	<8.54%>
	Vacant Land	275,000	345,000	70,000	25.45%	275,000	290,000	15,000	5.45%
	Commercial	299,000	744,000	445,000	148.83%	850,000	550,000	<300,000>	<35.29%>
	Condominium	247,500	250,000	2,500	1.01%	275,000	228,000	<47,000>	<17.09%>
	Business	0	0	0		0	653,000	653,000	0.00%
WAIMEA	Residential	420,000	251,750	<168,250>	<40.06%>	397,500	317,500	<80,000>	<20.13%>
	Vacant Land	0	0	0		63,750	154,000	90,250	141.57%
	Commercial	0	326,000	326,000	0.00%	0	326,000	326,000	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	440,000	452,000	12,000	2.73%	473,500	512,500	39,000	8.24%
	Vacant Land	229,500	285,000	55,500	24.18%	250,000	285,000	35,000	14.00%
	Commercial	0	1,348,000	1,348,000	0.00%	817,500	550,000	<267,500>	<32.72%>
	Condominium	375,500	349,500	<26,000>	<6.92%>	384,950	460,000	75,050	19.50%
	Business	0	0	0		0	1,244,000	1,244,000	0.00%
LIHUE	Residential	445,000	385,000	<60,000>	<13.48%>	420,750	349,438	<71,312>	<16.95%>
	Vacant Land	261,000	270,000	9,000	3.45%	247,000	224,000	<23,000>	<9.31%>
	Commercial	0	0	0		1,050,000	600,000	<450,000>	<42.86%>
	Condominium	139,900	112,500	<27,400>	<19.59%>	145,000	69,500	<75,500>	<52.07%>
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	410,000	361,500	<48,500>	<11.83%>	430,000	390,000	<40,000>	<9.30%>
	Vacant Land	215,000	258,000	43,000	20.00%	244,500	254,000	9,500	3.89%
	Commercial	299,000	550,000	251,000	83.95%	415,000	550,000	135,000	32.53%
	Condominium	165,001	123,750	<41,251>	<25.00%>	167,750	126,250	<41,500>	<24.74%>
	Business	0	0	0		0	0	0	
HANAIEI	Residential	650,000	775,000	125,000	19.23%	705,000	758,000	53,000	7.52%
	Vacant Land	1,100,000	750,000	<350,000>	<31.82%>	625,000	537,500	<87,500>	<14.00%>
	Commercial	0	938,000	938,000	0.00%	3,500,000	819,000	<2,681,000>	<76.60%>
	Condominium	280,000	399,000	119,000	42.50%	363,875	355,000	<8,875>	<2.44%>
	Business	0	0	0		0	62,000	62,000	0.00%

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