

**MLS Sales Statistics**

**Number of Sales**

Kauai Island		186	236	50	26.88%	186	236	50	26.88%
		Jan-Mar		#	%	YEAR		#	%
		1st Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2013	2014	<Decrease>	<Decrease>	2013	2014	<Decrease>	<Decrease>
ENTIRE	Residential	90	97	7	7.78%	90	97	7	7.78%
	Vacant Land	31	56	25	80.65%	31	56	25	80.65%
	Commercial	4	6	2	50.00%	4	6	2	50.00%
	Condominium	60	77	17	28.33%	60	77	17	28.33%
	Business	1	0	<1>	<#DIV/0!>	1	0	<1>	<#DIV/0!>
WAIMEA	Residential	6	13	7	116.67%	6	13	7	116.67%
	Vacant Land	0	1	1	#DIV/0!	0	1	1	#DIV/0!
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	25	19	<6>	<24.00!>	25	19	<6>	<24.00!>
	Vacant Land	14	20	6	42.86%	14	20	6	42.86%
	Commercial	1	0	<1>	<#DIV/0!>	1	0	<1>	<#DIV/0!>
	Condominium	17	23	6	35.29%	17	23	6	35.29%
	Business	0	0	0		0	0	0	
LIHUE	Residential	9	13	4	44.44%	9	13	4	44.44%
	Vacant Land	4	5	1	25.00%	4	5	1	25.00%
	Commercial	1	4	3	300.00%	1	4	3	300.00%
	Condominium	15	21	6	40.00%	15	21	6	40.00%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	34	29	<5>	<14.71!>	34	29	<5>	<14.71!>
	Vacant Land	8	17	9	112.50%	8	17	9	112.50%
	Commercial	2	2	0	0.00%	2	2	0	0.00%
	Condominium	9	14	5	55.56%	9	14	5	55.56%
	Business	1	0	<1>	<#DIV/0!>	1	0	<1>	<#DIV/0!>
HANALEI	Residential	16	23	7	43.75%	16	23	7	43.75%
	Vacant Land	5	13	8	160.00%	5	13	8	160.00%
	Commercial	0	0	0		0	0	0	
	Condominium	19	19	0	0.00%	19	19	0	0.00%
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics**

**Sales Volume**

114,576,548 138,541,774 23,965,226 20.92% 114,576,548 138,541,774 23,965,226 20.92%

Kauai Island		Jan-Mar 1st Quarter				YEAR TO DATE			
		2013		2014		2013		2014	
		#	%	Increase / <Decrease>	Increase / <Decrease>	#	%	Increase / <Decrease>	Increase / <Decrease>
<b>ENTIRE</b>	Residential	59,972,098	74,192,200	14,220,102	23.71%	59,972,098	74,192,200	14,220,102	23.71%
	Vacant Land	24,839,300	28,725,350	3,886,050	15.64%	24,839,300	28,725,350	3,886,050	15.64%
	Commercial	2,722,500	4,095,625	1,373,125	50.44%	2,722,500	4,095,625	1,373,125	50.44%
	Condominium	26,873,650	31,528,599	4,654,949	17.32%	26,873,650	31,528,599	4,654,949	17.32%
	Business	169,000	0	<169,000>	<#DIV/0!>	169,000	0	<169,000>	<#DIV/0!>
<b>WAIMEA</b>	Residential	2,537,750	4,406,400	1,868,650	73.63%	2,537,750	4,406,400	1,868,650	73.63%
	Vacant Land	0	75,000	75,000	#DIV/0!	0	75,000	75,000	#DIV/0!
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>KOLOA</b>	Residential	17,429,250	17,870,500	441,250	2.53%	17,429,250	17,870,500	441,250	2.53%
	Vacant Land	17,809,000	9,271,000	<8,538,000>	<47.94%>	17,809,000	9,271,000	<8,538,000>	<47.94%>
	Commercial	650,000	0	<650,000>	<#DIV/0!>	650,000	0	<650,000>	<#DIV/0!>
	Condominium	11,605,507	13,256,200	1,650,693	14.22%	11,605,507	13,256,200	1,650,693	14.22%
	Business	0	0	0		0	0	0	
<b>LIHUE</b>	Residential	4,702,000	6,055,000	1,353,000	28.77%	4,702,000	6,055,000	1,353,000	28.77%
	Vacant Land	819,000	1,997,350	1,178,350	143.88%	819,000	1,997,350	1,178,350	143.88%
	Commercial	322,500	3,036,000	2,713,500	841.40%	322,500	3,036,000	2,713,500	841.40%
	Condominium	2,373,643	3,353,400	979,757	41.28%	2,373,643	3,353,400	979,757	41.28%
	Business	0	0	0		0	0	0	
<b>KAWAIHAU</b>	Residential	18,103,098	16,126,000	<1,977,098>	<10.92%>	18,103,098	16,126,000	<1,977,098>	<10.92%>
	Vacant Land	3,582,300	4,177,000	594,700	16.60%	3,582,300	4,177,000	594,700	16.60%
	Commercial	1,750,000	1,059,625	<690,375>	<39.45%>	1,750,000	1,059,625	<690,375>	<39.45%>
	Condominium	1,581,500	5,179,000	3,597,500	227.47%	1,581,500	5,179,000	3,597,500	227.47%
	Business	169,000	0	<169,000>	<#DIV/0!>	169,000	0	<169,000>	<#DIV/0!>
<b>HANAIEI</b>	Residential	17,200,000	29,734,300	12,534,300	72.87%	17,200,000	29,734,300	12,534,300	72.87%
	Vacant Land	2,629,000	13,205,000	10,576,000	402.28%	2,629,000	13,205,000	10,576,000	402.28%
	Commercial	0	0	0		0	0	0	
	Condominium	11,313,000	9,739,999	<1,573,001>	<13.90%>	11,313,000	9,739,999	<1,573,001>	<13.90%>
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics**

**Median Sales Price**

1,789,750    1,806,500    16,750    0.94%    1,789,750    1,806,500    16,750    0.94%

Kauai Island		Jan-Mar 1st Quarter				YEAR TO DATE			
		2013	2014	Increase / <Decrease>	Increase / <Decrease>	2013	2014	Increase / <Decrease>	Increase / <Decrease>
				#	%			#	%
<b>ENTIRE</b>	Residential	483,250	518,500	35,250	7.29%	483,250	518,500	35,250	7.29%
	Vacant Land	290,000	337,000	47,000	16.21%	290,000	337,000	47,000	16.21%
	Commercial	550,000	641,000	91,000	16.55%	550,000	641,000	91,000	16.55%
	Condominium	297,500	310,000	12,500	4.20%	297,500	310,000	12,500	4.20%
	Business	169,000	0	<169,000>	<#DIV/0!>	169,000	0	<169,000>	<#DIV/0!>
<b>WAIMEA</b>	Residential	297,500	319,900	22,400	7.53%	297,500	319,900	22,400	7.53%
	Vacant Land	0	75,000	75,000	#DIV/0!	0	75,000	75,000	#DIV/0!
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>KOLOA</b>	Residential	477,500	675,000	197,500	41.36%	477,500	675,000	197,500	41.36%
	Vacant Land	327,500	355,000	27,500	8.40%	327,500	355,000	27,500	8.40%
	Commercial	650,000	0	<650,000>	<#DIV/0!>	650,000	0	<650,000>	<#DIV/0!>
	Condominium	515,000	440,000	<75,000>	<14.56%>	515,000	440,000	<75,000>	<14.56%>
	Business	0	0	0		0	0	0	
<b>LIHUE</b>	Residential	490,000	442,000	<48,000>	<9.80%>	490,000	442,000	<48,000>	<9.80%>
	Vacant Land	229,500	305,000	75,500	32.90%	229,500	305,000	75,500	32.90%
	Commercial	322,500	820,000	497,500	154.26%	322,500	820,000	497,500	154.26%
	Condominium	145,000	144,500	<500>	<0.34%>	145,000	144,500	<500>	<0.34%>
	Business	0	0	0		0	0	0	
<b>KAWAIHAU</b>	Residential	439,450	510,000	70,550	16.05%	439,450	510,000	70,550	16.05%
	Vacant Land	348,650	150,000	<198,650>	<56.98%>	348,650	150,000	<198,650>	<56.98%>
	Commercial	875,000	529,813	<345,187>	<39.45%>	875,000	529,813	<345,187>	<39.45%>
	Condominium	133,000	242,500	109,500	82.33%	133,000	242,500	109,500	82.33%
	Business	169,000	0	<169,000>	<#DIV/0!>	169,000	0	<169,000>	<#DIV/0!>
<b>HANAIEI</b>	Residential	947,000	1,000,000	53,000	5.60%	947,000	1,000,000	53,000	5.60%
	Vacant Land	539,000	635,000	96,000	17.81%	539,000	635,000	96,000	17.81%
	Commercial	0	0	0		0	0	0	
	Condominium	425,000	445,000	20,000	4.71%	425,000	445,000	20,000	4.71%
	Business	0	0	0		0	0	0	

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