

# New Westminster

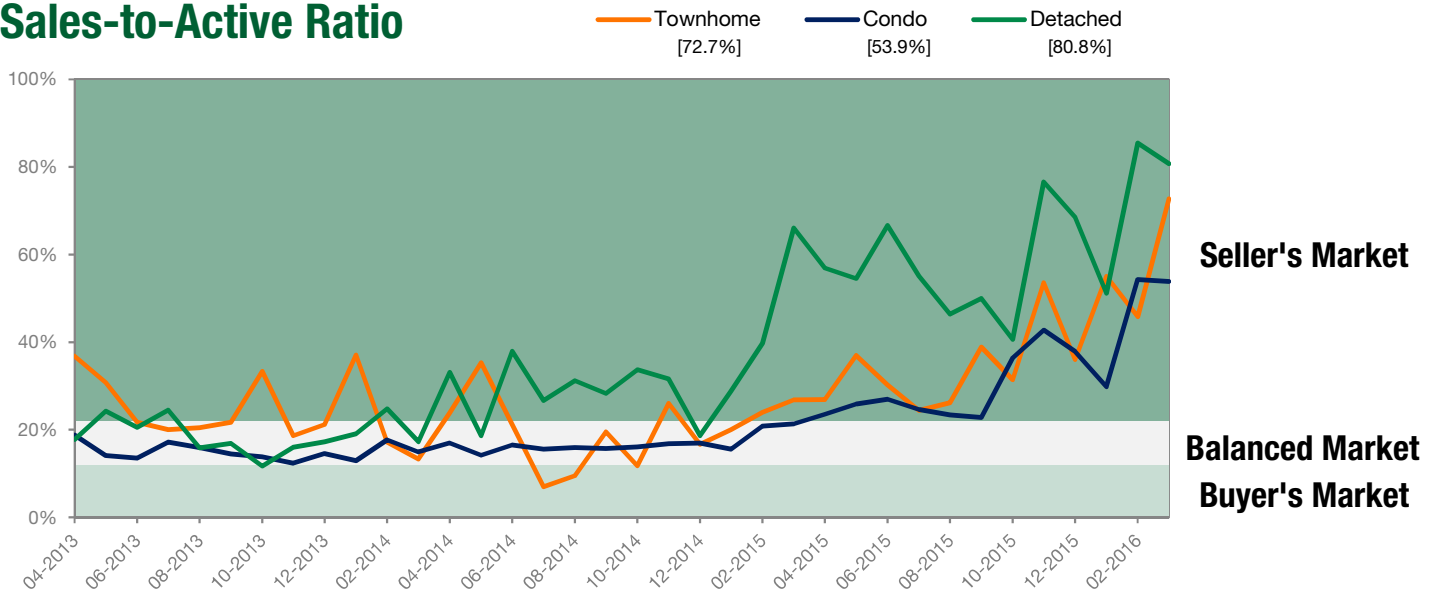
## March 2016

Detached Properties	March			February		
	2016	2015	One-Year Change	2016	2015	One-Year Change
<b>Activity Snapshot</b>						
Total Active Listings	78	56	+ 39.3%	55	68	- 19.1%
Sales	63	37	+ 70.3%	47	27	+ 74.1%
Days on Market Average	10	31	- 67.7%	24	27	- 11.1%
MLS® HPI Benchmark Price	\$950,900	\$725,200	+ 31.1%	\$917,900	\$699,400	+ 31.2%

Condos	March			February		
	2016	2015	One-Year Change	2016	2015	One-Year Change
<b>Activity Snapshot</b>						
Total Active Listings	206	412	- 50.0%	186	370	- 49.7%
Sales	111	88	+ 26.1%	101	77	+ 31.2%
Days on Market Average	22	46	- 52.2%	32	43	- 25.6%
MLS® HPI Benchmark Price	\$333,500	\$281,800	+ 18.3%	\$323,500	\$281,300	+ 15.0%

Townhomes	March			February		
	2016	2015	One-Year Change	2016	2015	One-Year Change
<b>Activity Snapshot</b>						
Total Active Listings	22	56	- 60.7%	24	50	- 52.0%
Sales	16	15	+ 6.7%	11	12	- 8.3%
Days on Market Average	17	24	- 29.2%	24	40	- 40.0%
MLS® HPI Benchmark Price	\$461,300	\$422,200	+ 9.3%	\$439,500	\$416,300	+ 5.6%

## Sales-to-Active Ratio

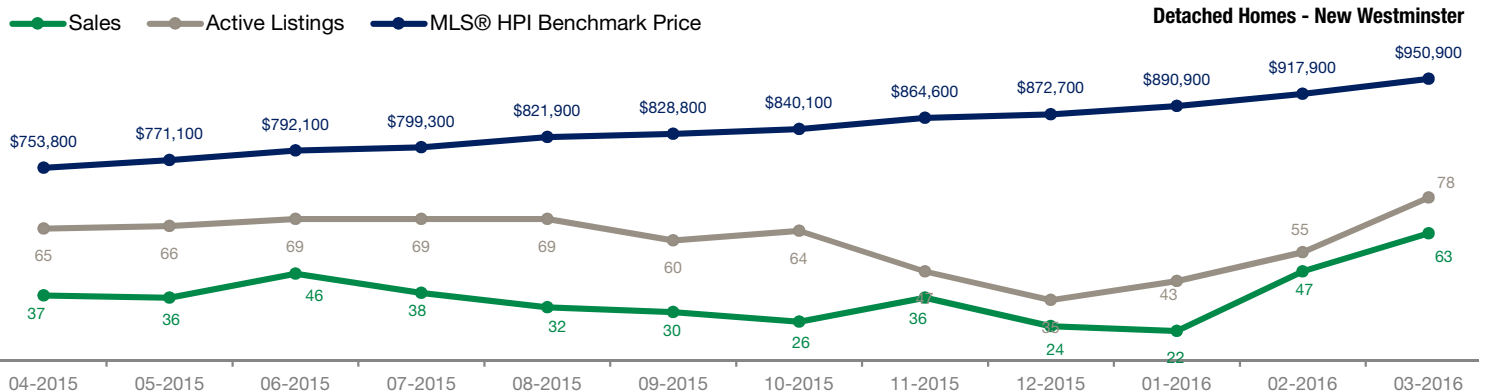


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## Detached Properties Report – March 2016

Price Range	Sales	Active Listings	Avg Days on Market	Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
\$99,999 and Below	0	1	0	Brunette	0	0	\$0	--
\$100,000 to \$199,999	0	1	0	Connaught Heights	3	7	\$832,700	+ 28.4%
\$200,000 to \$399,999	0	0	0	Downtown NW	1	6	\$0	--
\$400,000 to \$899,999	12	21	10	Fraserview NW	1	2	\$1,223,100	+ 29.3%
\$900,000 to \$1,499,999	48	43	10	GlenBrooke North	6	4	\$1,006,100	+ 32.1%
\$1,500,000 to \$1,999,999	3	10	10	Moody Park	4	3	\$986,700	+ 31.5%
\$2,000,000 to \$2,999,999	0	1	0	North Arm	0	0	\$0	--
\$3,000,000 and \$3,999,999	0	0	0	Quay	0	0	\$0	--
\$4,000,000 to \$4,999,999	0	0	0	Queens Park	7	5	\$1,258,700	+ 27.7%
\$5,000,000 and Above	0	1	0	Queensborough	8	24	\$821,400	+ 34.2%
<b>TOTAL</b>	<b>63</b>	<b>78</b>	<b>10</b>	Sapperton	6	4	\$835,800	+ 31.6%
				The Heights NW	15	10	\$1,003,200	+ 32.3%
				Uptown NW	2	5	\$817,900	+ 30.4%
				West End NW	10	8	\$987,700	+ 27.7%
				North Surrey	0	0	\$0	--
				<b>TOTAL*</b>	<b>63</b>	<b>78</b>	<b>\$950,900</b>	<b>+ 31.1%</b>

\* This represents the total of the New Westminister area, not the sum of the areas above.

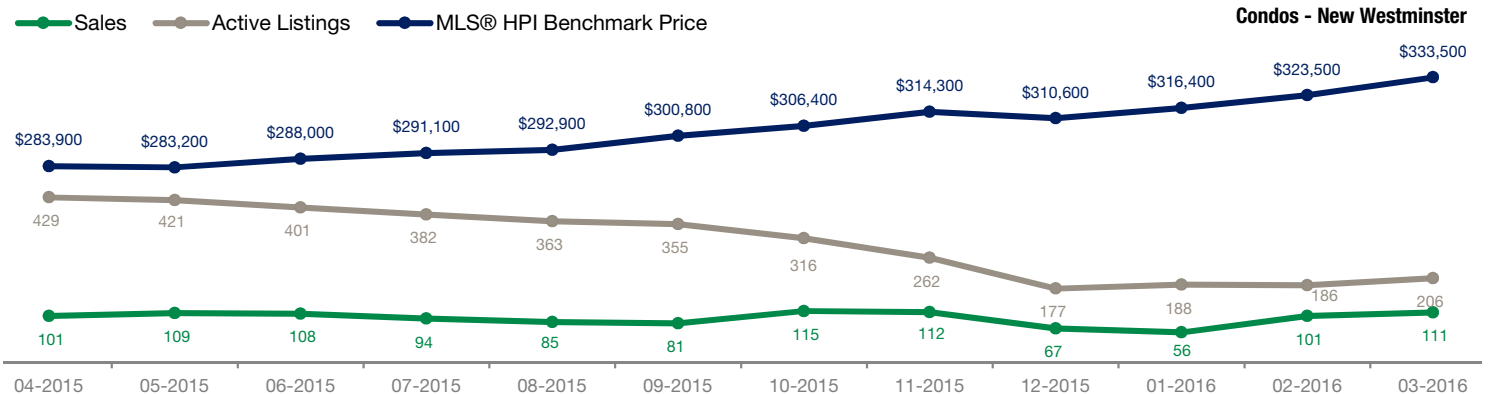


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## Condo Report – March 2016

Price Range	Sales	Active Listings	Avg Days on Market	Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
\$99,999 and Below	1	0	6	Brunette	0	0	\$0	--
\$100,000 to \$199,999	10	40	25	Connaught Heights	0	0	\$0	--
\$200,000 to \$399,999	63	100	19	Downtown NW	33	38	\$317,000	+ 14.5%
\$400,000 to \$899,999	37	64	29	Fraserview NW	17	52	\$388,000	+ 20.3%
\$900,000 to \$1,499,999	0	2	0	GlenBrooke North	3	2	\$378,300	+ 22.2%
\$1,500,000 to \$1,999,999	0	0	0	Moody Park	0	1	\$0	--
\$2,000,000 to \$2,999,999	0	0	0	North Arm	0	0	\$0	--
\$3,000,000 and \$3,999,999	0	0	0	Quay	15	21	\$421,900	+ 21.5%
\$4,000,000 to \$4,999,999	0	0	0	Queens Park	0	0	\$431,500	+ 18.1%
\$5,000,000 and Above	0	0	0	Queensborough	10	9	\$330,700	+ 5.4%
<b>TOTAL</b>	<b>111</b>	<b>206</b>	<b>22</b>	Sapperton	5	12	\$265,700	+ 13.8%
				The Heights NW	0	1	\$0	--
				Uptown NW	28	69	\$285,800	+ 21.2%
				West End NW	0	1	\$226,400	+ 22.9%
				North Surrey	0	0	\$0	--
				<b>TOTAL*</b>	<b>111</b>	<b>206</b>	<b>\$333,500</b>	<b>+ 18.3%</b>

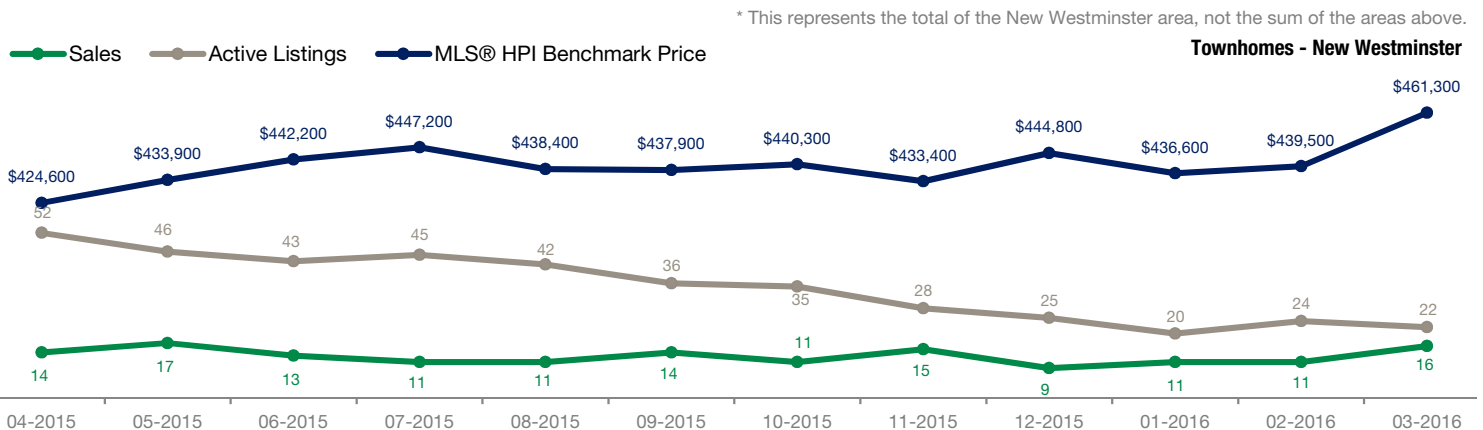
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## Townhomes Report – March 2016

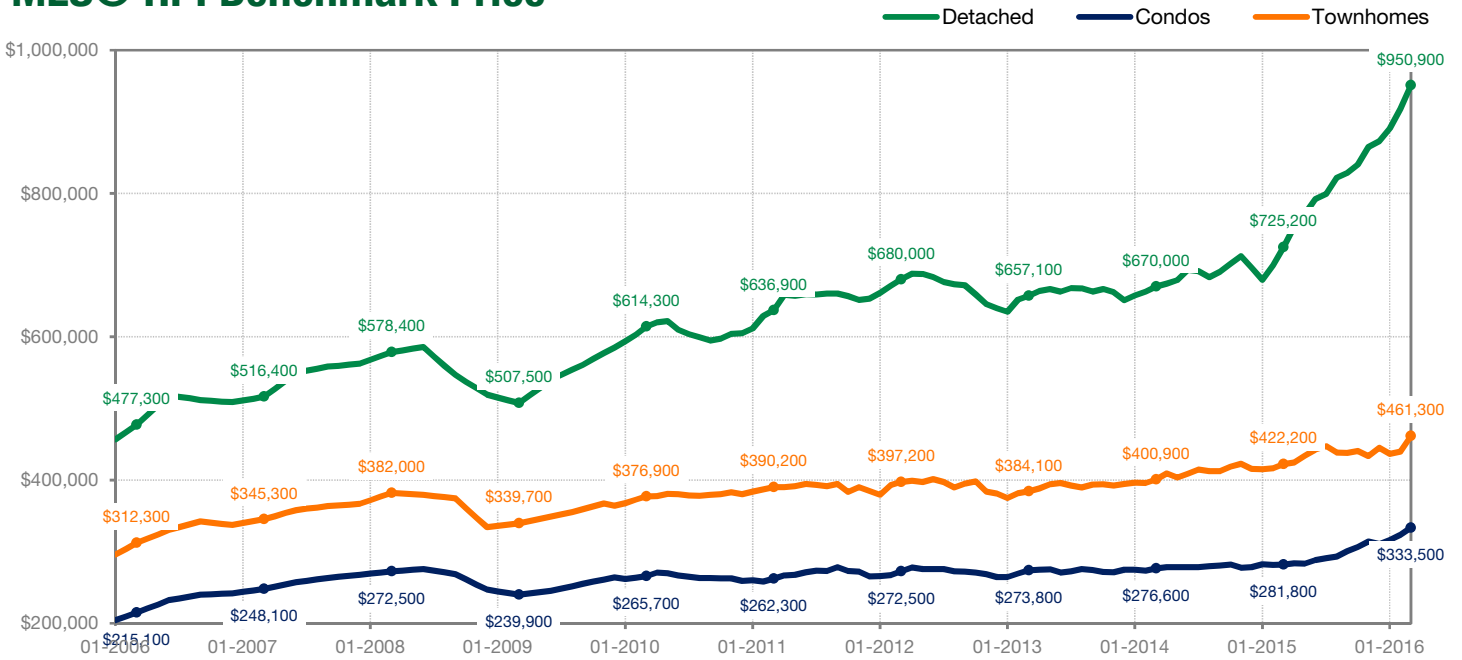
Price Range	Sales	Active Listings	Days on Market	Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
\$99,999 and Below	0	0	0	Brunette	0	0	\$0	--
\$100,000 to \$199,999	0	0	0	Connaught Heights	0	0	\$0	--
\$200,000 to \$399,999	3	5	7	Downtown NW	3	1	\$0	--
\$400,000 to \$899,999	13	17	19	Fraserview NW	2	12	\$442,700	- 5.9%
\$900,000 to \$1,499,999	0	0	0	GlenBrooke North	2	1	\$371,900	- 5.1%
\$1,500,000 to \$1,999,999	0	0	0	Moody Park	0	0	\$0	--
\$2,000,000 to \$2,999,999	0	0	0	North Arm	0	0	\$0	--
\$3,000,000 and \$3,999,999	0	0	0	Quay	3	1	\$0	--
\$4,000,000 to \$4,999,999	0	0	0	Queens Park	0	0	\$0	--
\$5,000,000 and Above	0	0	0	Queensborough	4	3	\$556,900	+ 24.0%
<b>TOTAL</b>	<b>16</b>	<b>22</b>	<b>17</b>	Sapperton	1	1	\$0	--
				The Heights NW	0	0	\$0	--
				Uptown NW	1	3	\$346,800	- 5.9%
				West End NW	0	0	\$0	--
				North Surrey	0	0	\$0	--
				<b>TOTAL*</b>	<b>16</b>	<b>22</b>	<b>\$461,300</b>	<b>+ 9.3%</b>



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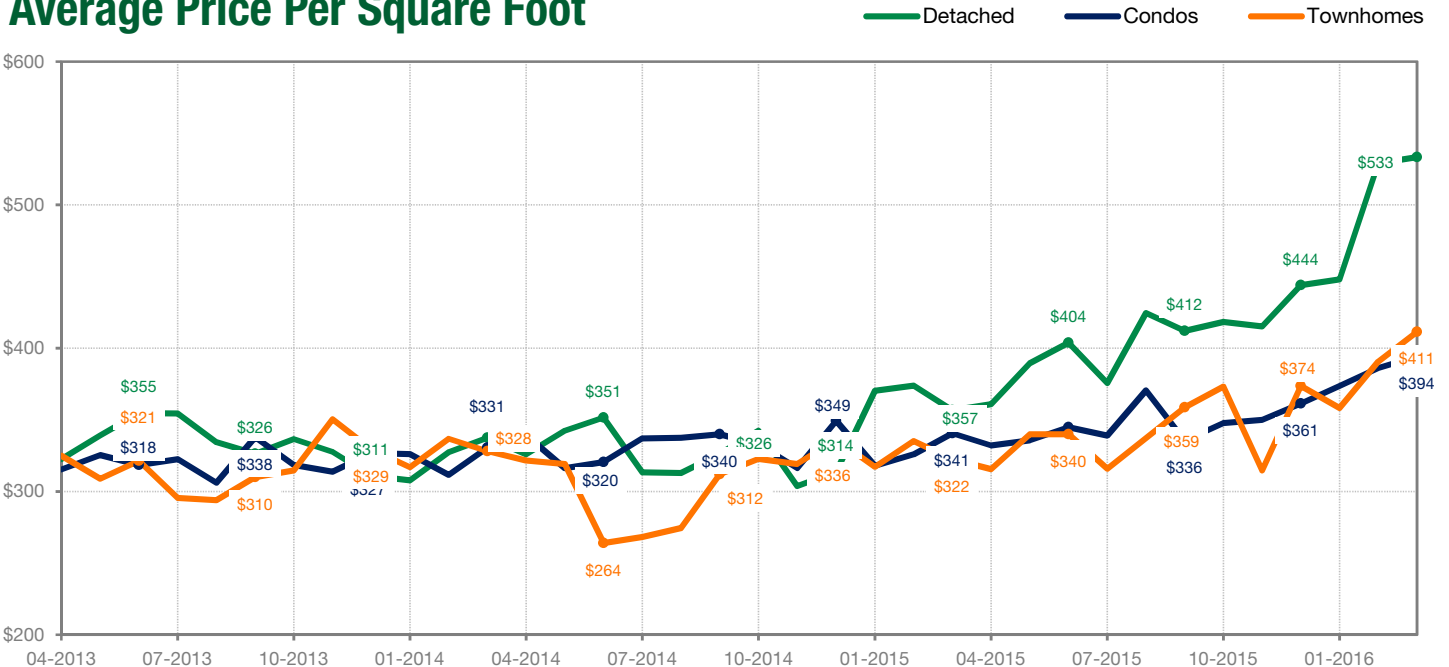
March 2016

## MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

## Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.