

Know Your Numbers Jul-09	Single Family Homes	Condominiums	Total	
Active Listings All Areas	3323	566	3889	
Short Sale Listings	1458	186	1644	
Bank Owned REO Listings	492	104	596	
Regular Listings	1369	260	1629	
In Contract	1560	169	1729	
Short Sale Contracts	950	78	1028	
Bank Owned Contracts	304	43	347	
Regular Sale Contracts	306	48	354	
Sold Listings 07/01/2009-07/31/2009	454	47	501	
Short Sales Closed	95	9	104	
Bank Owned Closed	184	34	218	
Regular Closed	175	23	198	
Total Months Inventory (Absorption Rate)	7 months 10 days	12 months 1 day	7 months 23 days	
New Listings 7/1/09-7/31/09	759	117		
Notes:				
47 % of properties are in Contract				
40% of SF sold were REO				
59% of SF listings are SS or REO				
12% decrease in Sales from June 09				
14% increase in Sales from July 08				
Single Family Homes Year to Year 2008 vs 2009	Average Sale Price	Average List Price/Sold	DOM/Sold	\$per sf
7/1/08-7/31/08	\$293,746	\$305,502	121	\$151
7/1/09-7/31/09	\$218,542	\$225,871	130	\$112
% change	<26>	<26>		<26>
Median Price 08 vs 09	\$250,000	\$180,750		