

MLS Sales Statistics

Number of Sales

Kauai Island		245	244	<1>	<0.41%>	891	1000	109	12.23%
		Oct-Dec		#	%	YEAR		#	%
		4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2012	2013	<Decrease>	<Decrease>	2012	2013	<Decrease>	<Decrease>
ENTIRE	Residential	123	104	<19>	<15.45%>	422	446	24	5.69%
	Vacant Land	37	55	18	48.65%	132	191	59	44.70%
	Commercial	2	4	2	100.00%	18	12	<6>	<33.33%>
	Condominium	83	81	<2>	<2.41%>	319	349	30	9.40%
	Business	0	0	0		0	2	2	#DIV/0
WAIMEA	Residential	6	6	0	0.00%	22	28	6	27.27%
	Vacant Land	2	0	<2>	<#DIV/0%>	5	3	<2>	<40.00%>
	Commercial	0	1	1	#DIV/0	1	3	2	200.00%
	Condominium	0	0	0		1	1	0	0.00%
	Business	0	0	0		0	0	0	
KOLOA	Residential	32	31	<1>	<3.13%>	100	123	23	23.00%
	Vacant Land	12	19	7	58.33%	46	89	43	93.48%
	Commercial	0	1	1	#DIV/0	0	2	2	#DIV/0
	Condominium	15	22	7	46.67%	66	88	22	33.33%
	Business	0	0	0		0	0	0	
LIHUE	Residential	15	14	<1>	<6.67%>	43	41	<2>	<4.65%>
	Vacant Land	2	7	5	250.00%	9	24	15	166.67%
	Commercial	1	2	1	100.00%	8	3	<5>	<62.50%>
	Condominium	24	26	2	8.33%	80	104	24	30.00%
	Business	0	0	0		0	1	1	#DIV/0
KAWAIHAU	Residential	44	33	<11>	<25.00%>	160	161	1	0.63%
	Vacant Land	6	16	10	166.67%	31	37	6	19.35%
	Commercial	1	0	<1>	<#DIV/0%>	9	3	<6>	<66.67%>
	Condominium	17	17	0	0.00%	70	72	2	2.86%
	Business	0	0	0		0	1	1	#DIV/0
HANALEI	Residential	26	20	<6>	<23.08%>	97	93	<4>	<4.12%>
	Vacant Land	15	13	<2>	<13.33%>	41	38	<3>	<7.32%>
	Commercial	0	0	0		0	1	1	#DIV/0
	Condominium	27	16	<11>	<40.74%>	102	84	<18>	<17.65%>
	Business	0	0	0		0	0	0	

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Sales Volume

156,552,535 157,042,068 489,533 0.31% 523,927,603 578,488,451 54,560,848 10.41%

Kauai Island		Oct-Dec		#	%	YEAR		#	%
		4th Quarter				TO DATE			
		2012	2013	Increase / <Decrease>	Increase / <Decrease>	2012	2013	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	96,736,294	71,980,985	<24,755,309>	<25.59%>	315,461,527	309,169,089	<6,292,438>	<1.99%>
	Vacant Land	34,210,000	50,032,750	15,822,750	46.25%	79,826,849	124,043,455	44,216,606	55.39%
	Commercial	502,081	4,687,500	4,185,419	833.61%	20,124,086	9,259,000	<10,865,086>	<53.99%>
	Condominium	25,104,160	30,340,833	5,236,673	20.86%	108,515,141	135,807,907	27,292,766	25.15%
	Business	0	0	0		0	209,000	209,000	#DIV/0
WAIMEA	Residential	1,893,900	4,337,500	2,443,600	129.02%	7,042,900	13,307,250	6,264,350	88.95%
	Vacant Land	162,000	0	<162,000>	<#DIV/0%>	578,000	476,006	<101,994>	<17.65%>
	Commercial	0	367,500	367,500	#DIV/0	284,477	801,500	517,023	181.75%
	Condominium	0	0	0		252,800	250,000	<2,800>	<1.11%>
	Business	0	0	0		0	0	0	
KOLOA	Residential	32,833,833	26,420,410	<6,413,423>	<19.53%>	84,590,383	95,854,061	11,263,678	13.32%
	Vacant Land	3,651,000	17,554,000	13,903,000	380.80%	18,709,000	58,608,900	39,899,900	213.27%
	Commercial	0	620,000	620,000	#DIV/0	0	1,270,000	1,270,000	#DIV/0
	Condominium	6,346,735	10,556,500	4,209,765	66.33%	30,216,785	46,776,758	16,559,973	54.80%
	Business	0	0	0		0	0	0	
LIHUE	Residential	8,027,900	6,344,000	<1,683,900>	<20.98%>	20,672,349	19,077,800	<1,594,549>	<7.71%>
	Vacant Land	530,000	1,675,250	1,145,250	216.08%	2,339,400	6,179,750	3,840,350	164.16%
	Commercial	2,081	3,700,000	3,697,919	177699.14%	5,937,081	4,022,500	<1,914,581>	<32.25%>
	Condominium	5,073,800	5,393,400	319,600	6.30%	14,937,350	19,459,466	4,522,116	30.27%
	Business	0	0	0		0	40,000	40,000	#DIV/0
KAWAIHAU	Residential	19,053,161	16,128,675	<2,924,486>	<15.35%>	69,284,245	83,737,079	14,452,834	20.86%
	Vacant Land	1,242,500	5,091,000	3,848,500	309.74%	10,126,950	13,111,799	2,984,849	29.47%
	Commercial	500,000	0	<500,000>	<#DIV/0%>	13,902,528	2,280,000	<11,622,528>	<83.60%>
	Condominium	4,843,325	5,239,933	396,608	8.19%	16,944,855	19,878,683	2,933,828	17.31%
	Business	0	0	0		0	169,000	169,000	#DIV/0
HANALEI	Residential	34,927,500	18,750,400	<16,177,100>	<46.32%>	133,871,650	97,192,899	<36,678,751>	<27.40%>
	Vacant Land	28,624,500	25,712,500	<2,912,000>	<10.17%>	48,073,499	45,667,000	<2,406,499>	<5.01%>
	Commercial	0	0	0		0	885,000	885,000	#DIV/0
	Condominium	8,840,300	9,151,000	310,700	3.51%	46,163,351	49,443,000	3,279,649	7.10%
	Business	0	0	0		0	0	0	

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MLS Sales Statistics

Median Sales Price

Kauai Island		1,341,041	2,315,700	974,659	72.68%	1,823,750	1,816,500	<7,250>	<0.40%>
		Oct-Dec		#	%	YEAR		#	%
		4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2012	2013	<Decrease>	<Decrease>	2012	2013	<Decrease>	<Decrease>
ENTIRE	Residential	460,000	534,200	74,200	16.13%	458,750	527,000	68,250	14.88%
	Vacant Land	350,000	299,000	<51,000>	<14.57%>	277,500	300,000	22,500	8.11%
	Commercial	251,041	1,162,500	911,459	363.07%	797,500	575,000	<222,500>	<27.90%>
	Condominium	280,000	320,000	40,000	14.29%	290,000	310,000	20,000	6.90%
	Business	0	0	0		0	104,500	104,500	#DIV/0
WAIMEA	Residential	335,000	482,500	147,500	44.03%	314,000	375,000	61,000	19.43%
	Vacant Land	81,000	0	<81,000>	<#DIV/0%>	100,000	167,007	67,007	67.01%
	Commercial	0	367,500	367,500	#DIV/0	284,477	367,500	83,023	29.18%
	Condominium	0	0	0		252,800	250,000	<2,800>	<1.11%>
	Business	0	0	0		0	0	0	
KOLOA	Residential	620,000	550,000	<70,000>	<11.29%>	532,000	575,000	43,000	8.08%
	Vacant Land	320,000	278,000	<42,000>	<13.13%>	272,500	300,000	27,500	10.09%
	Commercial	0	620,000	620,000	#DIV/0	0	635,000	635,000	#DIV/0
	Condominium	360,000	447,500	87,500	24.31%	348,000	435,000	87,000	25.00%
	Business	0	0	0		0	0	0	
LIHUE	Residential	450,000	390,500	<59,500>	<13.22%>	400,000	386,000	<14,000>	<3.50%>
	Vacant Land	265,000	235,000	<30,000>	<11.32%>	250,000	242,000	<8,000>	<3.20%>
	Commercial	2,081	1,850,000	1,847,919	88799.57%	705,000	1,705,000	1,000,000	141.84%
	Condominium	184,500	214,750	30,250	16.40%	150,000	177,500	27,500	18.33%
	Business	0	0	0		0	40,000	40,000	#DIV/0
KAWAIHAU	Residential	385,000	445,000	60,000	15.58%	375,000	435,000	60,000	16.00%
	Vacant Land	167,500	287,000	119,500	71.34%	236,250	299,000	62,750	26.56%
	Commercial	500,000	0	<500,000>	<#DIV/0%>	1,273,742	530,000	<743,742>	<58.39%>
	Condominium	150,000	245,000	95,000	63.33%	141,125	202,500	61,375	43.49%
	Business	0	0	0		0	169,000	169,000	#DIV/0
HANAIEI	Residential	865,000	822,500	<42,500>	<4.91%>	925,000	855,000	<70,000>	<7.57%>
	Vacant Land	875,000	795,000	<80,000>	<9.14%>	400,000	560,000	160,000	40.00%
	Commercial	0	0	0		0	885,000	885,000	#DIV/0
	Condominium	292,000	450,000	158,000	54.11%	373,750	487,000	113,250	30.30%
	Business	0	0	0		0	0	0	

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