

Know Your Numbers Aug-09	Single Family Homes	Condominiums	Total	
Active Listings All Areas	3322	560	3882	
Short Sale Listings	1514	216	1730	
Bank Owned REO Listings	469	98	567	
Regular Listings	1187	214	1401	
In Contract	1688	190	1878	
Short Sale Contracts	1058	100	1158	
Bank Owned Contracts	296	50	346	
Regular Sale Contracts	234	27	261	
Sold Listings 08/01/2009-08/31/2009	466	68	534	
Short Sales Closed	104	10	114	
Bank Owned Closed	192	31	223	
Regular Closed	170	27	197	
Total Months Inventory (Absorption Rate)	7 months 3 days	8 months 7 days	7 months 8 days	
New Listings 8/1/09-8/31/09	728	123		
Notes:				
51 % of properties are in Contract				
41% of SF sold were REO				
60% of SF listings are SS or REO				
9% decrease in Sales from July 09				
45% increase in Sales from August 08				
63% of in contract are SS				
Single Family Homes Year to Year 2008 vs 2009	Average Sale Price	Average List Price/Sold	DOM/Sold	\$per sf
8/1/08-8/31/08	\$298,804	\$311,859	128	\$147
8/1/09-8/31/09	\$215,442	\$223,100	121	\$106
% change	<28>	<28.5>		<28>
Median Price 08 vs 09	\$250,000	\$179,000		