

Know Your Numbers		Single Family Homes	Condominiums		Total
Sep-09					
Active Listings All Areas		3470	594		4064
Short Sale Listings		1618	255		1873
Bank Owned/REO Listings		550	129		679
Regular Listings		1298	209		1507
In Contract		1837	218		2055
Short Sale Contracts		1138	123		1261
Bank Owned/REO Contracts		285	62		347
Regular Sale Contracts		326	32		358
Sold Listings 09/01/2009-09/30/2009		488	61		549
Short Sales Closed		119	7		126
Bank Owned/REO Closed		210	33		243
Regular Closed		159	21		180
Total Months Inventory (Absorption Rate)		7 months 3 days	9 months 22 days		7 months 12 days
New Listings 9/1/09-9/30/09		711	115		826
Notes:					
53 % of properties are in Contract					
43% of SF sold were REO					
62% of SF listings are SS or REO					
2.5% increase in Sales from August 09					
27% increase in Sales from September 08					
62% of in contract are SS					
Single Family Homes Year to Year 2008 vs 2009		Average Sale Price	Average List Price/Sold	DOM/Sold	\$per sf
9/1/08-9/30/08		\$304,732	\$320,207	138	\$145
9/1/09-9/30/09		\$224,585	\$230,882	131	\$108
% change		<26>	<28>		<25.5>
Median Price 08 vs 09		\$239,000	\$189,000		