

# M&W GROUP: *Warmest welcome!*

I have been in the real estate industry since 1989. For the last four years I have been the broker-owner of my own firm. In the past twenty-four years, I have been in the top 1% of producers in the Capital Region real estate industry, consistently placing in the top 1% since my first year in business. I was with the Prudential Agency for over ten years, and with Remax Park Place for another ten..

I believe my background has a great deal to do with my success. I have worked with two planning boards, two zoning boards, and for two different municipalities. I have owned my own construction firm since 1985 doing both renovations and new construction. I physically swing a hammer and build from the ground up. I can confidently speak to my clients about renovations, add-ons, or building from scratch with a wealth of knowledge.

I have owned and managed over twenty-one of my own investment properties in Rensselaer, Albany and Saratoga Counties, as well as those of my clients. I have purchased and developed several subdivisions, as well as developed the infrastructures and built them out/or sold them off as approved subdivisions to other builders. I also specialize in

relocation, some of my largest clients being St. Peters Hospital, State Farm, GE and Albany Med. I have placed most of their employees/contractors in the last several months and am currently working with several more for both rentals and purchases of homes and/or apts.

Since I also specialize in investment properties, lake properties, prestigious home properties, and first time buyers, it is like "ONE STOP SHOPPING" when you work with me. I am a HUD approved broker as well.

I have represented over thirteen different builders in the Capital Region, launching some of them into a new "circle." The list includes Jim McLagan,, JJ King, Gary Heflin, Jim Moak,, Rudy Paulson and the Pigliavento Brothers to name a few.

I truly believe that the buyer or seller who



I choose to work with has all the benefits from my past and present experience to draw from, therefore, making me their "AGENT FOR LIFE!"

I look forward to working with the M&W Group for years to come. I went to most of the planning board and town meetings excitedly anticipating your arrival, and am extremely pleased to welcome your company to Malta.

Happy New Beginnings!

## **Renee Farley** *Realty Group, Inc.*

**Serving the Entire  
Capital District Area!**

**Renee Farley**  
Broker/Owner

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