

MLS Sales Statistics

Number of Sales

Kauai Island		236	215	<21>	<8.90%>	236	215	<21>	<8.90%>
		Jan-Mar		#	%	YEAR		#	%
		1st Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2014	2015	<Decrease>	<Decrease>	2014	2015	<Decrease>	<Decrease>
ENTIRE	Residential	97	92	<5>	<5.15%>	97	92	<5>	<5.15%>
	Vacant Land	56	38	<18>	<32.14%>	56	38	<18>	<32.14%>
	Commercial	6	4	<2>	<33.33%>	6	4	<2>	<33.33%>
	Condominium	77	81	4	5.19%	77	81	4	5.19%
	Business	0	0	0		0	0	0	
WAIMEA	Residential	13	4	<9>	<69.23%>	13	4	<9>	<69.23%>
	Vacant Land	1	2	1	100.00%	1	2	1	100.00%
	Commercial	0	1	1	#DIV/0	0	1	1	#DIV/0
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	19	19	0	0.00%	19	19	0	0.00%
	Vacant Land	20	7	<13>	<65.00%>	20	7	<13>	<65.00%>
	Commercial	0	1	1	#DIV/0	0	1	1	#DIV/0
	Condominium	23	13	<10>	<43.48%>	23	13	<10>	<43.48%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	13	7	<6>	<46.15%>	13	7	<6>	<46.15%>
	Vacant Land	5	2	<3>	<60.00%>	5	2	<3>	<60.00%>
	Commercial	4	0	<4>	<#DIV/0%>	4	0	<4>	<#DIV/0%>
	Condominium	21	28	7	33.33%	21	28	7	33.33%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	29	29	0	0.00%	29	29	0	0.00%
	Vacant Land	17	20	3	17.65%	17	20	3	17.65%
	Commercial	2	1	<1>	<50.00%>	2	1	<1>	<50.00%>
	Condominium	14	16	2	14.29%	14	16	2	14.29%
	Business	0	0	0		0	0	0	
HANALEI	Residential	23	33	10	43.48%	23	33	10	43.48%
	Vacant Land	13	7	<6>	<46.15%>	13	7	<6>	<46.15%>
	Commercial	0	1	1	#DIV/0	0	1	1	#DIV/0
	Condominium	19	24	5	26.32%	19	24	5	26.32%
	Business	0	0	0		0	0	0	

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Sales Volume

138,541,774 192,467,896 53,926,122 38.92% 138,541,774 192,467,896 53,926,122 38.92%

Kauai Island		Jan-Mar 1st Quarter				YEAR TO DATE			
		2014		2015		2014		2015	
		#	%	Increase / <Decrease>	Increase / <Decrease>	#	%	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	74,192,200	134,753,350	60,561,150	81.63%	74,192,200	134,753,350	60,561,150	81.63%
	Vacant Land	28,725,350	20,429,499	<8,295,851>	<28.88%>	28,725,350	20,429,499	<8,295,851>	<28.88%>
	Commercial	4,095,625	2,706,000	<1,389,625>	<33.93%>	4,095,625	2,706,000	<1,389,625>	<33.93%>
	Condominium	31,528,599	34,579,047	3,050,448	9.68%	31,528,599	34,579,047	3,050,448	9.68%
	Business	0	0	0		0	0	0	
WAIMEA	Residential	4,406,400	2,090,000	<2,316,400>	<52.57%>	4,406,400	2,090,000	<2,316,400>	<52.57%>
	Vacant Land	75,000	162,500	87,500	116.67%	75,000	162,500	87,500	116.67%
	Commercial	0	800,000	800,000	#DIV/0	0	800,000	800,000	#DIV/0
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	17,870,500	21,869,000	3,998,500	22.37%	17,870,500	21,869,000	3,998,500	22.37%
	Vacant Land	9,271,000	7,637,500	<1,633,500>	<17.62%>	9,271,000	7,637,500	<1,633,500>	<17.62%>
	Commercial	0	658,000	658,000	#DIV/0	0	658,000	658,000	#DIV/0
	Condominium	13,256,200	5,593,514	<7,662,686>	<57.80%>	13,256,200	5,593,514	<7,662,686>	<57.80%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	6,055,000	3,420,000	<2,635,000>	<43.52%>	6,055,000	3,420,000	<2,635,000>	<43.52%>
	Vacant Land	1,997,350	610,000	<1,387,350>	<69.46%>	1,997,350	610,000	<1,387,350>	<69.46%>
	Commercial	3,036,000	0	<3,036,000>	<#DIV/0%>	3,036,000	0	<3,036,000>	<#DIV/0%>
	Condominium	3,353,400	6,938,401	3,585,001	106.91%	3,353,400	6,938,401	3,585,001	106.91%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	16,126,000	16,966,100	840,100	5.21%	16,126,000	16,966,100	840,100	5.21%
	Vacant Land	4,177,000	7,314,500	3,137,500	75.11%	4,177,000	7,314,500	3,137,500	75.11%
	Commercial	1,059,625	450,000	<609,625>	<57.53%>	1,059,625	450,000	<609,625>	<57.53%>
	Condominium	5,179,000	5,420,232	241,232	4.66%	5,179,000	5,420,232	241,232	4.66%
	Business	0	0	0		0	0	0	
HANAIEI	Residential	29,734,300	90,408,250	60,673,950	204.05%	29,734,300	90,408,250	60,673,950	204.05%
	Vacant Land	13,205,000	4,704,999	<8,500,001>	<64.37%>	13,205,000	4,704,999	<8,500,001>	<64.37%>
	Commercial	0	798,000	798,000	#DIV/0	0	798,000	798,000	#DIV/0
	Condominium	9,739,999	16,626,900	6,886,901	70.71%	9,739,999	16,626,900	6,886,901	70.71%
	Business	0	0	0		0	0	0	

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MLS Sales Statistics

Median Sales Price

Kauai Island		1,806,500	2,076,500	270,000	14.95%	1,806,500	2,076,500	270,000	14.95%
		Jan-Mar		#	%	YEAR		#	%
		1st Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2014	2015	<Decrease>	<Decrease>	2014	2015	<Decrease>	<Decrease>
ENTIRE	Residential	518,500	701,000	182,500	35.20%	518,500	701,000	182,500	35.20%
	Vacant Land	337,000	305,000	<32,000>	<9.50%>	337,000	305,000	<32,000>	<9.50%>
	Commercial	641,000	728,000	87,000	13.57%	641,000	728,000	87,000	13.57%
	Condominium	310,000	342,500	32,500	10.48%	310,000	342,500	32,500	10.48%
	Business	0	0	0		0	0	0	
WAIMEA	Residential	319,900	482,500	162,600	50.83%	319,900	482,500	162,600	50.83%
	Vacant Land	75,000	81,250	6,250	8.33%	75,000	81,250	6,250	8.33%
	Commercial	0	800,000	800,000	#DIV/0	0	800,000	800,000	#DIV/0
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	675,000	740,000	65,000	9.63%	675,000	740,000	65,000	9.63%
	Vacant Land	355,000	500,000	145,000	40.85%	355,000	500,000	145,000	40.85%
	Commercial	0	658,000	658,000	#DIV/0	0	658,000	658,000	#DIV/0
	Condominium	440,000	438,500	<1,500>	<0.34%>	440,000	438,500	<1,500>	<0.34%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	442,000	525,000	83,000	18.78%	442,000	525,000	83,000	18.78%
	Vacant Land	305,000	305,000	0	0.00%	305,000	305,000	0	0.00%
	Commercial	820,000	0	<820,000>	<#DIV/0%>	820,000	0	<820,000>	<#DIV/0%>
	Condominium	144,500	225,000	80,500	55.71%	144,500	225,000	80,500	55.71%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	510,000	510,000	0	0.00%	510,000	510,000	0	0.00%
	Vacant Land	150,000	207,750	57,750	38.50%	150,000	207,750	57,750	38.50%
	Commercial	529,813	450,000	<79,813>	<15.06%>	529,813	450,000	<79,813>	<15.06%>
	Condominium	242,500	231,675	<10,825>	<4.46%>	242,500	231,675	<10,825>	<4.46%>
	Business	0	0	0		0	0	0	
HANALEI	Residential	1,000,000	1,300,000	300,000	30.00%	1,000,000	1,300,000	300,000	30.00%
	Vacant Land	635,000	420,000	<215,000>	<33.86%>	635,000	420,000	<215,000>	<33.86%>
	Commercial	0	798,000	798,000	#DIV/0	0	798,000	798,000	#DIV/0
	Condominium	445,000	607,500	162,500	36.52%	445,000	607,500	162,500	36.52%
	Business	0	0	0		0	0	0	

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